

2015 VEHICLES BID OPENING 8-12-14	REUTHER FORD INC	REUTHER FORD INC ALTERNATE BID	REUTHER FORD INC ALTERNATE BID 2	DAVE SINCLAIR FORD	MCMAHON FORD
	1325 MCNUTT RD HERCULANEUM MO 63048	1325 MCNUTT RD HERCULANEUM MO 63048	1325 MCNUTT RD HERCULANEUM MO 63048	7466 S LINDBERGH ST LOUIS MO 63125	3300 S KINGSHWY ST LOUIS MO 63139
2015 FORD EXPLORER 4-DOOR		This Bid is for a 2014 FORD FOCUS S SEDAN	This Bid is for a 2013 FORD UTILITY POLICE AWD		
Current Price	\$33,495.00	\$18,730.00		\$33,495.00	\$34,495.00
Discount	\$7,482.00	\$3,990.00		\$7,506.00	
Net Price	\$26,013.00	\$14,740.00	\$25,752.00	\$25,989.00 (order prior to 9/30/14) \$26,189.00 (order between 9/30/14 and 10/21/14) \$27,378.00 (order after 10/31/14).	\$26,064.00
Notes	Must order by August 31st to Hold Price, per Ford	See Attachments. Order must be in by August 20 2014	See Attachments. In Stock.	P245/65R17 A/S (P245/60R18). Order Code TTY is T88. Different Prices due to Expiring Concessions.	
2015 FORD ESCAPE		This Bid is for a 2014 FOCUS SE SEDAN			
Current Price	\$27,705.00	\$20,045.00		\$27,705.00	\$27,705.00
Discount	\$5,884.00	\$4,617.00		\$5,851.00	
Net Price	\$21,821.00	\$15,428.00		\$21,854.00 (good to 9/30/14) \$22,084.00 (between 9/30/14 and 10/31/14) \$22,982.00 (after 10/31/14)	\$21,959.00
Notes		See Attachments. Order must be in by August 20 2014.		Prices due to Expiring Price Concessions.	
2015 FORD F250					
Bed Delete Option	<\$33>			(\$500) Deduct (264) Deduct with Spare	\$533.00
Extended Cab Option	\$2,618.00			\$2,492.00 (to 12/31/14) \$2,692.00 (after 12/31/14)	\$1,954.00
Snow Plow Prep Package (473)	\$73.00			\$73.00	\$93.00
Current Price	\$35,930.00			\$35,930.00 (add for options)	\$35,930.00
Discount	\$13,548.00			\$13,577.00	
Net Price	\$22,382.00			\$22,353.00 (good to 12/31/14) \$25,232.00 (after 12/31/14)	\$22,428.00
Notes	Price Bid 4x4 (add for option Extended Cab or Snow Plow Pack)			2 Different Prices due to Expiring Concessions.	
2015 FORD F450 SUPER DUTY REGULAR CAB XL CHASSIS					
6.8L, Dual Rear Wheels, Air Conditioning, Oxford White, 60" CA	\$27,514.00			\$36,575.00	
Additional Options: 4 Wheel Drive (manual locking hubs)	\$2,676.00			\$2,523.00	\$2,573.00
Power Windows and Doors	\$763.00			\$716.00	\$793.00
Current Price	\$36,750.00			36,573.00 (add for options)	\$39,475.00
Discount	\$9,236.00			\$9,125.00	
Net Price	\$27,514.00			\$27,450.00 (good to 12/31/14) \$29,263.00 (if ordered after 12/31/14)	\$27,519.00
Notes	Bid Without Additional Options			Different Prices Due to Expiring Concession	

