

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID TABULATION

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID OPENING 1-30-07	CMW	LUBY EQUIPMENT SERVICES	ROLAND MACHINERY CO.	POWERLINE EQUIPMENT	CROWN EQUIPMENT CO.	ALTEC INDUSTRIES, INC.	VAN KEPPEL CO.
PICKUP & DELIVERY							
Time required for delivery from time of order	NO BID	Stock 7 Days	1-2 Days	NO BID	See Attached	NO BID	As Dealer Specifies
Time required for order of parts you do not stock from time of order	NO BID	5-7 Days	3-5 Days	NO BID	See Attached	NO BID	As Customer Specifies
Will you provide your normal delivery service at no charge	NO BID	Yes	No	NO BID	No	NO BID	No
Is there a minimum order requirement	NO BID	No	N/A	NO BID	N/A	NO BID	N/A
If you charge for delivery service, amount per delivery:	NO BID	\$30.00	N/A	NO BID	See Attached	NO BID	At Customer Request
Minimum order required	NO BID	No	N/A	NO BID	No	NO BID	No
How many miles from County location to your parts counter	NO BID	25 Miles	Unkown	NO BID	25 Miles	NO BID	20 - 25 Miles
Time required for order of parts you do not stock from time of order	NO BID	B-4 1 pm	1 Hour	NO BID	See Attached	NO BID	Anytime
Value of parts stocked	NO BID	\$25,000.00	9.5 Million	NO BID	\$500,000.00	NO BID	Per Dealer / Vendor Agreement
What are your regular business hours	NO BID	7 am - 5 pm Mon-Fri	7 - 5:30 Mon-Fri 8 - 12 pm Sat	NO BID	8-5 Mon-Fri 8-12 Sat	NO BID	7: 30 - 5 :00
In emergency, can we call you after regular hours	NO BID	Yes	Yes	NO BID	No	NO BID	Yes
Name to Call:	NO BID	Parts	Ron myers	NO BID	N/a	NO BID	Mark Williams
Telephone Number	NO BID	636-343-9970	314-941-8772	NO BID	800-316-5703	NO BID	636-358-5710
Manufacture:	NO BID	Morbark	Rosco / Leeboy	NO BID	John Deere	NO BID	Etnyre
Parts Category	NO BID	Upon Request	All Parts	NO BID	All General Parts	NO BID	Oil Distributors
Pricing Sheet Bid	NO BID	Not Avail.	N/A	NO BID	List	NO BID	NO
Per Cent Discount	NO BID	0%	0%	NO BID	5%	NO BID	Billed At List
Manufacture:	NO BID			NO BID	John Deere	NO BID	
Parts Category	NO BID			NO BID	Oil & Batteries	NO BID	
Pricing Sheet Bid	NO BID			NO BID	List	NO BID	
Per Cent Discount	NO BID			NO BID	At Truckload Price	NO BID	
Manufacture:	NO BID			NO BID	John Deere	NO BID	

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Parts Category	NO BID			NO BID	Complete Major Components	NO BID	
Pricing Sheet Bid	NO BID			NO BID	List	NO BID	
Per Cent Discount	NO BID			NO BID	0%	NO BID	
Manufacture:	NO BID			NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:	NO BID			NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:						NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:	NO BID			NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:	NO BID			NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	

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Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	

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Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Manufacture:				NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
Parts Category	NO BID			NO BID		NO BID	
Pricing Sheet Bid	NO BID			NO BID		NO BID	
Per Cent Discount	NO BID			NO BID		NO BID	
COMMENTS:							

