

BID TABULATION - SAFETY SHOES 2013 REBID

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| SAFETY SHOES 2013 REBID BID OPENING 4-2-13 | CRAFTWELL & DUNNRIGHT | RED WING BRANDS OF AMERICA INC |
| Contract term: 4-17-13 to 4-16-14 upon approval by the County Council and County Executive | 720 MAPLE VALLEY DR FARMINGTON MO 63640 | 314 MAIN ST RED WING MN 55066 |
| DISCOUNT GIVEN OFF REGULAR PRICE TO ALL INDIVIDUAL EMPLOYEES | 20% | 17% |
| AFFIDAVIT COMPLETED | YES | YES |
| COPY OF INSURANCE PROVIDED | YES | NO |
| COMMENTS: | SEE ATTACHMENT | |



March 27, 2013

Dear Purchasing Services,

On behalf of Red Wing Brands of America and myself, I would like to thank you for allowing us to respond to your Safety Shoe Request for Proposal: **REBID - SAFETY SHOES 2013**. I hope to be a part of Jefferson County's safety shoe program, and I would like to take this opportunity to highlight the key features that are directly in line with your needs:

- We will provide on-site Shoe mobile shoe service on an as needed basis for employees to purchase their safety footwear.
- Your Employees will also have the option of having their boots cleaned, oiled, and conditioned as well as receiving replacement laces at no charge while visiting the mobile shoe truck on any Red Wing Brand of footwear.
- Mail orders, and phone/fax orders will be accepted through our in between mobile truck visits for employees who were not able to visit the truck during its scheduled visit. There will be no charge for freight, however to help reduce possible theft issues we will only accept this type of order from authorized supervisors only.
- Red Wing has the most comprehensive size and width selection in the work footwear industry. We have more than 70 styles of safety footwear that exceeds ASTM/ANSI standards. We offer 120 sizes and widths to provide your employee with proper fit and comfort. We produce sizes ranging from 4 to 18 and widths from AA to EEEE.

Red Wing Shoe Company is a full-service manufacturing company dedicated to quality products and superior customer service.

Thank you for the opportunity to serve you.

Sincerely,

Jason Guidroz - *Industrial Sales Manager*
Phone: 651-315-9440
E-Mail: Jason.guidroz@redwingshoes.com