

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID TABULATION

| CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID OPENING 1-30-07 | | LUBY EQUIPMENT SERVICES | ROLAND MACHINERY CO. | POWERLINE EQUIPMENT | CROWN EQUIPMENT CO. | ALTEC INDUSTRIES, INC. | VAN KEPPEL CO. |
|--|--------|-------------------------------|-----------------------------------|------------------------|---------------------------|------------------------------|-------------------------------------|
| PICKUP & DELIVERY | | | | | | | |
| Time required for delivery from time of order | NO BID | Stock 7 Days | 1-2 Days | NO BID | See Attached | NO BID | As Dealer Specifies |
| Time required for order of parts you do not stock from time of order | NO BID | 5-7 Days | 3-5 Days | NO BID | See Attached | NO BID | As Customer Specifies |
| Will you provide your normal delivery service at no charge | NO BID | Yes | No | NO BID | No | NO BID | No |
| Is there a minimum order requirement | NO BID | No | N/A | NO BID | N/A | NO BID | N/A |
| If you charge for delivery service, amount per delivery: | NO BID | \$30.00 | N/A | NO BID | See Attached | NO BID | At Customer Request |
| Minimum order required | NO BID | No | N/A | NO BID | No | NO BID | No |
| How many miles from County location to your parts counter | NO BID | 25 Miles | Unkown | NO BID | 25 Miles | NO BID | 20 - 25 Miles |
| Time required for order of parts you do not stock from time of order | NO BID | B-4 1 pm | 1 Hour | NO BID | See Attached | NO BID | Anytime |
| Value of parts stocked | NO BID | \$25,000.00 | 9.5 Million | NO BID | \$500,000.00 | NO BID | Per Dealer / Vendor Agreement |
| What are your regular business hours | NO BID | 7 am - 5 pm Mon-Fri | 7 - 5:30 Mon-Fri 8 - 12 pm Sat | NO BID | 8-5 Mon-Fri 8-12 Sat | NO BID | 7: 30 - 5 :00 |
| In emergency, can we call you after regular hours | NO BID | Yes | Yes | NO BID | No | NO BID | Yes |
| Name to Call: | NO BID | Parts | Ron myers | NO BID | N/a | NO BID | Mark Williams |
| Telephone Number | NO BID | 636-343-9970 | 314-941-8772 | NO BID | 800-316-5703 | NO BID | 636-358-5710 |
| Manufacture: | NO BID | Morbark | Rosco / Leeboy | NO BID | John Deere | NO BID | Etnyre |
| Parts Category | NO BID | Upon Request | All Parts | NO BID | All General Parts | NO BID | Oil Distributors |
| Pricing Sheet Bid | NO BID | Not Avail. | N/A | NO BID | List | NO BID | NO |
| Per Cent Discount | NO BID | 0% | 0% | NO BID | 5% | NO BID | Billed At List |
| Manufacture: | NO BID | | | NO BID | John Deere | NO BID | |
| Parts Category | NO BID | | | NO BID | Oil & Batteries | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | List | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | At Truckload Price | NO BID | |
| Manufacture: | NO BID | | | NO BID | John Deere | NO BID | |

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|--|--------|-------------------------------|-------------------------|------------------------|---------------------------------|------------------------------|-------------------|
| | CMW | | | | Complete Major Components | | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | List | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | 0% | NO BID | |
| Manufacture: | NO BID | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | NO BID | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | NO BID | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |

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|--|--------|-------------------------------|-------------------------|------------------------|---------------------------|------------------------------|-------------------|
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |

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|--|--------|-------------------------------|-------------------------|------------------------|---------------------------|------------------------------|-------------------|
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Manufacture: | | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| Parts Category | NO BID | | | NO BID | | NO BID | |
| Pricing Sheet Bid | NO BID | | | NO BID | | NO BID | |
| Per Cent Discount | NO BID | | | NO BID | | NO BID | |
| COMMENTS: | | | | | | | |

CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID TABULATION

| CONSTRUCTION EQUIPMENT PARTS AND SUPPLIES BID OPENING 1-30-07 | KRANZ AUTOMOTIVE BODY CO. | TEREX UTILITIES | FABICK TRACTOR CO. | KEY EQUIPMENT & SUPPLY CO. | WOODY'S MUNICIPAL SUPPLY CO. |
|---|---------------------------------|---------------------------------|---------------------------------------|----------------------------------|--------------------------------------|
| PICKUP & DELIVERY | | | | | |
| Time required for delivery from time of order | N/A | 2-3 Days - Normal Shipping | 1/2 Hour to pull parts - 2 HR Del. | 5 Working Days | 1 DAY |
| Time required for order of parts you do not stock from time of order | N/A | 2-3 Days - Normal Shipping | Next Day | 7 Working Days | 2 days -ups 1 wk - frt truck |
| Will you provide your normal delivery service at no charge | N/A | No | No | Yes | Yes |
| Is there a minimum order requirement | N/A | N/A | No | No | No |
| If you charge for delivery service, amount per delivery: | N/A | Common Carrier Shipping Only | \$54.25 - unless over 100 lbs | \$0.00 | Included in price |
| Minimum order required | No | No | No | No | No |
| How many miles from County location to your parts counter | N/A | N/A | 30 miles | Approx 80 miles | 66.79 |
| Time required for order of parts you do not stock from time of order | N/A | 2-3 Days Average | Before 5 pm for next day | 7 Working Days | this is done immed. In most cases |
| Value of parts stocked | N/A | N/A | 4.7 million | on avg \$485,000 | Over \$1,000,000 |
| What are your regular business hours | N/A | 7 am - 5 pm cst | Mon-Fri 7 - 12 am Sat 7 - 12 pm | 7 - 5:30 Mon-Fri | 7 am - 4 pm Mon-Fri |
| In emergency, can we call you after regular hours | N/A | Yes | Yes | Yes | Yes |
| Name to Call: | N/A | Tom Lindsey | Greg Modglin | Marvin Thell | John Jolkes |
| Telephone Number | N/A | 210-347-1511 | 314-550-0713 | 314-616-8058 | 618-920-5326 |
| Manufacture: | IMT | Terex | Caterpillar | Elgin | Flink |
| Parts Category | Cranes / Service Bodies | Aerial Devices | All Filters | Sweeper | Speaders |
| Pricing Sheet Bid | List | N/A | Cat List | 06 Elgin Price Sheet | N/A |
| Per Cent Discount | 5% | N/A | 15% | 10% | 5% |
| Manufacture: | | Terex | Caterpillar | | Flink |
| Parts Category | | Digger Derricks | GET Engaging Tools | | Plows |
| Pricing Sheet Bid | | N/A | Cat List | | N/A |
| Per Cent Discount | | N/A | 15% | | 5% |
| Manufacture: | | Terex | Caterpillar | | Flink |

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|--|---------------------------------|------------------------------|-----------------------|----------------------------------|------------------------------------|
| Parts Category | | Auger Tooling | Motor Grader Edges | | Misc |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | Cat List | | N/A |
| Per Cent Discount | | 5% | 15% | | 5% |
| Manufacture: | | Terex | | | Diamon |
| Parts Category | | Documentation label | | | Brush Mowers |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | N/A |
| Per Cent Discount | | 5% | | | 5% |
| Manufacture: | | Terex | | | Sweepster |
| Parts Category | | Consumables | | | Brooms |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | N/A |
| Per Cent Discount | | 5% | | | 5% |
| Manufacture: | | Terex | | | |
| Parts Category | | Components | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |
| Parts Category | | Hardware | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |
| Parts Category | | Powertrain | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |
| Parts Category | | Hydraulic Components | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |

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|--|--|-------------------------------------|-------------------------------|---|---|
| Parts Category | | Electric & Control Components | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |
| Parts Category | | Fabricated Structurals | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | Terex | | | |
| Parts Category | | Castings & Forgings | | | |
| Pricing Sheet Bid | | Jan 1 07 Distributor List | | | |
| Per Cent Discount | | 5% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Cranes | | | |
| Pricing Sheet Bid | | N/A | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Servcie Bodies | | | |
| Pricing Sheet Bid | | N/A | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Labeling | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Mechanical Components | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Hardware | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Hydraulic Components | | | |

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|--|---------------------------------|-------------------------------------|-----------------------|----------------------------------|------------------------------------|
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Electric & Control Components | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| Manufacture: | | IMT | | | |
| Parts Category | | Fabricated Structurals | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| Parts Category | | Castings & Forgings | | | |
| Pricing Sheet Bid | | Distributor List | | | |
| Per Cent Discount | | 0% | | | |
| COMMENTS: | | | | | UPS CHARGES NOT INCLUDED |