

## BID TABULATION - CHANNEL POST

| CHANNEL POST<br>BID OPENING<br>1-26-10 | GRIMCO<br>INC. | J & A<br>TRAFFIC<br>PRODUCTS | FRANKLIN<br>INDUSTRIES                                    | CUSTOM<br>PRODUCTS<br>CORP. | NATIONAL<br>SIGN<br>COMPANY<br>INC | JACKS<br>MUNICIPAL<br>SALES                   | COMADE<br>INC | TRAFFIC &<br>PARKING<br>CONTROL<br>CO | KOHLER<br>CITY<br>HARDWARE | DESIGNS<br>&<br>SIGNS | HALL<br>SIGNS<br>INC |
|--|----------------|------------------------------|---|-----------------------------|------------------------------------|---|---------------|---------------------------------------|----------------------------|-----------------------|----------------------|
| 5' PRICE PER POST 500                  | \$5.44         | \$5.75                       | \$4.67  | \$6.90                      | \$6.48                             | \$5.30  | \$5.52        | \$6.50                                | \$5.73                     | \$7.75                | \$6.28               |
| 5' PRICE PER POST 1,000                | \$5.44         | \$5.45                       | \$4.67  | \$6.90                      | \$5.56                             | \$5.30  | \$5.52        | \$3,250.00                            | \$5.57                     | \$7.75                | \$5.92               |
| 7 1/2' PRICE PER POST 1,000            | \$8.16         | \$8.63                       | \$7.01  | \$10.34                     | \$9.72                             | \$8.05  | \$8.28        | \$9.74                                | \$8.60                     | \$11.86               | \$9.42               |
| 7 1/2' PRICE PER POST 2,000            | \$8.16         | \$8.18                       | \$7.01  | \$10.34                     | \$8.34                             | \$8.05  | \$8.28        | \$9,740.00                            | \$8.36                     | \$11.86               | \$8.37               |
| 10' PRICE PER POST 100                 | \$10.88        | \$11.50                      | \$9.34  | \$13.79                     | \$12.96                            | \$10.60                                       | \$11.03       | \$12.98                               | \$10.87                    | \$15.99               | \$12.56              |
| 10' PRICE PER POST 500                 | \$10.88        | \$10.90                      | \$9.34  | \$13.79                     | \$11.12                            | \$10.60                                       | \$11.03       | \$1,298.00                            | \$11.15                    | \$15.99               | \$11.16              |
| PRICE TO REMIAN IN EFFECT<br>UNTIL     | 6/30/10        | ONE YEAR                     | 90 DAYS   | 7/30/10                     | 2/25/10                            | 2/26/10                                       | 12 MONTHS     | 1/25/11                               | 3/1/10                     | 3/17/10               | 2/16/11              |
| ALT BID                                |                |                              |   |                             |                                    |   |               |                                       |                            |                       |                      |
| 5' PRICE PER POST 500                  | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$5.95  | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| 5' PRICE PER POST 1,000                | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$5.95  | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| 7 1/2' PRICE PER POST 1,000            | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$9.05  | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| 7 1/2' PRICE PER POST 2,000            | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$9.05  | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| 10' PRICE PER POST 100                 | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$11.70                                       | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| 10' PRICE PER POST 500                 | N/A            | N/A                          | N/A   | N/A                         | N/A                                | \$11.70                                       | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| PRICE TO REMIAN IN EFFECT<br>UNTIL     | N/A            | N/A                          | N/A   | N/A                         | N/A                                | 1/1/11  | N/A           | N/A                                   | N/A                        | N/A                   | N/A                  |
| AFFIDAVIT COMPLETED                    | YES            | YES                          | YES   | YES                         | NO                                 | YES   | YES           | YES                                   | YES                        | YES                   | YES                  |
| COPY OF INSURANCE<br>PROVIDED          | NO             | NO                           | YES   | NO                          | NO                                 | NO  | NO            | NO                                    | YES                        | NO                    | NO                   |
| COMMENTS:                              |                |                              | PRICING<br>BASED ON<br>42,000 LBS<br>ONE TIME<br>SHIPMENT |                             |                                    | PRICING<br>BASED ON<br>42,000 LBS<br>SHIPMENT |               |                                       |                            |                       |                      |