

**BID TABULATIONS - JAIL CAMERA EXPANSION 2012**

<b>JAIL CAMERA EXPANSION 2012 BID OPENING 3-20-12</b>	<b>DESOTO OZARK ELECTRIC CO INC</b>	<b>ALL SYSTEMS</b>	<b>ADT SECURITY SERVICES</b>	<b>WIRELESS USA</b>
	PO BOX 386 DESOTO MO 63020	3241 N 7TH ST TRAFFICWAY KANSAS CITY KS 66115	3401 RIDER TRAIL S EARTH CITY MO 63045	148 WELDON PKWY MARYLAND HTS MO 63043
<b>AFFIDAVIT COMPLETED</b>	YES	YES	YES	YES
<b>COPY OF INSURANCE PROVIDED</b>	NO	NO	NO	NO
<b>COMMENTS:</b>	SEE ATTACHMENT	SEE ATTACHMENT	SENT INSURANCE BUT WAS EXPIRED SEE ATTACHMENT	SEE ATTACHMENT



**JEFFERSON COUNTY**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
729 MAPLE ST / PO BOX 100  
HILLSBORO MO 63050  
WWW.JEFFCOMO.ORG

**Invitation for Bid: JAIL CAMERA EXPANSION 2012**

**Date Issued: 2-10-12**

**BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, MARCH 20, 2012, AT 2:00 P.M. LOCAL TIME.**

**Specification  
Contact:**

**LT. DAVE MARSHAK**  
Department of the Sheriff  
636-797-5318

**Contract  
Contact:**

**VICKIE PRATT**  
Department of Administrative Services  
636-797-5382

**Mail (3) Three  
Complete Copies  
With Vendor And  
Bid Information As  
Shown In Sample:**

**SAMPLE ENVELOPE**

VENDOR NAME  
VENDOR ADDRESS  
CONTACT NUMBER  
DEPARTMENT OF THE COUNTY CLERK  
JEFFERSON COUNTY MISSOURI  
729 MAPLE ST / PO BOX 100  
HILLSBORO MO 63050-0100  
SEALED BID: (BID NAME)

**Contract Term:  
To be determined  
upon Approval by  
the County Council  
and the County  
Executive.**

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**De Soto Ozark Electric Co Inc.**

**Vendor  
Information:**

Company Name	Authorized Agent (Print)
1659 Veterans Dr	<i>Paul Brink</i>
Address	Signature
De Soto, Mo 63020	VP
City/State/Zip Code	Title
636 586 5498	43 1163020
Telephone #	Date Tax ID #
POzark @ AOL DOT COM	636 2337 8399
E-mail	Fax #



# DESOTO OZARK ELECTRIC CO.

P.O. Box 386 • DESOTO, MO. 63020 • PHONE: 586-5498

3/20/2012

RE Security Cameras at The  
Jefferson County Jail  
Hillsboro, Mo

## Additions to the Bosch CCTV System

### AUDIO COMMUNICATION SYSTEM

#### All equipment as specified including:

- Loure Ceiling Mounted Audio Microphone
- Loure Audio Interface Adapter

### Video Communication System by Bosch

#### All equipment as specified including:

- Well mounted CCTV rack wired and completely tested
- (27) Indoor Bosch Flexdome Surface Mounted Cameras
- (3) Outdoor Bosch Flexdome Surface Mounted Cameras Day/Night
- (4) Sally Port Well Mounted Bosch Flexdome Surface Mounted Cameras Day/Night
- (3) Extreme Corner Mounted Cameras with Audio Recording
- (1) Bosch Recording Server
- (1) Bosch 32 Channel Recording Expansion License
- (1) Bosch 4 Channel Recording Expansion License
- (4) Encoder Chassis
- (13) Encoder Modules
- (4) ViP Power Supplies
- (1) Bosch Recording Station
- Bosch Encoders
- (4) 40" LCD Monitors
- (1) 60" LCD Monitor

Base Bid: \$350,000.00 Base upon Above Counts

### Warranty:

Accurate Controls, Inc. shall guarantee our hardware, engineering and software from defects for one year and shall provide an extended four year warranty on equipment. Extended warranty includes replacing of defective equipment and shall not include on site labor for diagnostics of equipment. We shall replace defective materials in a timely fashion after diagnosis. Accurate Controls, Inc. will not replace or warrant hardware, which is damaged due to negligence, acts of god or vandalism. Accurate Controls, Inc. does not provide or diagnose problems associated with door position switches, lock adjustment problems without additional reimbursement. The specifications and authorities having jurisdiction require validation of the electronics for this facility. Time must be made available for our testing at the end of the project.

**EXHIBIT C**  
(Continued)

**BOX B – CURRENT BUSINESS ENTITY STATUS**

I certify that De Soto Ozark Electric Co. Inc. (Business Entity Name) **MEETS** the definition of a business entity as defined in section 285.525, RSMo pertaining to section 285.530, RSMo as stated above.

Paul Bradford

Authorized Business Entity  
Representative's Name  
(Please Print)

  
Authorized Business Entity  
Representative's Signature

De Soto Ozark Electric Co Inc.

Business Entity Name

Date

9/13/11

As a business entity, the grantee, sub grantee, contractor, or subcontractor must perform/provide the following. The grantee, sub grantee, contractor, or subcontractor shall check each to verify completion/submission:

☒ Enroll and participate in the E-Verify federal work authorization program (Website: [http://www.dhs.gov/xprevprot/programs/gc\\_1185221678150.shtm](http://www.dhs.gov/xprevprot/programs/gc_1185221678150.shtm); Phone: 888-464-4218; Email: [e-verify@dhs.gov](mailto:e-verify@dhs.gov)) with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein;  
AND

☒ Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include a page from the E-Verify Memorandum of Understanding (MOU) listing the grantee's, sub grantee's, contractor's, or subcontractor's name and the MOU signature page completed and signed, at minimum, by the grantee, sub grantee, contractor, or subcontractor and the Department of Homeland Security – Verification Division; (if the signature page of the MOU lists the grantee's, sub grantee's, contractor's, or subcontractor's name, then no additional pages of the MOU must be submitted).

**EXHIBIT C**

**AFFIDAVIT OF WORK AUTHORIZATION:**

The grantee, subgrantee, contractor or subcontractor who meets the section 285.525, RSMo definition of a business entity must complete and return the following Affidavit of Work Authorization.

Comes now Paul Bradford (Name of Business Entity Authorized Representative) as  
Vice Pres (Position/Title) first being duly sworn on my oath, affirm  
De Soto Ozark Electric Co (Business Entity Name) is enrolled and will continue to participate in the  
E-Verify federal work authorization program with respect to employees hired after enrollment in the program  
who are proposed to work in connection with the services related to Contract  
(Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contractor, or subcontractor,  
if awarded in accordance with subsection 2 of section 285.530, RSMo. I also affirm that  
De Soto Ozark Electric Co Inc (Business Entity Name) does not and will not knowingly employ a person  
who is an unauthorized alien in connection with the contracted services related to  
De Soto Ozark Electric Co Inc (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of  
the grant, subgrant, contract, or subcontract, if awarded.

*In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)*

*Paul Bradford*  
Authorized Representative's Signature

Paul Bradford  
Printed Name

Vice Pres  
Title

9/13/11  
Date

Subscribed and sworn to before me this 13<sup>th</sup> of 9, 2011. I am  
(DAY) (MONTH, YEAR)

Commissioned as a notary public within the County of Jefferson, State of  
(NAME OF COUNTY)

Missouri, and my commission expires on 2-1-2014.  
(NAME OF STATE) (DATE)

Charlene M. DeClue  
Signature of Notary

9-13-2011  
Date



CHARLENE M. DECLUE  
My Commission Expires  
February 1, 2014  
Jefferson County  
Commission #10540531



JEFFERSON COUNTY  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
729 MAPLE ST / PO BOX 100  
HILLSBORO MO 63050  
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VENDOR ADDRESS  
CONTACT NUMBER  
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Vendor  
Information:

**ALL SYSTEMS DESIGNED SOLUTIONS, INC**  
Company Name  
**3241 N. 7<sup>th</sup> ST. TRFNY**  
Address  
**KANSAS CITY, KS. 66115**  
City/State/Zip Code  
**913-281-5100** **3-19-12**  
Telephone # Date  
**SSEARCY@ALLSYSKC.COM** **913-281-5511**  
E-mail  
**STEPHEN D. SEARY**  
Authorized Agent (Print)  
**SR MKT CONSULTANT**  
Signature  
Title  
Tax ID #  
Fax #

TABLE OF CONTENTS:

### AFFIDAVIT OF WORK AUTHORIZATION

The grantee, sub grantee, contractor or subcontractor who meets the section 285.525, RSMo definition of a business entity must complete and return the following Affidavit of Work Authorization.

