

CHANNEL POST BID TABULATION

| CHANNEL POST BID OPENING 1-30-07 | J & A TRAFFIC PRODUCTS | VULCAN INC. | CUSTOM PRODUCTS CORP. | MID-AMERICA PRECISION PRODUCTS | XCESSORIES SQUARED DEV. MFG | HALL SIGNS | GRIMCO INC. |
|---|---------------------------------------|--------------------|--|---|--|-------------------|--------------------|
| 5' Price per post 500 | \$6.27 | \$5.36 | \$5.58 | \$18.04 | \$4.72 | \$5.79 | \$5.38 |
| 5' Price per post 1,000 ** | \$5.65 | \$5.35 | \$5.58 | \$14.23 | \$4.61 | \$4.89 | \$4.58 |
| 7 1/2' Price per post 1,000 | \$9.43 | \$8.04 | \$8.37 | \$21.79 | \$7.08 | \$8.69 | \$7.82 |
| 7 1/2' Price per post 2,000 ** | \$8.49 | \$8.02 | \$8.37 | \$21.27 | \$6.92 | \$7.37 | \$6.88 |
| 10' Price per post 100 ** | \$11.31 | \$10.69 | \$11.16 | \$25.83 | \$9.44 | \$9.78 | \$11.25 |
| 10' Price per post 500 | \$11.31 | \$10.72 | \$11.16 | \$23.32 | \$9.23 | \$11.28 | \$9.17 |
| Price to remain in effect until | N/A | One Year | Can hold price for on year unless there is a dramatic increase in the cost of post | 3/30/07 | 2/29/08 | N/A | N/A |
| COMMENTS: | | | Must be ordered in the full bundle of 50. | | | | |