

| HIGHWAY SALT 2015                                                                                                                                                                        | CENTRAL SALT                                   | GUNTHER SALT CO.                        | MORTON SALT                           | CARGILL                                                        | COMPASS MINERALS                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|-----------------------------------------|---------------------------------------|----------------------------------------------------------------|--------------------------------------------|
|                                                                                                                                                                                          | 385 AIRPORT RD.<br>STE. 108 ELGIN, IL<br>60123 | 101 BUCHANAN ST.<br>ST. LOUIS, MO 63147 | 123 N WACKER DR.<br>CHICAGO, IL 60606 | 24950 COUNTRY CLUB BLVD STE. 450<br>NORTH OLMSTED,<br>OH 44070 | 9900 W 109TH ST<br>OVERLAND PARK, KS 66210 |
| <b>Bulk Price Per Ton for 3,000 tons including hauling to delivery locations:</b>                                                                                                        |                                                |                                         |                                       |                                                                |                                            |
| WEST GARAGE<br>(5275 Hwy B, Hillsboro, MO, 63050)                                                                                                                                        |                                                |                                         |                                       |                                                                |                                            |
| Minumium Order of 1,000 tons                                                                                                                                                             |                                                |                                         |                                       |                                                                |                                            |
| Maximum Order of 1,500 tons                                                                                                                                                              |                                                |                                         |                                       |                                                                |                                            |
| \$ Per Ton                                                                                                                                                                               | NO BID                                         | \$98.76                                 | \$103.91                              | \$77.33                                                        | \$71.50                                    |
| EAST GARAGE<br>(2960 Lee Pyle Road, Desoto, MO, 63020)                                                                                                                                   |                                                |                                         |                                       |                                                                |                                            |
| Minumium Order of 1,000 tons                                                                                                                                                             |                                                |                                         |                                       |                                                                |                                            |
| Maximum Order of 1,500 tons                                                                                                                                                              |                                                |                                         |                                       |                                                                |                                            |
| \$ Per Ton                                                                                                                                                                               | NO BID                                         | \$98.75                                 | \$103.91                              | \$77.33                                                        | \$71.50                                    |
| Estimated Time For Delivery After Bid Award:                                                                                                                                             |                                                | 1-3 DAYS                                | 1-5 DAYS ARO                          | 3-5 DAYS AFTER RECEIPT OF ORDER                                | 5-10 DAYS ARO                              |
| <b>Alternative Terms May Be Submitted And Will Be Considered.</b>                                                                                                                        |                                                | PAYMENT TERMS:<br>NET 30 DAYS           | N/A                                   | N/A                                                            | N/A                                        |
| <b><u>ALTERNATE BID OPTION</u></b>                                                                                                                                                       |                                                |                                         |                                       |                                                                |                                            |
| BULK PRICE PER TON on an unspecified size order for Jefferson County Municipalities or other government agencies, which includes hauling to various delivery locations within the County |                                                |                                         |                                       |                                                                |                                            |
| minimum number of tons to be ordered by each agency                                                                                                                                      |                                                | 25.00                                   |                                       | NO BID                                                         | N/A                                        |
| \$ per ton delivered                                                                                                                                                                     |                                                | \$98.75                                 |                                       | NO BID                                                         | NO BID                                     |
| Estimated Time For Delivery After Bid Award:                                                                                                                                             |                                                | 1-3 DAYS                                |                                       | NO BID                                                         |                                            |
| <b>Alternative Terms May Be Submitted And Will Be Considered.</b>                                                                                                                        |                                                | PAYMENT TERMS:<br>NET 30 DAYS           |                                       | N/A                                                            |                                            |
| NOTARIZED WORK AFFIDAVIT COMPLETED                                                                                                                                                       |                                                | YES                                     | YES                                   | YES                                                            | YES                                        |
| COPY OF INSURANCE PROVIDED                                                                                                                                                               |                                                | NO                                      | YES                                   | YES                                                            | YES                                        |
| TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY                                                                                          |                                                | NO                                      | NO                                    | NO                                                             | YES                                        |
| COOPERATIVE BID FORM (Y/N)                                                                                                                                                               |                                                | Y                                       | N                                     | N                                                              | N                                          |
| COOPERATIVE CONTACT INFO:                                                                                                                                                                |                                                | YES                                     | NO                                    | YES                                                            | YES                                        |
| COMPANY INFORMATION AND SIGNATURE                                                                                                                                                        |                                                | YES                                     | YES                                   | YES                                                            | YES                                        |
| BID DEPOSIT REQUIRED                                                                                                                                                                     | N/A                                            | N/A                                     | N/A                                   | N/A                                                            | N/A                                        |
| <b>COMMENTS:</b>                                                                                                                                                                         |                                                |                                         |                                       |                                                                |                                            |