Comes now GARY E. VENABLE, JR. (Name of Business Entity Authorized Representative) as PRESIDENT (Position/Title) first being duly sworn on my oath, affirm ALL SYSTEMS DESIGNED SOLUTIONS, INC. (Business Entity Name) is enrolled and will continue to participate in the E-Verify federal work authorization program with respect to employees hired after enrollment in the program who are proposed to work in connection with the services related to JEFFERSON CO. JAIL CAMERA EXPANSION 2012 (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contractor, or subcontractor, if awarded in accordance with subsection 2 of section 285.530, RSMo. I also affirm that ALL SYSTEMS DESIGNED SOLUTIONS, INC. (Business Entity Name) does not and will not knowingly employ a person who is an unauthorized alien in connection with the contracted services related to JEFFERSON CO. JAIL CAMERA EXPANSION 2012 (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contract, or subcontract, if awarded.

*In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)*

[Signature]  
Authorized Representative's Signature

GARY E. VENABLE, JR.  
Printed Name

PRESIDENT  
Title

3-16-2012  
Date

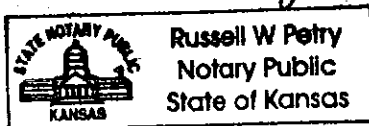
Subscribed and sworn to before me this 16TH of MARCH, 2012. I am  
(DAY) (MONTH, YEAR)

commissioned as a notary public within the County of WYANDOTTE, State of  
(NAME OF COUNTY)

KANSAS, and my commission expires on NOVEMBER 24, 2012  
(NAME OF STATE) (DATE)

Russell Petry  
Signature of Notary

3-16-2012  
Date



**AFFIDAVIT OF WORK AUTHORIZATION**

(Continued)

**CURRENT BUSINESS ENTITY STATUS**

I certify that ALL SYSTEMS DESIGNED SOLUTIONS, INC. (Business Entity Name) MEETS the definition of a business entity as defined in section 285.525, RSMo pertaining to section 285.530, RSMo as stated above.

GARY E. VENABLE, JR.

Authorized Business Entity  
Representative's Name  
(Please Print)

[Signature]

Authorized Business Entity  
Representative's Signature

ALL SYSTEMS DESIGNED SOLUTIONS, INC.

Business Entity Name

3-16-2012

Date

As a business entity, the grantee, sub grantee, contractor, or subcontractor must perform/provide the following. The grantee, sub grantee, contractor, or subcontractor shall check each to verify completion/submission:

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(Website: [http://www.dhs.gov/xprevprot/programs/ge\\_1185221678150.shtm](http://www.dhs.gov/xprevprot/programs/ge_1185221678150.shtm);  
Phone: 888-464-4218; Email: [e-verify@dhs.gov](mailto:e-verify@dhs.gov)) with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein;

AND

- ☐ Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include a page from the E-Verify Memorandum of Understanding (MOU) listing the grantee's, subgrantee's, contractor's, or subcontractor's name and the MOU signature page completed and signed, at minimum, by the grantee, subgrantee, contractor, or subcontractor and the Department of Homeland Security - Verification Division; (if the signature page of the MOU lists the grantee's, subgrantee's, contractor's, or subcontractor's name, then no additional pages of the MOU must be submitted).





# All Systems

Isaiah 40:31

Stephen D. Searcy  
3241 N. 7<sup>th</sup> St. Trafficway  
Kansas City, KS 66115  
913-281-5100  
Cell 913-433-1178

[www.allsystemsonline.com](http://www.allsystemsonline.com)

## Jefferson County Department of Administration Services

Jefferson County Missouri  
729 Maple St. / P.O.Box 100  
Hillsboro, MO 63050

Quote # 16346  
EXPIRATION: 120 DAYS  
Date: 03-15-2012

### Jail Camera Expansion 2012

#### Scope of Work:

Invitation to Bid issued 2-10-2012 and set to be due by March 20<sup>th</sup> 2012 at 2:00PM CST.

Scope of work is outlined in the bid specifications and clarified by site visit and meeting with Lt. Marshak, Department of the Sheriff. The primary scope is to add 54 + cameras to the existing 26 cameras. All cameras are to be placed into the new digital video management and recording system, recording per the archive and recording rates noted in the specification details. All cameras are to be integrated into the Wonderware graphic software system that is used with "touch screen" monitors for door control and camera call-up. We will take this one step further to initiate voice recording by touch screen in areas requiring sound recording per the specifications.

The current system is totally analog except for the DVR recorder that converts the analog video to digital for recording purposes. All current switching of camera views to monitors is done through the analog Matrix Switcher (Bosch 8800). The recording is done by a DiBos DVR which is no longer produced. The DiBos has been replaced with NVRs and Hybrids which can accept both analog and IP video. The specifications call for a Bosch BRS NVR system for recording which is all IP digital. The analog cameras specified and existing cameras would be connected to digital encoders to convert them to digital for recording by the new NVR.

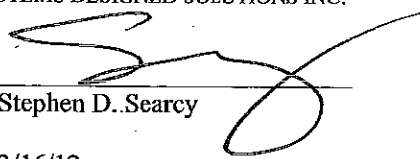
The above is how we understand the bid scope and what is generally required (excluding some small details). The following is our designed solution that would provide the County with a more robust system, less expensive expansion, higher quality video for view / recording and direct software based WonderWare interface. Our design will protect your investment by implementing current new technology and not buying or expanding old technology that is being phased out (analog) and replaced by IP.

#### ALL SYSTEMS - CONFIDENTIAL PROPOSAL ACCEPTANCE

*By signing this Proposal, the Customer accepts this Proposal and authorizes All Systems Designed Solutions Inc., (All Systems) to order Equipment and commence installation of the System. This proposal will expire if not accepted by the Proposal Expiration Date. All Systems reserves the right to modify this Proposal or withdraw it at any time prior to acceptance. The All Systems SYSTEM INSTALLATION AND SERVICE PROGRAM STANDARD TERMS AND CONDITIONS are incorporated by reference and made a part of this Proposal, with the same effect as if they were stated herein. By accepting this Proposal, the Customer also acknowledges that the Customer has received a copy of and accepts the SYSTEM INSTALLATION AND SERVICE PROGRAM STANDARD TERMS AND CONDITIONS.*

ALL SYSTEMS DESIGNED SOLUTIONS INC.

CUSTOMER

By   
Name: Stephen D. Searcy  
Title:  
Date: 03/16/12

By \_\_\_\_\_  
Name:  
Title:  
Proposal Acceptance Date:



# All Systems

Isaiah 40:31

Stephen D. Searcy  
3241 N. 7<sup>th</sup> St. Trafficway  
Kansas City, KS 66115  
913-281-5100  
Cell 913-433-1178

[www.allsystemsonline.com](http://www.allsystemsonline.com)

## Designed Solution

Close review of the Bid specification list of suggested products for the Jail Camera Expansion has led us to redesign the system using an all IP based solution. Analog video is rapidly being phased out by the current IP video which includes many new and innovative features. The new technology will provide greater security and higher performing video system that will be immediately more functional and flexible.

We will meet and exceed all the performance criteria of the specification as drafted with the following system.

All (54) new cameras will be vandal resistant IP 1.3MP minidomes that will be wired via Cat5e or better. All cameras will have the ability to provide 3.5 – 5 X the resolution quality in normal and low light as compared to the specified analog cameras. All cameras will have the capability to have audio added and those that have it required in the specs will be audio enabled.

