

LOCAL FUEL AND FUEL MANAGEMENT SERVICES 2017 8-1-2017	TRAK ENGINEERING INC	HOME SERVICE OIL	BAUMAN OIL DIST. INC
	2901 CRESCENT DR TALLAHASSEE FL 32301	6910 FRONT ST PO BOX 9 BARNHART MO 63012	1503 COMMERCIAL BLVD HERCULANEUM MO 63048
FUEL PRICING FOR BULK DELIVERED FUEL			
DIESEL			
Unbranded or branded average cost for fuel (weekly) at terminal plus			
Delivery to Highway Maintenance Sheds		\$0.10	\$1.67
Profit and Overhead		\$0.08	\$0.20
Applicable taxes		0.1763	\$.17 + 001
Discount off pump price		N/A	-
REGULAR UNLEADED			
Unbranded or branded average cost for fuel (weekly at terminal plus:			
Delivery to Highway Maintenance Shed		\$0.10	\$1.64
Profit and Overhead		\$0.08	\$0.20
Applicable Taxes		0.1761	\$.17 + 001
Discount off pump price		N/A	-
FUEL PRICING FOR RETIAL LOCATIONS	NOT APPLICABLE		
Unbranded or branded average cost for fuel (weekly) at terminal plus			
Delivery to Service Site		\$0.05	
Profit and Overhead		\$0.08	
Applicable taxes		0.1761	
Discount off pump price		N/A	
FUEL PRICING FOR OUT OF COUNTY/AREA/STATE RETIAL PURCHASE			
Unbranded or branded average cost for fuel (weekly) at terminal plus			
Delivery to Service Site		NO BID	
Profit and Overhead		NO BID	
Applicable taxes		NO BID	
Discount off pump price		NO BID	

LOCAL FUEL AND FUEL MANAGEMENT SERVICES 2017 8-1-2017	TRAK ENGINEERING INC	HOME SERVICE OIL	BAUMAN OIL DIST. INC
	2901 CRESCENT DR TALLAHASSEE FL 32301	6910 FRONT ST PO BOX 9 BARNHART MO 63012	1503 COMMERCIAL BLVD HERCULANEUM MO 63048
FUEL MANAGEMENT SYSTEM		MANNATEC	
NAME OF SYSTEM	FLUID SECURE HUB	PETREVEND	
BRAND OF EQUIPMENT	TRAK ENGINEERING		
OTHER			
Car Washes - Please indicate the cost for a basic car wash for a County Owned vehicle at your facility	NOT APPLICABLE	\$3.00 - SEE ATTACHMENT B	
Coffee and Soft Drinks - Please indicate the cost for coffee and soft drinks by size for Jefferson County Employees	NOT APPLICABLE	SEE ATTACHMENT D	
REQUIRED DOCUMENTS			
NOTARIZED WORK AFFIDAVIT COMPLETED	Y	Y	Y
E-VERIFICATION DOCUMENTATION (Y/N):	Y	Y	Y
COPY OF INSURANCE PROVIDED	N	Y	Y
TAX RECEIPTS OR NOTARIZED LETTER STATING NO REAL OR PERSONAL PROPERTY OWNED IN JEFFERSON COUNTY	Y	Y	Y
COOPERATIVE BID FORM (Y/N)	Y	Y	Y
COOPERATIVE CONTACT INFO:	Y	Y	Y
COMPANY INFORMATION AND SIGNATURE	Y	Y	Y
BID DEPOSIT REQUIRED	N/A	N/A	N/A
COMMENTS:	SEE ATTACHED INSURANCE EXPIRED PAGES 1 & 2 NO INITIALS	SEE ATTACHED	MISSING PAGES 8, 12, 13



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
729 MAPLE ST / PO BOX 100
HILLSBORO MO 63050
WWW.JEFFCOMO.ORG

BID #: 17-0059

Invitation for Bid: LOCAL FUEL AND FUEL
MANAGEMENT SERVICES 2017

Date Issued: 7-1-2017

BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, AUGUST 1, 2017, AT 2:00 P.M. LOCAL TIME.

Specification

Contact:

DAVID MIKUSCH

Fleet Services Manager

636-797-6017

dmikusch@jeffcomo.org

Contract

Contact:

VICKIE PRATT

Department of Administrative Services

636-797-5380

SAMPLE ENVELOPE

**Mail (3) Three
Complete Copies
With Vendor And
Bid Information As
Shown In Sample:**

VENDOR NAME

VENDOR ADDRESS

CONTACT NUMBER

DEPARTMENT OF THE COUNTY CLERK

JEFFERSON COUNTY MISSOURI

729 MAPLE ST / PO BOX 100

HILLSBORO MO 63050-0100

SEALED BID: (BID NAME)

Contract Term:

**UPON APPROVAL OF THE
COUNTY COUNCIL AND
COUNTY EXECUTIVE**

**Vendor
Information:**

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Trak Engineering, Inc.