2015 FORD UTILITY POLICE INTERCEPTOR					
Current Price	\$31,930.00			\$31,930.00	\$31,930.00
Discount	\$6,206.00			\$5,761.00	
Net Price	\$25,724.00			\$26,169.00	\$26,099.00
Notes	Arizona Beige Metallic Order Code E3 instead of AQ				Arizona Beige Metallic Order Code E3 instead of AQ
2015 FORD SEDAN POLICE INTERCEPTOR					
Current Price	\$28,805.00			\$28,805.00	\$28,805.00
Discount	\$6,258.00			\$5,937.00	
Net Price	\$22,547.00			\$22,868.00	\$22,798.00
Notes	Arizona Beige Metallic Order Code E3 instead of AQ				Arizona Beige Metallic Order Code E3 instead of AQ
2015 FORD FOCUS SE SEDAN					
Current Price	\$20,045.00			\$20,070.00	N/A
Discount	\$3,697.00			\$4,794.00	
Net Price	\$16,348.00			\$15,276.00 (2014 model good to 8/29/14) \$16,895.00 (2015 Model Price)	NO BID
Notes				Model Year Prices.	
2015 FORD FOCUS S SEDAN					
Current Price	\$19,280.00			\$18,730.00	N/A
Discount	\$3,540.00			\$3,904.00	
Net Price	\$15,340.00			\$14,826.00 (2014 model good to 8/29/14) \$15,876.00 (2015 model)	NO BID
Notes				Model Year Prices.	
NOTARIZED WORK AFFIDAVIT COMPLETED	YES	YES	YES	YES	NO
COPY OF INSURANCE PROVIDED	YES	YES	YES	YES	YES
TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY	YES	YES	YES	YES	NO
COOPERATIVE BID FORM (Y/N)	YES	YES	YES	YES	YES
COOPERATIVE CONTACT INFO:	YES	YES	YES	YES	YES
COMPANY INFORMATION AND SIGNATURE	YES	YES	YES	YES	NO
BID DEPOSIT REQUIRED	N/A	N/A	N/A	N/A	N/A
COMMENTS:					

Request for Bid

BID 2014 Ford Focus S Sedan (Alternate)

This request for bid is for the purchase ~~2015 Ford Focus S Sedan~~ to be used by Jefferson County.

Please bid the following items showing the current price, discount and net price.

OPTIONS:

2.0 4 Cylinder Engine ✓

Automatic Transmission ✓

Front Wheel Drive ✓

ABS ✓

Power Windows and Power Locks ✓

See Attachment.

Alternate Bid /
J. Hassell
8-4-2014

** INCLUDE COST FOR DELIVERY TO:

Jefferson County Fleet Services Department
5275 State HWY B
Hillsboro, MO 63050

Current Price \$ 18,730.00

Discount \$ 3990.00

Net Price \$ 14,740.00

ORDER MUST BE IN BY AUG 20TH 2014
JH

CNGP530

VEHICLE ORDER CONFIRMATION

07/21/14 16:29:32

==> _____ Dealer: F53081

2014 FOCUS

Page: 1 of 1

Order No: 9999 Priority: J3 Ord FIN: QA205 Order Type: 5B Price Level: 440
Ord Code: 100A Cust/Flt Name: COUNTYOFJEFF PO Number:

	RETAIL	DLR	INV	RETAIL	DLR	INV
P3E 4-DR SEDAN S	\$16810	\$15843.00	TOTAL		\$18730	\$16720.34
YZ OXFORD WHITE				*THIS IS NOT AN INVOICE*		
E CLOTH STD BKT						
W CHARCOAL BLACK						
100A EQUIP GRP						
992 .2.0L I4 GDI ENG	NC	NC				
44W 6-SPD AUTO TRAN	1095	978.00				
TNK .P195/65R15	NC	NC				
GASOLINE FFV						
SP DLR ACCT ADJ		(716.00)				
SP FLT ACCT CR		(224.00)				
FUEL CHARGE		7.34				
B4A NET INV FLT OPT	NC	7.00				
DEST AND DELIV	825	825.00				
TOTAL BASE AND OPTIONS	18730	16720.34				

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC08086

ENTRY "S" SERIES – STANDARD EQUIPMENT

MECHANICAL

- Brakes – Front Disc / Rear Drums, Anti-Lock Braking System (ABS)
- Drivetrain – Front Wheel Drive
- Engine – 2.0L Ti-VCT I-4 GDI with Flex-Fuel
- Suspension
 - Front: Independent McPherson Strut
 - Rear: Independent Control Blade
 - Rear Stabilizer Bar
- Transmission – 5-Speed Manual Transmission

EXTERIOR

- Antenna – Mast
- Bumpers – Body-Color
- CHMSL – Center High-Mounted Stop Lamp
- Door Handles – Black
- Grille – Black with Chrome Trim
- Headlamps – Quad-Beam Halogen
- Mirrors
 - Black
 - Power
 - Manual Fold
 - Integrated Spotter Feature
- Moldings – Rocker Molding – Black
- Wheels/Tires
 - 15" Steel with Covers
 - 195/65R15 Tires
 - Mini Spare – Steel