The video management and recording system will be an Exacq Vision with servers capable of accepting the current (26) analog cameras and all the (54) new IP cameras. The Exacq Vision NVRs will have RAID hot swappable drives (total 8 TB) and swappable power supplies for continuous operation during a failure thus virtually eliminating down time. The Exacq NVR system is limitless for camera inputs and is easily expanded to meet future needs. The Exacq is 100% compatible with the Wonderware software and will be programmed to provide the desired integration between "touch screens" and camera call-up.

Audio will be enabled on the cameras noted in the specifications. A push button will be installed where desired, that will tell the system to begin audio recording and speed up the frame rate on the video. We will also provide a touch screen icon to initiate audio recording that can also be used.

This design will provide (5) client desktop PCs and joystick consoles for the provided 40" monitors (4) and 60" wall mount monitor (1).

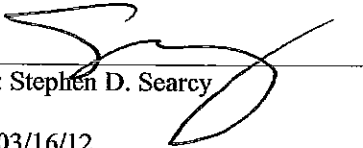
Included in this proposal is a block diagram of the new system and cutsheets. We would like the opportunity to meet and review the benefits and functionality of this design and system. We have implemented many of these similar systems with great success (references). This is our answer to providing you with the most robust and reliable integrated video system.

## ALL SYSTEMS - CONFIDENTIAL PROPOSAL ACCEPTANCE

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ALL SYSTEMS DESIGNED SOLUTIONS INC.

CUSTOMER

By   
Name: Stephen D. Searcy  
Title:  
Date: 03/16/12

By \_\_\_\_\_  
Name:  
Title:  
Proposal Acceptance Date:



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## Software and Components:

The following is a list of some of the major components to be used

- 1 Exacq 3208-24-8000-R4-L-3918 NVR / hybrid server
- 1 Main console administration client PC
- 2 quad monitor output expander cards
- 6 USB keyboard for IP cameras
- 34 TCM-7411 vandal resistant minidome 1.3mp cameras
- 19 TCM-4201 cube IP 1.3mp cameras with lenses and mounts
- 1 Internal corner mount IP camera
- 3 audio kits for cameras
- 3 Netgear Network switches 12/24 port.
- 1 60" Orion LCD narrow bezel wall mounted monitor 1080
- 4 40" Orion LCD narrow bezel Wall or desk mounted 1080 monitors
- 5 Client desktop PC's
- Cat 5e cable as needed
- All labor as needed for complete install
- Programming of Wonderware and video VMS / NVR

*Equipment Installed, Tested, Programmed, and Implemented*

**Total Investment for this Project..... \$144,743.57**

*The above price does not include any use or sales tax*

## Option to Convert All 26 Existing Cameras to IP as Above

Converting all existing analog cameras to 1.3mp IP minidomes or cameras installed in existing housing where applicable. Using Coaxial cable now in place with IP converters. Total 26 cameras and converting Hybrid NVR in the above to a pure NVR.

*Equipment Installed, Tested, Programmed, and Implemented*

**Add to the above..... \$15,921.80**

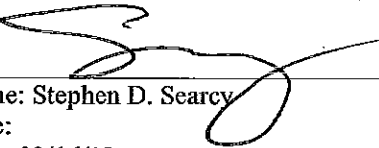
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## Option to prep all new cameras with audio kits

Converting all existing converted cameras to be audio enabled on command by adding microphone to each camera (26)..

*Equipment Installed, Tested, Programmed, and Implemented*

**Add to the above..... \$4,317.84**

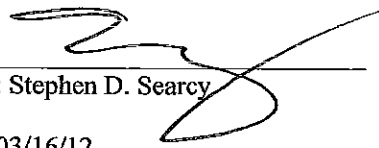
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# All Systems

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Kansas City, KS 66115  
913-281-5100  
Cell 913-433-1178

Isaiah 40:31

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## Section 2 – Scope of Work

Description of Service:	Supplied By:		
	All Systems	Electrical Contractor	Owner
Proposed Equipment "Section 1"	X		
Termination of Head-End Equipment	X		
Commissioning of Equipment Supplied in "Section 1"	X		
Submittals and Shop Drawings	X		
System Training	X		
System Testing Assistance	X		
Field As-BUILTs	X		
Installation of Equipment supplied in "Section 1"	X		
Cable Supplied - limited to Master Stations only	X		
Installation of Cable - limited to master stations only	X		
Fire Caulking and Patching	X		
Demolition of old or existing equipment	X		
110VAC with cable connections		X	
Conduit/Backboxes & Installation Thereof	X		
Penetrations/Sleeves/Installation	X		
Interconnections with Supplied System: Note *	X		
Network Connections and IP Addresses	X		X

## Section 3 – Comments

Special considerations, disclaimers, clarifications, etc.

- 1) Excludes all applicable sales tax
- 2) 1-year warranty on parts and labor and service support initiated at the date of system commissioning via ASDS Warranty Commencement Form
- 3) Prevailing and Union wages are not included in this Proposal
- 4) Walk thru needed to determine final cable, cable installation and labor costs.
- 5) ASDS may use subcontracted labor to complete this project.
- 6) Pre-construction review with our projects department is strongly recommended.
- 7) Electronically produced Shop Drawings require CAD drawings supplied to All Systems.
- 8) Aerial Lift or Scaffolding is not included in proposal price unless specifically noted.
- 9) Relays larger than those provided by All Systems will be provided by others and controlled by All Systems provided relays.
- 10) Custom system backboxes are supplied by All Systems, installed by Electrical Contractor.

## Section 3 – Comments

Special considerations, disclaimers, clarifications, etc.

- 11) Any materials provided by All Systems left unused remain the property of All Systems.
- 12) Demolition of existing systems and equipment is not included unless specifically noted.

**Listen • Analyze • Innovate**

**Corporate Headquarters**  
3241 North 7<sup>th</sup> Street Trafficway  
Kansas City, Kansas 66115  
888/677-5333 Fax: 913/281-5511

**Kansas City**

**St. Louis**

**Wichita**

**Central MO**



JEFFERSON COUNTY  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
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Specification  
Contact:

LT. DAVE MARSHAK  
Department of the Sheriff  
636-797-5318

Contract  
Contact:

VICKIE PRATT  
Department of Administrative Services  
636-797-5382

Mail (3) Three  
Complete Copies  
With Vendor And  
Bid Information As  
Shown In Sample:

SAMPLE ENVELOPE

VENDOR NAME  
VENDOR ADDRESS  
CONTACT NUMBER  
DEPARTMENT OF THE COUNTY CLERK  
JEFFERSON COUNTY MISSOURI  
729 MAPLE ST / PO BOX 100  
HILLSBORO MO 63050-0100  
SEALED BID: (BID NAME)

Contract Term:  
To be determined  
upon Approval by  
the County Council  
and the County  
Executive.

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Vendor  
Information:

Wireless USA  
Company Name  
148 WELDON PARKWAY  
Address  
MARYLAND HEIGHTS, MO 63043  
City/State/Zip Code  
(314) 615-3100  
Telephone #  
dave.h@wirelessusa.com  
E-mail  
DAVID HOELSCHER  
Authorized Agent (Print)  
David Hoelscher  
Signature  
Vice President  
Title  
3/19/2012  
Date  
43-1665282  
Tax ID #  
(314) 615-3048  
Fax #



148 WELDON PARKWAY - MARYLAND HEIGHTS, MO. 63043 - 314.615.3100

## PROJECT QUOTATION FORM

CUSTOMER	JEFFERSON COUNTY JAIL	PHONE	636-797-5318
ADDRESS	510 FIRST ST, HILLSBORO, MO	FAX	
CONTACT	LT. DAVE MARSHAK	DATE	3/15/2012