Company Name

2901 Crescent Dr.

Address

Katherine Blyth

Authorized Agent (Print)

Katherine Blyth

Signature



over **35** years of excellence

Corporate Sales: 2901 Crescent Drive, Tallahassee, FL 32301
PH 850-878-4585 FAX 850-656-8265 www.trakeng.com



TRAK ENGINEERING IS BIDDING ONLY THE FUEL MANAGEMENT PORTION OF THE BID

Department of the County Clerk
Jefferson County Missouri
729 Maple St.
Hillsboro, MO 63050



RE: BID# 17-0059
Local Fuel and Fuel Management Services 2017

Trak Engineering, Inc. is pleased to propose our newest Fluid/Fuel Management Solutions: **FluidSecure Hub** and **FluidSecure LINK**. Using our 36 years of experience in developing and providing advanced Fuel Management solutions, we developed an incredibly cost-effective, easy-to-use and maintain solution.

It is extremely easy to install, unlike anything on the market today: it's "A Game Changer!" It uses the power and technology of Smartphones/Tablets and offers more functionality and features than

FluidSecure Includes

- | | |
|--------------------------------------|-------------------------------|
| ✓ Unlimited Vehicles | ✓ Free Reconciliation Support |
| ✓ Unlimited Users | ✓ Free Training |
| ✓ Unlimited Gallons | ✓ Support 24/7 |
| ✓ Unlimited Database Storage | ✓ Lifetime Warranty |
| ✓ Free Hardware Installation Support | ✓ Daily Backup |
| ✓ Free Hosting Set-up Support | |

traditional systems at a much lower price.

With the **FluidSecure Hub** the fueler simply enters their information on the Pedestal/Tablet. Tablet communicates to the **FluidSecure Link** to turn on the pump open the gate. The Tablet then transmits all the data to the FluidSecure CLOUD software via cellular communication.

Thank you for the opportunity to provide you with this quote.

Sincerely,

Director of Sales and Marketing



This quote includes:

Fuel Site:

OPTION 1 - using a Pedestal and Tablet – FluidSecure Hub

- FluidSecure LINK – the controller for each fuel hose
- FluidSecure Hub – a pedestal with the Samsung Galaxy Tablet
- Access with an APP on a cellular Tablet

OPTION 2 - using Smartphones Only – FluidSecure Link

- FluidSecure LINK – the controller for each fuel hose
- Access with an APP on a cellular Smartphone – all fuelers in your fleet that want to fuel will download an app (iPhone or Android) and after authorization by your office will use their phone to authorize fueling

Reporting Software

- FluidSecure Cloud Hosting
- Multiple Standard Reports provided

Warranties

- 1 year initial warranty (system comes with 30 day guarantee)
- Ongoing FluidSecure Cloud Hosting per year – after 1st year
- Ongoing Extended Warranty – after 1st year

No installation is included.

- ✓ Bolt or Fasten Pedestal onto a concrete pad
- ✓ Provide 110v Power to the pedestal. No conduit is required from pedestal to hoses.

If purchased, the FluidSecure Hub (Tablet) is warranted for life with the monthly hosting/extended warranty fee. The FluidSecure LINK or Tablet is replaced with a brand new item asap if any issues arise. The database and app software is always up-to-date with the latest versions.



FluidSecure Fuel Management Solutions				
Site 1: 5275 Highway B, Hillsboro, MO				
Item	Qty	List Price	OPTION 1 Tablet and FluidSecure Hub Pedestal	OPTION 2 SmartPhone Access
FluidSecure Hub - Pedestal housing with Samsung Galaxy Tablet includes 1st year extended warranty	1	\$947.00	\$947.00	
FluidSecure LINK Fuel Management System - includes a pulser for each pump and most of the necessary connectors to fit pump (accuracy for Pulser is + -2%) - can use existing pulsers	2	\$697.00	\$1,394.00	\$1,394.00
FluidSecure Cloud Hosting - database/software Hosting per hose-per year (1st hose \$49.97, 2nd hose \$24.97) per hose per month paid annually	2	\$899.28	\$1,798.56	\$1,798.56
Extended Warranty Fee \$6.97 Per hose per month paid annually	2	\$83.64	\$167.28	\$167.28
Magnetic Card Reader	1	\$329.00	\$329.00	
Shipping:	1	\$99.00	\$99.00	\$29.00
Total for Hardware and 1st year hosting			\$4,734.84	\$3,388.84