INTERIOR/COMFORT

- Center Console – Full floor with Storage
- Climate Control
 - Air Conditioning – Manual
 - Air Filtration System
- Coat Hooks – Rear
- Cupholders – (2) 1st Row
- Door-Locks – Power
- Driver Left Foot Rest
- Front-Door Storage Bins
- Front, Rear & Cargo Compartment Dome Lights
- Seats
 - 1st Row – 6-way Manual Driver (up/down, fore/aft, recline)
 - 1st Row – 4-way Manual Passenger (fore/aft, recline)
 - 1st Row – Cloth Buckets with Adjustable Headrests
 - 2nd Row – Folding Rear-Seat with 3 Removable Headrests
- Steering Wheel – Tilt and Telescoping, 4-Way Adjustable
- Sun visors – Driver and Front-Passenger
- Three Blink Lane Change Indicator
- Windows – Power Front with Driver 1-Touch Down

SAFETY & SECURITY

- Belt Minder® – Driver and Passenger
- Child-safety locks – rear-doors
- Height-Adjustable Retractable Seatbelts
- Keyless-Entry – Remote
- LATCH (Lower Anchors and Tethers for Children) system
- Passenger Occupant Detection System (PODS)
- Rear 3-point Seatbelt
- Seat Belt Pretensioners
- SecuriLock® Passive Anti-Theft System (PATS)
- Standard – 7 Airbags
 - Driver Knee Airbag
 - Dual-Stage Front Driver/Passenger
 - Front Seat Mounted Side-Impact
 - Side Air Curtain
- Tire Pressure Monitoring System (TPMS)

FUNCTIONAL

- AdvanceTrac® with ESC (Electronic Stability Control®)
- Audio
 - AM/FM Single-CD/MP3-Capable
 - 4 speakers
 - Input Jack
 - Speed-Sensitive Volume Control
- Easy Fuel® – Capless Fuel-Filler
- Instrument cluster – Tachometer
- Powerpoint – Front (12V)
- Windows – Rear Defroster
- Windshield Wipers – Variable-Intermittent

Request for Bid

BID 2014 Focus SE SEDAN (Alternate.)

This request for bid is for the purchase **2015 Ford Focus SE Sedan** to be used by Jefferson County.

Please bid the following items showing the current price, discount and net price.

OPTIONS:

2.0 4 Cylinder Engine ✓

Automatic Transmission ✓

Front Wheel Drive ✓

ABS ✓

Power Windows and Power Locks ✓

Cruise Control ✓

See Attachment

**** INCLUDE COST FOR DELIVERY TO:**

Jefferson County Fleet Services Department
5275 State HWY B
Hillsboro, MO 63050

Current Price \$ 20,045.00

Discount \$ 4617.00

Net Price \$ 15,428.00

(ORDER)

ORDER Must Be IN By- Aug 20th 2014

Steve Howell

CNGP530

VEHICLE ORDER CONFIRMATION

07/21/14 16:33:43

==>

Dealer: F53081

2014 FOCUS

Page: 1 of 1

Order No: 9999 Priority: J3 Ord FIN: QA205 Order Type: 5B Price Level: 440
Ord Code: 200A Cust/Flt Name: COUNTYOFJEFF PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
P3F 4-DR SEDAN SE	\$18615	\$17358.00	B4A NET INV	FLT OPT NC \$7.00
YZ OXFORD WHITE			DEST AND DELIV	825 825.00
E CLOTH STD BKT			TOTAL BASE AND OPTIONS	20535 18166.34
W CHARCOAL BLACK			SYNC & SOUND DISCOUNT	(490) (438.00)
200A EQUIP GRP			TOTAL	20045 17728.34
.FORD SYNC 4"SCR			*THIS IS NOT AN INVOICE*	
.SYNC SYSTEM				
.16" ALLOY WHEEL				
992 .2.0L I4 GDI ENG	NC	NC		
44W 6-SPD AUTO TRAN	1095	978.00		
TA4 .P215/55R16	NC	NC		
GASOLINE FFV				
SP DLR ACCT ADJ		(768.00)		
SP FLT ACCT CR		(241.00)		
FUEL CHARGE		7.34		