QUOTE #	031512WB1
PREPARED BY	WADE BREEN
PHONE #	314-615-3170

CCTV SYSTEM-EQUIPMENT IS 100% AS SPECIFIED IN THE BID				UNIT	EXTENDED
DESCRIPTION OF SERVICES	QTY	CODE	PRICE	PRICE	
LABOR TO INSTALL 53 CAMERAS, CAMERA MOUNTS AND REQUIRED CABLING.	265	HR	\$65.00		\$17,225.00
LABOR TO SETUP AND PROVISION 53 CAMERAS.	22	HR	\$65.00		\$1,430.00
LABOR TO INSTALL EQUIPMENT FOR THE EXPANSION OF THE EXISTING BOSCH VIDEO MATRIX SYSTEM AS SPECIFIED IN THE RFP.	34	HR	\$65.00		\$2,210.00
LABOR TO INSTALL NEW BOSCH RECORDING STATION (BRS) NVR AND ASSOCIATED HARDWARE AS SPECIFIED IN THE RFP.	34	HR	\$65.00		\$2,210.00
LABOR TO INSTALL GROUNDING.	20	HR	\$65.00		\$1,300.00
LABOR TO PROGRAM, CONFIGURE AND INTEGRATE NEW REMOTE PC, WONDERWARE SOFTWARE AND CCTV DEVICES.	40	HR	\$65.00		\$2,600.00
LABOR TO INSTALL NEW MONITORS, DESK TOP PC'S AND PRINTERS.	24	HR	\$65.00		\$1,560.00
LABOR TO INSTALL AUDIO KIT IN ROOM 109	40	HR	\$65.00		\$2,600.00
LABOR TO PROVIDE (1) ON-SITE STAFF TRAINING SESSION CODES - HR (HOUR) FLR (FLAT RATE) PRG (PROGRAM)	10	HR	\$65.00		\$650.00
LABOR TOTAL FROM PAGE 2			LABOR TOTAL		\$31,785.00
LABOR TOTAL FROM PAGE 3			PARTS TOTAL		\$130,272.00
TAX RATE			TAX AMOUNT		
			GRAND TOTAL		\$162,057.00

PRICES ARE EFFECTIVE FOR 60 DAYS

EXCEPTIONS:	BID IS BASED ON WORK BEING PERFORMED DURING NORMAL BUSINESS HOURS (MON. - FRI., 8AM-5PM)
	ALL LABOR, EQUIPMENT AND MATERIALS QUOTED ARE BASED ON THE SOW IN THE IFB DOCUMENTS DATED 2/10/2012
	BID DOES NOT INCLUDE ANY ADDITIONAL NVR HDD OUTSIDE OF WHAT WAS PROVIDED IN THE SOW.
	BID EXCLUDES ANY AND ALL AC POWER IF REQUIRED FOR EQUIPMENT.
	BID INCLUDES 1 YEAR LABOR WARRANTY AND 3 YEAR MANUFACTURE'S WARRANTY.
	BID ASSUMES ALL REQUIRED BOSCH EQUIPMENT NEEDED IS STATED IN THE SOW DOCUMENTS.
	WIRELESSUSA TAKES EXCEPTION PER PROJECT CONTACT FOR SECTION 1.4 (DRAWINGS) AND 1.3 B (CERTIFICATION)
	**OPTIONS LISTED ON FOLLOWING PAGE** (THESE OPTIONS ARE NOT INCLUDED IN CURRENT BID TOTAL)

CUSTOMER: JEFFERSON COUNTY JAIL

**BELOW PRICES ARE NOT IN LABOR PAGE TOTAL**

UNIT

EXTENDED

## DESCRIPTION OF SERVICES

QTY

CODE

PRICE

PRICE

## OPTIONS

**1. REPLACE (27)VDC-455V03-20S WITH (27)VDN-498V03-21S. - ADD \$6,939.00**

**2. ADD FULL AUDIO TO (37) CAMERAS UTILIZING LOUROE ASK4KIT#304-DV - ADD \$39,715.00**

**3. EXPAND RECORDING FOR ALL CAMERAS FROM 30 DAYS TO 45 DAYS - ADD \$3,600.00**

**4. ADD FULL AUDIO RECORDING TO (3) DORMS ON LEVEL 4 - ADD \$3,586.00**

## WARRANTY OPTIONS

**1 YEAR EXTENDED ON-SITE SERVICE AND EQUIPMENT MAINTENANCE\*\* - \$2,400.00**

**2 YEAR EXTENDED ON-SITE SERVICE AND EQUIPMENT MAINTENANCE\*\* - \$2,400.00**

**3 YEAR EXTENDED ON-SITE SERVICE AND EQUIPMENT MAINTENANCE\*\* - \$2,500.00**

**\*\*DURING NORMAL BUISNESS HOURS (MONDAY THRU FRIDAY 8 A.M. TO 5P.M.)**

**LABOR SUBTOTAL**



**CUSTOMER:** JEFFERSON COUNTY JAIL

SUPPLIER	PART NUMBER	DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE
<b>BOSCH ALLEGIANT MATRIX ADDITIONS</b>					
	LTC 8821/00	32 CHANNEL VIDEO INPUT CARD	2	\$1,543.00	\$3,086.00
	LTC 8808/00	32 CHANNEL VIDEO INTERCONNECT PANEL	2	\$264.00	\$528.00
	LTC 8809/00	3FT.-16 CONDUCTOR RIBBON CABLE	2	\$126.00	\$252.00
	LTC 8059/00	MASTER CONTROL SOFTWARE PACKAGE	1	\$389.00	\$389.00
	KBD-UNIVERSAL	DIGITAL KEYBOARD W/LCD	2	\$1,253.00	\$2,506.00
	LTC 8557/60	KEYBOARD HOOK-UP KIT UP TO 5000FT.	2	\$106.00	\$212.00
	UML-262-90	26IN. LCD MONITOR, 600TVL, VGA, CVBS	4	\$1,164.00	\$4,656.00
<b>BOSCH RECORDING STATION (BRS) NVR</b>					
	BRS-RAC2-8200A	2RU 16TB RACK MOUNT NVR 8TB(8X2TB)	1	\$12,088.00	\$12,088.00
	BRS-XCAM-32A	BRS EXPANSION LICENSE, 32 IP CHANNELS	2	\$3,072.00	\$6,144.00
	BRS-XCAM-04A	BRS EXPANSION LICENSE, 4 IP CHANNELS	6	\$500.00	\$3,000.00
		PS2 MOUSE	1	\$50.00	\$50.00
		PC MONITOR	1	\$50.00	\$50.00
	BRS-RAC2-8100A	2RU 8TB RACK MOUNT NVR 8TB(8X1TB)	1	\$8,494.00	\$8,494.00
<b>RACK MOUNT 16 CH. IP ENCODER</b>					
	VIP-X1600-B	CHASSIS	8	\$686.00	\$5,488.00
	VIP-X1600-XFM4A	4 CH. ENCODER MODULE, H.264, W/ AUDIO	26	\$1,280.00	\$33,280.00
	VIP-X1600-PS	POWER SUPPLY	8	\$132.00	\$1,056.00
<b>RACK MOUNT POWER SUPPLY</b>					
	R2432600ULCB	CCTV 24VAC 32 OUTPUT POWER SUPPLY	2	\$385.00	\$770.00
<b>LIGHTNING PROTECTION AND POWER CONDITIONING</b>					
		MINUTEMAN LINE GUARD MMS-CAT6-POE	5	\$94.00	\$470.00
		APC UPS	1	\$200.00	\$200.00
		MINUTEMAN E1500RM2U W/ RACK MNTS	1	\$602.00	\$602.00
<b>LOWELL WALL MOUNT EQUIPMENT RACK</b>					
	LWBR-3532	WALL MOUNT RACK W/ BASE	1	\$1,294.00	\$1,294.00
	LFD-35	FRONT DOOR	1	\$186.00	\$186.00
<b>ADDITIONAL MONITORS AND EQUIPMENT</b>					
		60 IN. FULL HD 1080P MONITOR	1	\$1,900.00	\$1,900.00
		40 IN. FULL HD 1080P MONITOR	4	\$800.00	\$3,200.00
		DESK TOP COMPUTER	2	\$1,650.00	\$3,300.00

**PARTS TOTAL****\$93,201.00**



### AFFIDAVIT OF WORK AUTHORIZATION

The grantee, sub grantee, contractor or subcontractor who meets the section 285.525, RSMo definition of a business entity must complete and return the following Affidavit of Work Authorization.