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID TABULATION

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID OPENING 1-30-07	KRANZ AUTOMOTIVE BODY CO.	TEREX UTILITIES	FABICK TRACTOR CO.	KEY EQUIPMENT & SUPPLY CO.	WOODY'S MUNICIPAL SUPPLY CO.
PICKUP & DELIVERY					
Time required for delivery from time of order	N/A	2-3 Days - Normal Shipping	1/2 Hour to pull parts - 2 HR Del.	5 Working Days	1 DAY
Time required for order of parts you do not stock from time of order	N/A	2-3 Days - Normal Shipping	Next Day	7 Working Days	2 days -ups I wk - frt truck
Will you provide your normal delivery service at no charge	N/A	No	No	Yes	Yes
Is there a minimum order requirement	N/A	N/A	No	No	No
If you charge for delivery service, amount per delivery:	N/A	Common Carrier Shipping Only	\$54.25 - unless over 100 lbs	\$0.00	Included in price
Minimum order required	No	No	No	No	No
How many miles from County location to your parts counter	N/A	N/A	30 miles	Approx 80 miles	66.79
Time required for order of parts you do not stock from time of order	N/A	2-3 Days Average	Before 5 pm for next day	7 Working Days	this is done immed. In most cases
Value of parts stocked	N/A	N/A	4.7 million	on avg \$485,000	Over \$1,000,000
What are your regular business hours	N/A	7 am - 5 pm cst	Mon-Fri 7 - 12 am Sat 7 - 12 pm	7 - 5:30 Mon-Fri	7 am - 4 pm Mon-Fri
In emergency, can we call you after regular hours	N/A	Yes	Yes	Yes	Yes
Name to Call:	N/A	Tom Lindsey	Greg Modglin	Marvin Thell	John Jolkes
Telephone Number	N/A	210-347-1511	314-550-0713	314-616-8058	618-920-5326
Manufacture:	IMT	Terex	Caterpillar	Elgin	Flink
Parts Category	Cranes / Service Bodies	Aerial Devices	All Filters	Sweeper	Speaders
Pricing Sheet Bid	List	N/A	Cat List	06 Elgin Price Sheet	N/A
Per Cent Discount	5%	N/A	15%	10%	5%
Manufacture:		Terex	Caterpillar		Flink
Parts Category		Digger Derricks	GET Engaging Tools		Plows
Pricing Sheet Bid		N/A	Cat List		N/A
Per Cent Discount		N/A	15%		5%
Manufacture:		Terex	Caterpillar		Flink

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Parts Category		Auger Tooling	Motor Grader Edges		Misc
Pricing Sheet Bid		Jan 1 07 Distributor List	Cat List		N/A
Per Cent Discount		5%	15%		5%
Manufacture:		Terex			Diamon
Parts Category		Documentation label			Brush Mowers
Pricing Sheet Bid		Jan 1 07 Distributor List			N/A
Per Cent Discount		5%			5%
Manufacture:		Terex			Sweepster
Parts Category		Consumables			Brooms
Pricing Sheet Bid		Jan 1 07 Distributor List			N/A
Per Cent Discount		5%			5%
Manufacture:		Terex			
Parts Category		Components			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			
Parts Category		Hardware			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			
Parts Category		Powertrain			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			
Parts Category		Hydraulic Components			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			

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Parts Category		Electric & Control Components			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			
Parts Category		Fabricated Structural			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		Terex			
Parts Category		Castings & Forgings			
Pricing Sheet Bid		Jan 1 07 Distributor List			
Per Cent Discount		5%			
Manufacture:		IMT			
Parts Category		Cranes			
Pricing Sheet Bid		N/A			
Per Cent Discount		0%			
Manufacture:		IMT			
Parts Category		Servcie Bodies			
Pricing Sheet Bid		N/A			
Per Cent Discount		0%			
Manufacture:		IMT			
Parts Category		Labeling			
Pricing Sheet Bid		Distributor List			
Per Cent Discount		0%			
Manufacture:		IMT			
Parts Category		Mechanical Components			
Pricing Sheet Bid		Distributor List			
Manufacture:		IMT			
Parts Category		Hardware			
Pricing Sheet Bid		Distributor List			
Per Cent Discount		0%			
Manufacture:		IMT			
Parts Category		Hydraulic Components			

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Pricing Sheet Bid			Distributor List			
Per Cent Discount			0%			
Manufacture:			IMT			
Parts Category			Electric & Control Components			
Pricing Sheet Bid			Distributor List			
Per Cent Discount			0%			
Manufacture:			IMT			
Parts Category			Fabricated Structurals			
Pricing Sheet Bid			Distributor List			
Per Cent Discount			0%			
Parts Category			Castings & Forgings			
Pricing Sheet Bid			Distributor List			
Per Cent Discount			0%			
COMMENTS:						UPS CHARGES NOT INCLUDED