Site 2: 2960 Lee Pyle Road, Desoto, MO				
FluidSecure Hub - Pedestal housing with Samsung Galaxy Tablet includes 1st year extended warranty	1	\$947.00	\$947.00	
FluidSecure LINK Fuel Management System - includes a pulser for each pump and most of the necessary connectors to fit pump (accuracy for Pulser is + -2%) - can use existing pulsers	2	\$697.00	\$1,394.00	\$1,394.00
FluidSecure Cloud Hosting - database/software Hosting per hose-per year (1st hose \$49.97, 2nd hose \$24.97) per hose per month paid annually	2	\$899.28	\$1,798.56	\$1,798.56
Extended Warranty Fee \$6.97 Per hose per month paid annually	2	\$83.64	\$167.28	\$167.28
Magnetic Card Reader	1	\$329.00	\$329.00	
Shipping:	1	\$99.00	\$99.00	\$29.00
Total for Hardware and 1st year hosting for Site 2			\$4,734.84	\$3,388.84



FluidSecure Fuel Management Solutions				
Site 3: 6460 Highway MM, House Springs, MO				
Item	Qty	List Price	OPTION 1 Tablet and FluidSecure Hub Pedestal	OPTION 2 SmartPhone Access
FluidSecure Hub - Pedestal housing with Samsung Galaxy Tablet includes 1st year extended warranty	1	\$947.00	\$947.00	
FluidSecure LINK Fuel Management System - includes a pulser for each pump and most of the necessary connectors to fit pump (accuracy for Pulser is + -2%) - can use existing pulsers	2	\$697.00	\$1,394.00	\$1,394.00
FluidSecure Cloud Hosting - database/software Hosting per hose-per year (1st hose \$49.97, 2nd hose \$24.97) per hose per month paid annually	2	\$899.28	\$1,798.56	\$1,798.56
Extended Warranty Fee \$6.97 Per hose per month paid annually	2	\$83.64	\$167.28	\$167.28
Magnetic Card Reader	1	\$329.00	\$329.00	
Shipping:	1	\$99.00	\$99.00	\$29.00
Total for Hardware and 1st year hosting for Site 3			\$4,734.84	\$3,388.84

FluidSecure Cloud RECURRING YEARLY Hosting with Extended Warranty - after 1st year				
FluidSecure Cloud Hosting - database/software Hosting per hose-per year (1st hose \$49.97/ 2nd hose \$24.97) per hose per month paid annually	2	\$899.28	\$1,798.56	\$1,798.56
Extended Warranty Fee \$6.97 Per hose per month paid annually	2	\$83.64	\$167.28	\$167.28
Extended Warranty for FluidSecure Hub Samsung Galaxy Tablet	2	\$49.97	\$99.94	
RECURRING Yearly Total after first year			\$2,065.78	\$1,965.84

Magnetic Cards for Vehicle Access		
Magnetic Strip Cards	425	\$1.10
		\$467.50



OPTIONAL - Installation, not included in price			
Installation of FluidSecure Hub and FluidSecure Link	2	\$1,600.00	\$3,200.00
			\$3,200.00

SUMMARY OPTION 1: FluidSecure Hub Fuel Management Solution (Tablet and Pedestal)			
Site 1: 5275 Highway B, Hillsboro, MO			\$4,734.84
Site 2: 2960 Lee Pyle Road, Desoto, MO			\$4,734.84
Site 3: 6460 Highway MM, House Springs, MO			\$4,734.84
Magnetic Strip Cards			\$467.50
OPTION 1: TOTAL Hardware, and 1st year's hosting for FluidSecure Hub			\$14,672.02
OPTION 1: FluidSecure Cloud Hosting with Extended Warranty RECURRING YEARLY AFTER 1st year			\$2,065.78

SUMMARY OPTION 2: FluidSecure Link Fuel Management Solution (Smart Phones)			
Site 1: 5275 Highway B, Hillsboro, MO			\$3,388.84
Site 2: 2960 Lee Pyle Road, Desoto, MO			\$3,388.84
Site 3: 6460 Highway MM, House Springs, MO			\$3,388.84
Magnetic Strip Cards			\$467.50
OPTION 2: TOTAL Hardware, and 1st year's hosting for FluidSecure Link			\$10,634.02

Customer is responsible for the Cellular Data Plan. Trak recommends a minimum of 1 GB of data per month.