Comes now DAVID HOELSCHER (Name of Business Entity Authorized Representative) as VICE PRESIDENT (Position/Title) first being duly sworn on my oath, affirm Wireless USA (Business Entity Name) is enrolled and will continue to participate in the E-Verify federal work authorization program with respect to employees hired after enrollment in the program who are proposed to work in connection with the services related to BID (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contractor, or subcontractor, if awarded in accordance with subsection 2 of section 285.530, RSMo. I also affirm that Wireless USA (Business Entity Name) does not and will not knowingly employ a person who is an unauthorized alien in connection with the contracted services related to BID (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contract, or subcontract, if awarded.

*In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)*

David Hoelscher  
Authorized Representative's Signature

DAVID HOELSCHER  
Printed Name

VICE PRESIDENT  
Title

3/19/2012  
Date

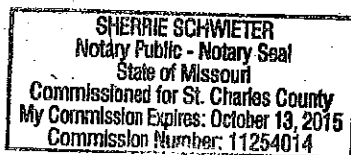
Subscribed and sworn to before me this 20th of March 2012. I am  
(DAY) (MONTH, YEAR)

commissioned as a notary public within the County of St. Charles, State of  
(NAME OF COUNTY)

Missouri, and my commission expires on Oct. 13 2015.  
(NAME OF STATE) (DATE)

Sherrie Schwiet  
Signature of Notary

March 20, 2012  
Date



**AFFIDAVIT OF WORK AUTHORIZATION**

(Continued)

**CURRENT BUSINESS ENTITY STATUS**

I certify that Wireless USA (Business Entity Name) **MEETS** the definition of a business entity as defined in section 285.525, RSMo pertaining to section 285.530, RSMo as stated above.

DAVID HOELSCHER  
Authorized Business Entity  
Representative's Name  
(Please Print)

David Hoelscher  
Authorized Business Entity  
Representative's Signature

WIRELESS USA  
Business Entity Name

3/19/2012  
Date

As a business entity, the grantee, sub grantee, contractor, or subcontractor must perform/provide the following. The grantee, sub grantee, contractor, or subcontractor shall check each to verify completion/submission:

- ☒ Enroll and participate in the E-Verify federal work authorization program  
(Website: [http://www.dhs.gov/xprevprot/programs/gc\\_1185221678150.shtm](http://www.dhs.gov/xprevprot/programs/gc_1185221678150.shtm);  
Phone: 888-464-4218; Email: [e-verify@dhs.gov](mailto:e-verify@dhs.gov)) with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein;

AND

- ☒ Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include a page from the E-Verify Memorandum of Understanding (MOU) listing the grantee's, subgrantee's, contractor's, or subcontractor's name and the MOU signature page completed and signed, at minimum, by the grantee, subgrantee, contractor, or subcontractor and the Department of Homeland Security – Verification Division; (if the signature page of the MOU lists the grantee's, subgrantee's, contractor's, or subcontractor's name, then no additional pages of the MOU must be submitted).



**JEFFERSON COUNTY**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**  
729 MAPLE ST / PO BOX 100  
HILLSBORO MO 63050  
WWW.JEFFCOMO.ORG

**Invitation for Bid:** JAIL CAMERA EXPANSION 2012

**Date Issued:** 2-10-12

**BIDS SHALL BE ACCEPTED UNTIL:** TUESDAY, MARCH 20, 2012, AT 2:00 P.M. LOCAL TIME.

**Specification  
Contact:**

LT. DAVE MARSHAK  
Department of the Sheriff  
636-797-5318

**Contract  
Contact:**

VICKIE PRATT  
Department of Administrative Services  
636-797-5382

**Mail (3) Three  
Complete Copies  
With Vendor And  
Bid Information As  
Shown In Sample:**

**SAMPLE ENVELOPE**

VENDOR NAME

VENDOR ADDRESS

CONTACT NUMBER

DEPARTMENT OF THE COUNTY CLERK

JEFFERSON COUNTY MISSOURI

729 MAPLE ST / PO BOX 100

HILLSBORO MO 63050-0100

SEALED BID: (BID NAME)

**Contract Term:**  
To be determined  
upon Approval by  
the County Council  
and the County  
Executive.

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**Vendor  
Information:**

ADT Security Systems Mark Bozich  
Company Name Authorized Agent (Print)  
3401 Rider Trail South Mark Bozich  
Address Signature  
Earth City, MO 63045 Commercial Sales Manager  
City/State/Zip Code Title  
314-477-8252 3/19/12 58-1814102  
Telephone # Date Tax ID #  
gschneider@adt.com 314-292-3596  
E-mail Fax #

**TABLE OF CONTENTS:**

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PROPOSAL OPTION 1

---

1. All equipment as specified in the RFP.
2. **VDC-455V03-20S** Quantity (27) This analog, vandal resistant dome camera is the same model as the one that is currently installed. The vandal-resistant casing is a fixed dome that is both discreet as to where the camera is viewing and can't be disabled or turned out of viewing range.
3. **VDN-498V03-21S:** Quantity (7) This is an outdoor day/night camera for the 3 outdoor location and the 4 Sally Port cameras. A wall mount is included to allow for the best viewing angle by setting the camera away from the wall.
4. **EX36 Corner Mount Cameras:** Quantity (19) This is an IR Corner Mount Day/Night camera with a built in microphone.
5. **BRS-RAC2-8100A:** This is an 8TB Rack Mountable NVR with hot-swappable HDD. This will work in conjunction with the currently installed Dibos to allow the additional cameras to be viewed on the Wonderware software.
6. **WONDERWARE:** This proposal includes technician time for Wonderware to come in and write code for the integration of the additional cameras. Our Wonderware technician is familiar with the site and has walked it several times so they understand the extent of the programming needed. The price listed below includes giving disks containing a copy of the original software to ADT to allow the Wonderware manufacturer to see how the original code was written and extend the files to include the new cameras.

At a previous walk through, a third viewing station was available but was not being used, however a fourth viewing station did not exist. Jefferson County is to provide a computer that will function as 4<sup>th</sup> viewing station.

System Cost: \$155,300

Full Maintenance: \$860/month (Includes free service calls and free replacement of defective equipment (Technicians will also work with Wonderware to diagnose the issue but can not change the script for it. They can refer you to Corsair Controls, which is local and can provide service for the Wonderware portion. This gives you a technician to call and diagnose issues).

---

PROPOSAL OPTION 2 (UPGRADED CAMERAS, AUDIO ADDITIONS AND HARD DRIVE)

---

1. All equipment as specified in the RFP.
2. **VDC-498V03-21S**: Quantity (27) This is a day/night vandal resistant dome camera is an upgrade to the model that is currently installed. The vandal-resistant casing is a fixed dome that is both discreet as to where the camera is viewing and can't be disabled or turned out of viewing range.
3. **VDN-498V03-21S**: Quantity (7) This is an outdoor day/night vandal resistant camera for the 3 outdoor location and the 4 Sally Port cameras. A wall mount is included to allow for the best viewing angle by setting the camera away from the wall.
4. **EX36 Corner Mount Cameras**: Quantity (19) This is an IR Corner Mount Day/Night camera with a built in microphone.
5. **Full Audio for as many cameras as possible (37)**.
6. **BRS-RAC2-8200A**: This *is a 16TB* Rack Mountable NVR with hot-swappable HDD. This will work in in conjunction with the currently installed Dibos to allow the additional cameras to be viewed on the Wonderware software.
7. **WONDERWARE**: This proposal includes technician time for Wonderware to come in and write code for the integration of the additional cameras. Our Wonderware technician is familiar with the site and has walked it several times so they understand the extent of the programming needed. The price listed below includes the Wonderware manufacturer being unable to secure software disks from Jefferson County to see how the original code was written and extend the files to include the new cameras. If the software disks are not available, the original software must be re-written to replicate what is existing on the first and second viewing stations. The graphics must be re-created from scratch. The manufacturer has already tried to secure the original software from Wonderware but was unable to get a copy of the installation. This option includes all Wonderware licensing for the third and fourth viewing station.

Jefferson County is to provide two computers that will function as the 3<sup>rd</sup> and 4<sup>th</sup> viewing stations. Monitors for those viewing stations are included in the RFP (two monitors per viewing station).