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S099 - PRESS F4 TO SUBMIT

QC08086



ENTRY "SE" SERIES – STANDARD EQUIPMENT**ALL "S" SERIES EQUIPMENT PLUS:**

- Air Filtration System
- Audio – 6 Speakers
- Aux 12V Powerpoint (Rear)
- Cruise Control
- Door Handles – Body-Colored
- Dual Illuminated Vanity Mirrors
- Floor Console Armrest
- Floor Mats – 1st Row
- Headlamps – Automatic Quad-Beam Halogen (AutoLamp)
- Illuminated Entry
- Instrument Cluster
 - Trip Computer
 - Compass and Outside Temperature Display
- Mirror (Exterior) – Body-Colored, Side Marker Lamps
- MyKey®
- Rear-Seat Heat Ducts
- Steering Wheel – Redundant Audio Controls
- Storage – Map Pockets (Rear-Seat)
- SYNC® with MyFord® – Voice-Activated Communications and Entertainment System with 911 assist® & Vehicle Health Reports. Available on S and Standard on SE.
Note: SYNC® Services available for a \$60 annual subscription fee
- Wheels/Tires – 16" Aluminum
- Windows
 - Driver One-Touch Down
 - Power Rear
 - Windshield Wipers – Variable-intermittent

5-DOOR ONLY EQUIPMENT:

- Rear Spoiler
- Removable Package Tray
- Seats – 2nd Row – 60/40 Split
- Windshield Wipers – Rear

RETAIL ORDER
FOR A MOTOR
VEHICLE



Reuther



1325 MCNUTT, HERCULANEUM, MO 63048
"WHERE FAMILY PRIDE IS DRIVEN HOME"
(636) 464-9000 • www.reuther.com • 1-800-851-1503

DATE
8-4-2014
BIRTH DATE

PLEASE ENTER MY ORDER FOR THE FOLLOWING VEHICLE			PURCHASER'S NAME <i>County of Jefferson</i>		
<input checked="" type="checkbox"/> NEW <input type="checkbox"/> USED <input type="checkbox"/> DEMONSTRATOR			E MAIL ADDRESS		
YEAR 2013	MAKE Ford	BODY STYLE <i>Utility Police Aus</i>	SECONDARY PURCHASER'S NAME		
VEHICLE IDENTIFICATION NUMBER <i>1FM5K8AR5DGA15081</i>			BIRTH DATE		
COLOR <i>Smokestone</i>	TRIM <i>Charcoal</i>	ODOMETER READING <i>1560</i>	E MAIL ADDRESS		
R.O. NO.	DEAL. NO.	SALESMAN <i>388 Hassell</i>	STREET ADDRESS <i>729 Maple Street - P.O. Box 100</i>		
TO BE DELIVERED ON OR ABOUT			CITY <i>Hillsboro</i>	STATE <i>MO.</i>	ZIP <i>63050</i>
MSRP			BUSINESS PHONE <i>636-797-5382</i>		
BUYER'S DISCLOSURE (TRADE-IN):			RESIDENCE PHONE <i>25,752.00</i>		
USED CAR TRADED IN:			See Spec Sheet -		
YEAR	MAKE	MODEL	TYPE		
MILEAGE					
VIN #					
COLOR <i>Q4005</i>			CYL <i>3</i>		
PRINCIPAL USE OF VEHICLE: <i>Alternate B-1</i>			ADMINISTRATIVE FEE <i>\$0</i>		
MECHANICAL DEFECTS KNOWN:			TEMPORARY TAGS <i>\$0</i>		
Type of damage, if any known, including any that was repaired:			TOTAL <i>\$0</i>		
BALANCE OWED TO (LIEN HOLDER)			TRADE ALLOWANCE		
LIENHOLDERS ADDRESS <i>IN Stock</i>			PAY OFF TRADE		
NAME OF LIEN HOLDER <i>Alternate B-1</i>			SALES TAX & TITLE FEE		
ADDRESS <i>84</i>			SUB TOTAL		
CITY <i>St. Louis</i>			REBATE <i>\$0</i>		
STATE <i>MO</i>			CASH DEPOSIT <i>\$0</i>		
ZIP <i>63101</i>			CASH ON DELIVERY <i>\$0</i>		
"AN ADMINISTRATIVE FEE IS NOT AN OFFICIAL FEE, IS NOT REQUIRED BY LAW AND MAY RESULT IN A PROFIT TO THE DEALER. NO PORTION OF THIS FEE IS FOR THE DRAFTING, PREPARATION OF COMPLETION OF DOCUMENTS OR PROVIDING LEGAL ADVICE. IF YOU HAVE ANY QUESTIONS CONCERNING THIS FEE, ASK DEALER."			BID AMOUNT <i>25,752.00</i>		
AMOUNT FINANCED <i>25,752.00</i>					
<small>CONTRACTUAL DISCLOSURE STATEMENT FOR USED VEHICLE ONLY The information you see on the window for this vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale.</small>					
IF PURCHASE OF VEHICLE IS TO BE FINANCED, DISCLOSURE OF THE FINANCE AND RELATED CHARGES WILL BE CONTAINED IN THE RETAIL INSTALLMENT CONTRACT-SECURITY AGREEMENT BETWEEN THE CUSTOMER AND THE LENDING INSTITUTION.					
<small>The Seller, REUTHER-FORD, INC. herein expressly disclaims all warranties, either expressed or implied, including any implied warranty of merchantability or fitness for a particular purpose and neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products.</small>					
<small>THE FRONT AND BACK OF THIS ORDER COMPROMISE THE ENTIRE AGREEMENT AFFECTING THIS PURCHASE AND NO OTHER AGREEMENT OR UNDERSTANDING OF ANY NATURE CONCERNING SAME HAS BEEN MADE OR ENTERED INTO OR WILL BE RECOGNIZED. I HEREBY CERTIFY THAT NO CREDIT HAS BEEN EXTENDED TO ME FOR THE PURCHASE OF THIS MOTOR VEHICLE EXCEPT AS APPEARS IN WRITING ON THE FACE OF THIS AGREEMENT.</small>					
<small>I CERTIFY THAT: 1. I HAVE READ THE MATTER PRINTED ON THE BACK HEREOF AND AGREE TO IT AS A PART OF THIS ORDER THE SAME AS IF IT WERE PRINTED ABOVE MY SIGNATURE; 2. I AM 18 YEARS OF AGE OR OLDER; 3. I HAVE VOLUNTARILY ORDERED THE ABOVE DESCRIBED CAR, THE OPTIONAL EQUIPMENT AND ACCESSORIES THEREON, THE INSURANCE AS DESCRIBED, AND THE FINANCING ARRANGEMENTS; 4. THAT THE CAR I AM TRADING IN IS FREE FROM ALL ENCUMBRANCES WHATSOEVER, EXCEPT AS NOTED ABOVE; AND I HEREBY ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER; 5. I HEREBY AUTHORIZE REUTHER-FORD, INC. TO OBTAIN A REPORT OF MY CREDIT AND PAYMENT HISTORY.</small>					
APPROVED <i>Reuther</i>	PURCHASER'S SIGNATURE X <small>THIS ORDER NOT VALID UNLESS SIGNED AND ACCEPTED BY AN OFFICER OF THE COMPANY</small>				