Terms and Conditions:

1. 30 Day money back guarantee
2. Quote valid for 60 days
3. Payment Terms - Credit Card



More detailed information regarding FluidSecure Link and FluidSecure Hub

FluidSecure LINK and FluidSecure Hub are efficient, cost-effective fluid management solutions. With the shared capability of a cloud-based server and the power of Smartphone technology, FluidSecure and Access Point deliver more control, reporting capabilities than traditional solutions that cost five to ten times more.

You can begin experiencing the benefits of using the solutions the same day that it is installed. There is no extensive installation or learning curve. Anyone who can use a cell phone or tablet can use FluidSecure and Access Point.

EASY TO USE:

Both applications are menu driven and simple to use. The driver enters the Vehicle ID and current odometer into the phone / tablet. If the information is correct, the solution authorizes the driver to begin fueling. When fueling is complete, the transaction is transmitted wirelessly, the hose turns off, and the transaction is terminated.

If the information is incorrect, the driver is denied access and will be unable to obtain fuel.

REFUELING LIMITS:

Any fueling restrictions or limits that are associated with the vehicle are stored in the database. These may include:

- Type of fuel the vehicle uses
- Amount of fuel the vehicle is allowed to obtain
- Designated fueling sites, days and times the vehicle can fuel

FluidSecure and Access Point CONNECT to:

Standard Fuel Dispensers
Mobile Tankers
Above ground Storage Tanks
Skid Mounted Solutions

COMMUNICATION OPTIONS:

Cell phones
Laptops
Tablets
Routers
Satcom direct

SOLUTION CONTAINS:

Pulser to attach to hose
FluidSecure LINK
Installation hardware
Smartphone / Tablet app for iPhone and Android – unlimited no additional charge
FluidSecure Cloud database software
Installation and Web/Video Training
Technical telephone support

If Access Point is being used, a tablet is installed in a free-standing housing. This is in addition to the equipment listed above.

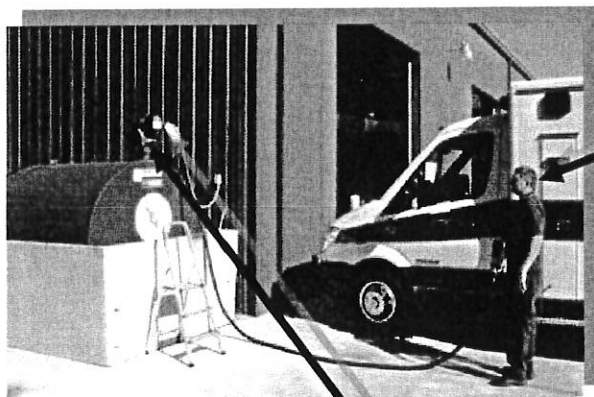
REPORTING CAPABILITIES:

Includes the ability to view and report transactions that can be filtered by date, time, vehicle, personnel, department, fuel usage, MPG or L/100KM and more

FEATURES:

- Requires no phone lines, network drops, or other on-site communications infrastructure
- A manual override capability is provided for administrators to by-pass the solution if and when necessary
- The software is cloud-based and hosted by Trak Engineering, requiring no licensing fees or IT staff involvement
- Software updates are handled directly by Trak—no customer involvement is necessary
- Sealed for outdoor use and exposure to rain, heat, cold, snow and all weather conditions
- Explosion proof and intrinsically safe
- Rated for -40C to +85C (-40 degrees Fahrenheit to 185 degrees Fahrenheit)
- A small internal thermostatically controlled heater can be used to accommodate temperatures below -40C

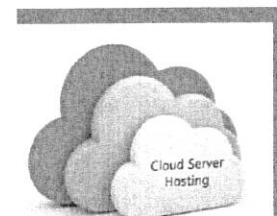
FluidSecure LINK Fuel Lane – connects to Pump



Authorization takes place
Smartphone/tablet signals
FluidSecure LINK
to allow fueling



Fueler Enters
- Vehicle
- Odometer



Cloud Hosting
All Fueling Transactions that took
place are accessed via the Cloud's
FluidSecure Internet Software