System Cost: \$179,700

Full Maintenance: \$860/month (Includes free service calls and free replacement of defective equipment (Technicians will also work with Wonderware to diagnose the issue but cannot change the script for it. They can refer you to Corsair Controls, which is local and can provide service for the Wonderware portion. This gives you a technician to call and diagnose issues).

---

PROPOSAL OPTION 3 (OPTION 1 WITH REPLACEMENT OF WONDERWARE)

---

1. All equipment as specified in the RFP.
2. **VDC-455V03-20S** Quantity (27) This analog, vandal resistant dome camera is the same model as the one that is currently installed. The vandal-resistant casing is a fixed dome that is both discreet as to where the camera is viewing and can't be disabled or turned out of viewing range.
3. **VDN-498V03-21S:** Quantity (7) This is an outdoor day/night camera for the 3 outdoor location and the 4 Sally Port cameras. A wall mount is included to allow for the best viewing angle by setting the camera away from the wall.
4. **EX36 Corner Mount Cameras:** Quantity (19) This is an IR Corner Mount Day/Night camera with a built in microphone.
5. **BRS-RAC2-8100A:** This is an 8TB Rack Mountable NVR with hot-swappable HDD. This will work in in conjunction with the currently installed Dibos to allow the additional cameras to be viewed on the Wonderware software.
6. **Corsair Security GUI to replace Wonderware:** This proposal includes a NEW software that will replace Wonderware. There is also an issue with the current system having been written by a company that cannot service the product any longer due to location of the company. Corsair Controls is the sub-contractor that would be replacing the system and is located in Highland, Illinois. They are a local company that could work in conjunction with ADT technicians to ensure that your camera and door systems would remain functioning and have technicians that are both background checked to enter your facility and close by to service the equipment. Upon request, Corsair Controls can give you several local references that are utilizing this same software for you to contact with.

Jefferson County is to provide two computers that will function as the 3<sup>rd</sup> and 4<sup>th</sup> viewing stations. Monitors for those viewing stations are included in the RFP (two monitors per viewing station).

System Cost: \$217,000.

Full Maintenance: \$860/month (Includes free service calls and free replacement of defective equipment (Technicians will also work with Wonderware to diagnose the issue but can not change the script for it. They can refer you to Corsair Controls, which is local and can provide service for the Wonderware portion. This gives you a technician to call and diagnose issues).



## WHAT CAN YOU DO TO EXPAND???

Here are just a few of the ways that you can expand your system:

1. An additional 44 cameras can be added to the system at any time.
2. Bosch Security Systems frequently offers its ADT customers an upgrade option that allows you to trade in an existing DVR for credit towards Bosch products. Your ADT Representation will keep you apprised of all new specials as they are released by Bosch.

## MAINTENANCE

Maintenance can be negotiated at any time. ADT provides maintenance to its customers and would include free service calls and free replacement of defective equipment. Should a switch, server or camera stop working, ADT would respond free of charge and either fix the camera or replace it at no additional charge. Items not covered by maintenance include devices destroyed by acts of god, vandalism and batteries.

---

PROPOSAL OPTION 1

---

1. All equipment as specified in the RFP.
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At a previous walk through, a third viewing station was available but was not being used, however a fourth viewing station did not exist. Jefferson County is to provide a computer that will function as 4<sup>th</sup> viewing station.

System Cost: \$155,300

Full Maintenance: \$860/month (Includes free service calls and free replacement of defective equipment (Technicians will also work with Wonderware to diagnose the issue but can not change the script for it. They can refer you to Corsair Controls, which is local and can provide service for the Wonderware portion. This gives you a technician to call and diagnose issues).

---

PROPOSAL OPTION 2 (UPGRADED CAMERAS, AUDIO ADDITIONS AND HARD DRIVE)

---

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## REFERENCES

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The following are Bosch CCTV Camera projects completed by ADT within the last 2 years:

- City of St. Louis, 21<sup>st</sup> Ward, Alderman Antonio French obtained a federal grant to install cameras and a Firetide Wireless Backbone within his Ward to be used to fight crime. After interviewing each design team and investigating expansion options for each system, ADT was chosen as the vendor of choice for this project (see St. Louis Post Dispatch Article attached). 314-779-9958
- City of Maplewood, Sgt. Mike Martin, [m-martin@cityofmaplewood.com](mailto:m-martin@cityofmaplewood.com). City wide surveillance system with cameras on major crime locations to be monitored by police officers.
- Thomas F. Eagleton U.S. Federal Courthouse, 111 S. 10<sup>th</sup> Street, St. Louis, MO 63102 Design/Build/Install
- Rush Hudson Limbaugh, Sr. U. S Federal Courthouse, Cape Girardeau, MO 314-539-7305, Design/Build/Install
- ABB, 4350 Semple Avenue, St. Louis, MO, 80K Design/Build/Installation/Programming, 100% of work self-performed, Ken Benson 314-220-7269
- ADT Provides security systems for every Federal Courthouse within the United States and within every home Federal Judges. The U.S. Marshals Service is an exclusive user of ADT Security Services. ADT IS THE ONLY SECURITY PROVIDER THAT IS DEPARTMENT OF HOMELAND SECURITY CERTIFIED.

## Service

ADT employs a staff of 45 service technicians and takes pride in its ability to serve its customers needs and respond in a timely manner. On a normal business day, a 24 hour or less response time is available; however, in cases of extreme weather or customer critical incidents, a priority is given to fire systems which are considered life safety. Maintenance packages include free service calls and free replacement of defective equipment. If a camera stops working, then it is repaired or replaced free of charge.



Corsair Controls, Inc.  
190 Woodcrest Drive  
Highland, Illinois 62249  
Phone (618) 654-8322  
Fax (618) 654-4403

## Corsair Controls, Inc.

March 19, 2012

Gayla Schneider  
ADT  
3401 Rider Trail South  
Earth City, MO, 65566

Re: Proposal to Upgrade Video Controls on Jefferson County Jail Control System

Gayla,

Thank you for the opportunity to present a quotation for a proposal to upgrade the video controls at the Jefferson County Jail. The "Base Project" quote is the most likely solution for the proposed project. However, if there is computer trouble with the desktop computers in the "moth-balled" control stations, Options 1 or 2 will be needed, and will add to the Project costs.

We have looked at the possible need of replacing the WonderWare GUI altogether for this Project. While we would prefer to service (after the Project is over) a system that we have designed, and know intimately, we are not recommending it at this time. Unless there are some other system-related problems that we are unaware of, a complete replacement does not appear to be cost-effective at this time. However, we have included the cost for it in Option 3, below.

Based on our review of the bid documents, Corsair Controls does not appear responsible to provide any materials, software, firmware, hardware or other incidentals for the Project. Accordingly, we have not included any in our quote. NOTE: Two desk top computers are referenced in item K. on Page 19 of the Invitation to Bid document, but they appear to be specified for video review and copying, not for WonderWare control.

### BASE PROJECT:

Corsair shall provide professional services to update the Wonderware Graphical Users Interface (GUI) for control of additional CCTV cameras on the Video Matrix System (VMS). The following assumptions are incorporated into the Corsair Controls quote:

1. Bosch shall supply the necessary protocol document needed to communicate between the WonderWare GUI and the VMS. Additionally, Bosch shall supply a list of the new cameras locations along with their assigned ports on the VMS video/audio switcher, to facilitate programming.
2. The owner shall supply copies of all existing WonderWare configuration and graphic development files.
3. All required communications between the Wonderware GUI and VMS are direct, without passing through other devices (e.g., Modicon PLC). We expect the current Ethernet to Serial communications to the VMS to be used on any additional VMS hardware.
4. The four "viewing stations" (1-4) already exist, are in proper working order, and have all necessary software licenses (e.g., operating system, Wonderware, etc.) and hardware needed to complete the required video addition upgrade.
5. A total of 54 new CCTV cameras shall be integrated into the WonderWare GUI. No other integration requirements are included in the Invitation to Bid document.
6. All integration icons, GUI instructions, scripts and communications protocol shall

match those currently in use for consistent operation with existing equipment. The current functionality shall be extended (by adding the new camera locations) from the current system to the upgraded system.