In Stock

Reuther Ford, Inc.

(636) 464-9000

DEALER 53D 081 VIN 1FM5K8AR5DGA15081

	Suggested Retail Price	Invoice Amount
K8AR POLICE INTER UTILITY 4WD	29705.00	27996.00
SPECIAL DEALER ACCOUNT ADJUSTM		1188.00-
SPECIAL FLEET ACCOUNT CREDIT		385.00-
2013 MODEL YEAR		
HG SMOKESTONE METALLIC		
FW CHARCOAL CLOTH		
INCLUDED ON THIS VEHICLE EQUIPMENT GROUP 500A		
OPTIONAL EQUIPMENT		
99R .3.7L V6 TIVCT ENGINE	NC	NC
44C .6-SPEED AUTO TRANSMISSION	NC	NC
153 FRONT LICENSE PLATE BRACKET	NC	NC
171 CARGO DOME LAMP -RED/WHITE	50.00	45.00
191 EASY FUEL WITH LOCK	20.00	17.00
43D COURTESY LAMP DISABLE	20.00	17.00
51R DRIVER SIDE LED SPOT LAMP	395.00	345.00
595 REMOTE KEYLESS ENTRY W/O PAD	260.00	227.00
60A WIRING, GRILL/LAMP/SIREN/SPKRS	50.00	45.00
60R NOISE SUPPRESSION BOND STRAPS	100.00	87.00
64B 18" FULL FACE WHEEL COVER	60.00	53.00
F CLOTH BUCKETS/CLOTH REAR SEATS	60.00	53.00
942 DAYTIME RUNNING LIGHTS	45.00	39.00
SPCL. DLR. ACCT. ADJ. CR.		46.00-
TOTAL OPTIONS	1060.00	882.00
TOTAL VEHICLE & OPTIONS	30765.00	27305.00
DESTINATION & DELIVERY	825.00	825.00
TOTAL FOR VEHICLE	31590.00	

FUEL CHARGE	15.72
NET INVOICE FLEET OPTION (B4A)	7.00
SHIPPING WEIGHT 4630 LBS.	

TOTAL	31590.00	28152.72
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