7. Documentation of changes made to the GUI shall be made available in both hard and electronic versions.
8. Corsair personnel shall completely test the new camera integration to the satisfaction of the customer.
9. Corsair shall warrant the work for one year after Customer acceptance.
10. Corsair shall assist ADT in providing 10 hours of on-site system operation training on a Customer-designated training day.

BASE PROJECT cost = \$16,500.00.

**ADD OPTION 1 – Set up a new replacement computer:**

This Option assumes that one of the four "viewing stations" is inoperable and the desktop computer hosting the View Station software (WonderWare) needs to be replaced. The county will replace the defective computer, operating system and any missing or defective peripherals (e.g., monitor, mouse, keyboard, etc.) at its expense with suitable new replacements. The Operating System must be the same version in use on the currently operating GUIs. In this Option, it is also assumed that the Wonderware software, configuration files and graphic development files are fully recoverable or available from a back-up source. The following assumptions are made:

1. Corsair shall set-up and configure the desktop computer to replace the inoperable unit. The Wonderware software package shall be loaded on the machine along with the copies of the WonderWare configuration and graphic development files.
2. Corsair shall make the necessary Project modifications to the WonderWare program to add the required CCTV controls for the overall Project.

OPTION 1 cost = \$ 2,800.00 per inoperable desktop computer.

**ADD OPTION 2 – Set up a new replacement computer and recreate missing WonderWare application for one "View Station":**

This Option assumes that one of the four "viewing stations" is inoperable and the desktop computer hosting the View Station software (WonderWare) needs to be replaced. The county will replace the defective computer, operating system, and any missing or defective peripherals (e.g., monitor, mouse, keyboard, etc.) at its expense with suitable new replacements. The Operating System must be the same version in use on the currently operating GUIs. In this Option however, it is assumed that the Wonderware License, configuration, and graphic development files are NOT recoverable or available from any back-up source. The following assumptions are made:

1. Corsair shall set-up and configure the desktop computer to replace the inoperable unit. A Wonderware software package shall be loaded on the machine along with the copies of the WonderWare configuration and graphic development files.
2. Corsair shall re-engineer the missing Wonderware configuration and graphic development files for the missing area(s) of the jail. The new WonderWare application shall mimic the "look and feel" of the remaining, existing areas of the Jail so that Operators do not have to learn any new methods of operation.
3. Corsair shall make the necessary Project modifications to the WonderWare program to add the required CCTV controls for the overall Project.
4. Corsair shall test all functionality of the new computer to insure it controls all devices as intended, to the satisfaction of the customer.

OPTION 2 cost = \$ 15,400.00 per inoperable desktop computer.

**ADD OPTION 3 – Replace Wonderware GUI with Corsair Security GUI:**

Corsair shall provide professional services to update the control system's GUI software to replace all existing graphical screens and add control of additional CCTV cameras on the Video Matrix System (VMS). The following assumptions are incorporated into the Corsair Controls quote:

1. Customer finds it more advantageous to replace the WonderWare GUI system with the Corsair Security GUI system (this software company is not owned by Corsair Controls). All control system logic will be transferred into the existing Modicon PLC system.
2. Bosch shall supply the necessary protocol document needed to communicate between the WonderWare GUI and the VMS. Additionally, Bosch shall supply a list of the new cameras locations along with their assigned ports on the VMS video/audio switcher, to facilitate programming.
3. The owner shall supply copies of the existing Modicon PLC program(s) (and passwords, if used).
4. The four "viewing stations" (1-4) already exist, are in proper working order, and have all necessary software licenses (e.g., operating system, etc.) and hardware needed to complete the required video addition upgrade.
5. A total of 54 new CCTV cameras shall be integrated into the Corsair Security GUI. All existing integration between PLC, GUI, Intercoms, VMS, etc. are included in the Project.
6. All integration floor plans, icons, and other devices shall be developed in the graphic screens, similar to those currently in use with existing equipment. The current functionality shall be extended (by adding the new camera locations) to the upgraded system.
7. Documentation of changes made to the GUI and PLC program shall be made available in both hard and electronic versions.
8. Corsair personnel shall completely test the new integration to the satisfaction of the customer.
9. Corsair shall warrant the work for one year after Customer acceptance.
10. Corsair shall assist ADT in providing 10 hours of on-site system operation training on a Customer-designated training day.

OPTION 3 cost = \$55,620.00.

Please call/phone with any questions.

Sincerely,

Alan Thuenemann

## Request for Taxpayer Identification Number and Certification

Give form to the  
requester. Do not  
send to the IRS.

Print or type  
See Specific Instructions on page 2.

Name (as shown on your income tax return)

**ADT Security Services, Inc.**

Business name, if different from above

Check appropriate box: ☐ Individual/Sole proprietor ☒ Corporation ☐ Partnership  
☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ .....  
☐ Other (see Instructions) ▶

☐ Exempt  
payee

Address (number, street, and apt. or suite no.)

**One Town Center Road**

City, state, and ZIP code

**Boca Raton, FL 33486-1010**

Requester's name and address (optional)

List account number(s) here (optional)

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

or

Employer identification number

58

1814102

**Note.** If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign  
Here

Signature of  
U.S. person ▶

Date ▶

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

#### Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

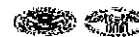
The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,



SEP. 24. 2010 6:01PM

NO. 8877 P. 15



Company ID Number: 62038  
Client Company ID Number: 360040

The individuals whose signatures appear below represent that they are authorized to enter into this MOU on behalf of the Employer, the Designated Agent and DHS respectively.

If you have any questions, contact E-Verify at 1-888-464-4218.

**Approved by:****Employer** APT Security Services, Inc.Name (Please Type or Print) Michael AtzavitzSignature [Signature]Title VP, HRDate 09/24/10**Designated Agent** CheckpointName (Please Type or Print) Matthew LevineSignature [Signature]

Title

Date 09/24/2010**Department of Homeland Security - Verification Division**

Name (Please Type or Print)

Title

Signature

Date

**Information Required  
For the E-Verify Designated Agent Program**

Information relating to your Company:

Page 14 of 15 | E-Verify MOU for Employer (Client) using a Designated Agent | Revision Date 09/01/09  
www.dhs.gov/E-Verify

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## REFERENCES

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The following are Bosch CCTV Camera projects completed by ADT within the last 2 years:

- City of St. Louis, 21<sup>st</sup> Ward, Alderman Antonio French obtained a federal grant to install cameras and a Firetide Wireless Backbone within his Ward to be used to fight crime. After interviewing each design team and investigating expansion options for each system, ADT was chosen as the vendor of choice for this project (see St. Louis Post Dispatch Article attached). 314-779-9958
- City of Maplewood, Sgt. Mike Martin, [m-martin@cityofmaplewood.com](mailto:m-martin@cityofmaplewood.com). City wide surveillance system with cameras on major crime locations to be monitored by police officers.
- Thomas F. Eagleton U.S. Federal Courthouse, 111 S. 10<sup>th</sup> Street, St. Louis, MO 63102 Design/Build/Install
- Rush Hudson Limbaugh, Sr. U. S Federal Courthouse, Cape Girardeau, MO 314-539-7305, Design/Build/Install
- ABB, 4350 Semple Avenue, St. Louis, MO, 80K Design/Build/Installation/Programming, 100% of work self-performed, Ken Benson 314-220-7269
- ADT Provides security systems for every Federal Courthouse within the United States and within every home Federal Judges. The U.S. Marshals Service is an exclusive user of ADT Security Services. ADT IS THE ONLY SECURITY PROVIDER THAT IS DEPARTMENT OF HOMELAND SECURITY CERTIFIED.

## Service

ADT employs a staff of 45 service technicians and takes pride in its ability to serve its customers needs and respond in a timely manner. On a normal business day, a 24 hour or less response time is available; however, in cases of extreme weather or customer critical incidents, a priority is given to fire systems which are considered life safety. Maintenance packages include free service calls and free replacement of defective equipment. If a camera stops working, then it is repaired or replaced free of charge.

# CERTIFICATE OF INSURANCE

CERTIFICATE NUMBER  
722526

**PRODUCER**

Marsh, Inc.  
1166 Avenue of the Americas  
New York, NY 10036  
Telephone (212) 345-5000

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER OTHER THAN THOSE PROVIDED IN THE POLICY. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES DESCRIBED HEREIN.

**COMPANIES AFFORDING COVERAGE**

COMPANY A: AGCS Marine Insurance Company (Allianz)  
COMPANY B: AI South Insurance Co.  
COMPANY C: Commerce & Industry Ins Co  
COMPANY D: Illinois National Insurance Co.  
COMPANY E: Insurance Company of the State of PA  
COMPANY F: Nat'l Union Fire Ins Co of Pittsburgh, PA  
COMPANY G: New Hampshire Ins. Co.

**INSURED**

ADT Security Services, Inc.  
3401 Rider Trail South  
Earth City, MO 63045  
United States

**COVERAGES**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE DESCRIBED HEREIN HAVE BEEN ISSUED TO THE INSURED NAMED HEREIN FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENTS, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THE CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES LISTED HEREIN IS SUBJECT TO ALL THE TERMS, CONDITIONS AND EXCLUSIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION	LIMITS		
G	GENERAL LIABILITY	GL 090-73-63 (Primary GL)	10/1/2009	10/1/2010	GENERAL AGGREGATE	\$2,000,000.00	
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL				PRODUCTS - COMP/OP AGG	\$2,000,000.00	
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCU				PERSONAL & ADV INJURY	\$1,000,000.00	
	<input type="checkbox"/> OWNER'S & CONTRACTOR'S				EACH OCCURRENCE	\$1,000,000.00	
	<input type="checkbox"/>				FIRE DAMAGE (Any one fire)	\$1,000,000.00	
	<input type="checkbox"/>				MED EXP (Any one person)	\$10,000.00	
	<input type="checkbox"/>						
F F F	AUTOMOBILE LIABILITY	CA 091-93-98 (MA) CA 091-93-97 (VA) CA 091-93-96 (AOS)	10/1/2009 10/1/2009 10/1/2009	10/1/2010 10/1/2010 10/1/2010	COMBINED SINGLE LIMIT	\$1,000,000.00	
	<input checked="" type="checkbox"/> ANY AUTO						
	<input checked="" type="checkbox"/> HIRED AUTOS						
	<input checked="" type="checkbox"/> NON-OWNED AUTOS						
B C D E F F G G G	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	WC 060-16-8747 (CT,GA,PA,SC) WC 060-16-8741 (FL) WC 060-16-8744 (MI) WC 060-16-8745 (AR,MA,VA) WC 060-16-8742 (OR) WC 060-16-8740 (CA) WC 060-16-8748 (AOS) WC 060-16-8743 (TX) WC 060168746 (ND,NY,OH,WA,WI,WY)	10/1/2009 10/1/2009 10/1/2009 10/1/2009 10/1/2009 10/1/2009 10/1/2009 10/1/2009 10/1/2009	10/1/2010 10/1/2010 10/1/2010 10/1/2010 10/1/2010 10/1/2010 10/1/2010 10/1/2010 10/1/2010	<input checked="" type="checkbox"/> WC STATUTORY LIMITS	<input type="checkbox"/> OTHER	
					EL EACH ACCIDENT	\$2,000,000.00	
					EL DISEASE-POLICY LIMIT	\$2,000,000.00	
					EL DISEASE-EACH	\$2,000,000.00	
	EXCESS LIABILITY				GENERAL AGGREGATE		
	<input type="checkbox"/> OTHER THAN UMBRELLA FORM				PRODUCTS - COMP/OP AGG		
	<input type="checkbox"/> UMBRELLA FORM				EACH OCCURRENCE		
	PROPERTY						
A A A	OTHER	OC & OCW 91128600 OC & OCW 91128600 OC & OCW 91128600	5/1/2010 5/1/2010 5/1/2010	5/1/2011 5/1/2011 5/1/2011	USD \$1,000,000.00 per jobsite		
	USD \$1,000,000.00 per jobsite						
	USD \$1,000,000.00 per jobsite						
	USD \$1,000,000.00 per conveyance						

**DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS**

CITY OF SAINT LOUIS or any other third party shall not be afforded status of an additional insured except as expressly agreed to and subject to the terms and conditions of a written agreement between the Named Insured and CITY OF SAINT LOUIS  
1200 M

Job Number: All City of Saint Louis Sites Customer Number: All City of Saint Louis Sites Town Number: All City of Saint Louis Sites

Other Additional Insureds: City of St. Louis

**CERTIFICATE HOLDER**

CITY OF SAINT LOUIS  
1200 MARKET STREET  
ROOM 425, CITY HALL  
ST. LOUIS, MO 63103  
United States

**CANCELLATION**

SHOULD ANY OF THE POLICIES DESCRIBED HEREIN BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE INSURER AFFORDING COVERAGE WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED HEREIN, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER AFFORDING COVERAGE, ITS AGENTS OR REPRESENTATIVES, OR THE ISSUER OF THIS CERTIFICATE.

MARSH USA INC, BY:  
David Kong, Casualty Program

Franklin W. Hallock  
Franklin Hallock, Global Marine  
Transit Program

VALID AS OF: 5/25/2010

### AFFIDAVIT OF WORK AUTHORIZATION

The grantee, sub grantee, contractor or subcontractor who meets the section 285.525, RSMo definition of a business entity must complete and return the following Affidavit of Work Authorization.

Comes now ADT Security Services (Name of Business Entity Authorized Representative) as Commercial Sales Manager (Position/Title) first being duly sworn on my oath, affirm ADT Security Services (Business Entity Name) is enrolled and will continue to participate in the E-Verify federal work authorization program with respect to employees hired after enrollment in the program who are proposed to work in connection with the services related to IFB (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contractor, or subcontractor, if awarded in accordance with subsection 2 of section 285.530, RSMo. I also affirm that ADT Security Services (Business Entity Name) does not and will not knowingly employ a person who is an unauthorized alien in connection with the contracted services related to IFB (Bid/Grant/Subgrant/Contract/Subcontract) for the duration of the grant, subgrant, contract, or subcontract, if awarded.

*In Affirmation thereof, the facts stated above are true and correct. (The undersigned understands that false statements made in this filing are subject to the penalties provided under section 575.040, RSMo.)*

Mark Bozich  
Authorized Representative's Signature

MARK BOZICH  
Printed Name

Commercial Sales Manager  
Title

3/19/12  
Date

Subscribed and sworn to before me this 19 of March 2012 I am  
(DAY) (MONTH, YEAR)

commissioned as a notary public within the County of St. Louis City, State of  
(NAME OF COUNTY)

Missouri, and my commission expires on April 6, 2014.  
(NAME OF STATE) (DATE)

Mary L. Bentrup  
Signature of Notary

3-19-2012  
Date



MS

**AFFIDAVIT OF WORK AUTHORIZATION**

(Continued)

**CURRENT BUSINESS ENTITY STATUS**

I certify that ADT Security Services (Business Entity Name) **MEETS** the definition of a business entity as defined in section 285.525, RSMo pertaining to section 285.530, RSMo as stated above.

Mark Bozich  
Authorized Business Entity  
Representative's Name  
(Please Print)

\_\_\_\_\_  
Authorized Business Entity  
Representative's Signature

ADT Security Services 3/19/12  
Business Entity Name Date

As a business entity, the grantee, sub grantee, contractor, or subcontractor must perform/provide the following. The grantee, sub grantee, contractor, or subcontractor shall check each to verify completion/submission:

- ☐ Enroll and participate in the E-Verify federal work authorization program  
(Website: [http://www.dhs.gov/xprevprot/programs/gc\\_1185221678150.shtm](http://www.dhs.gov/xprevprot/programs/gc_1185221678150.shtm);  
Phone: 888-464-4218; Email: [e-verify@dhs.gov](mailto:e-verify@dhs.gov)) with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein;

AND

- ☒ Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include a page from the E-Verify Memorandum of Understanding (MOU) listing the grantee's, subgrantee's, contractor's, or subcontractor's name and the MOU signature page completed and signed, at minimum, by the grantee, subgrantee, contractor, or subcontractor and the Department of Homeland Security – Verification Division; (if the signature page of the MOU lists the grantee's, subgrantee's, contractor's, or subcontractor's name, then no additional pages of the MOU must be submitted).