Development Tools for FluidSecure Fuel Management Solution

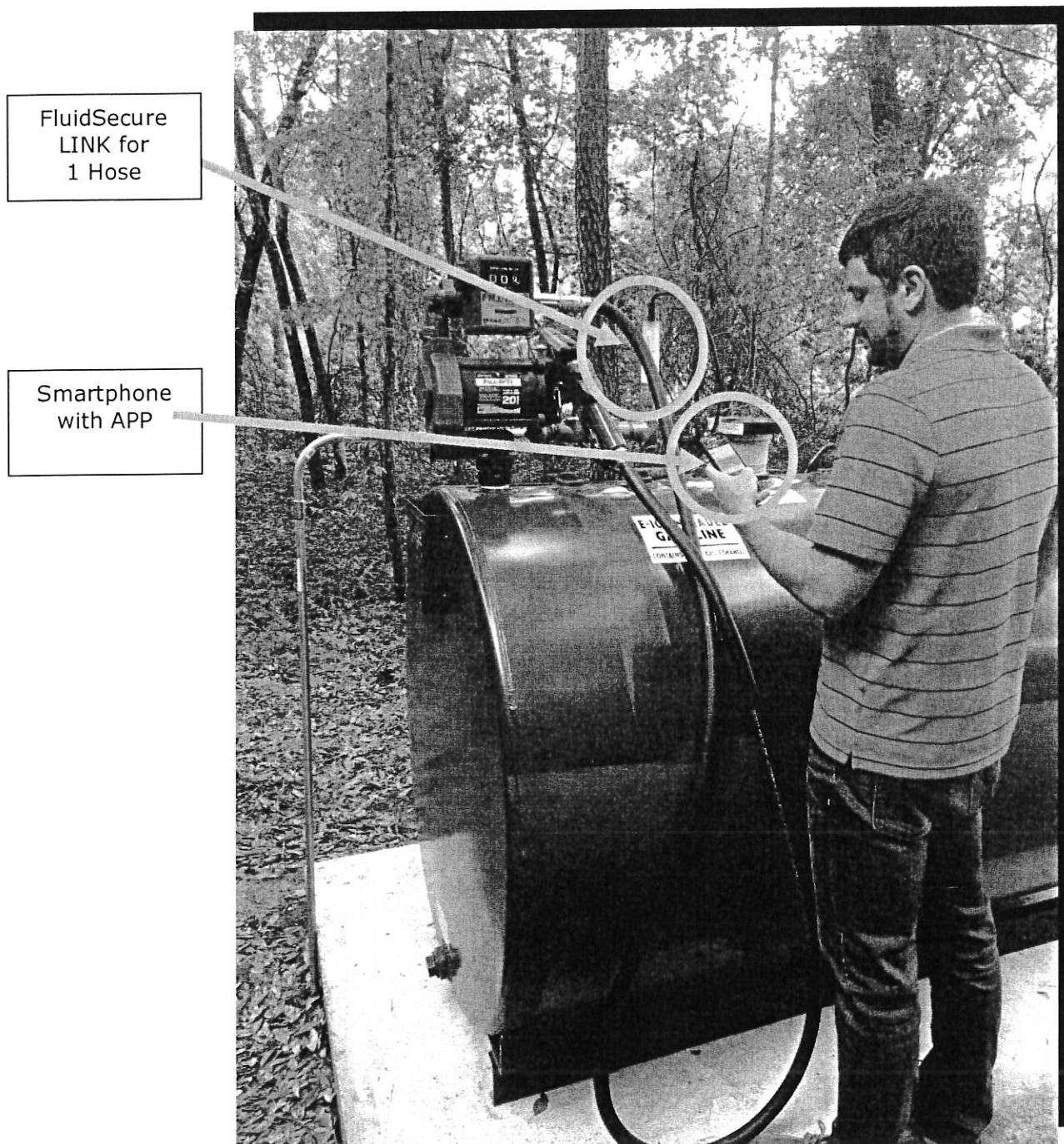
CLOUD APPLICATION DEVELOPMENT TOOLS	TABLET (or cell phone) APPLICATION DEVELOPMENT TOOLS
MS Visual Studio 2013 or above – Community version to include RDLC	Android:
.NET 4.5 or above	<ul style="list-style-type: none"> Android Studio IDE 2.2
SQL Server 2012 or above	<ul style="list-style-type: none"> Android SDK 23.0.3
Bootstrap 3.0	<ul style="list-style-type: none"> JDK 1.8
Windows 7 professional and above	iPhone:
Reports – written in RDLC Library – comes with .NET	<ul style="list-style-type: none"> Xcode version – 8.0 (8A218a)

FluidSecure LINK with Smartphone Access

One FluidSecure LINK is needed per HOSE - connects to Power and Meter

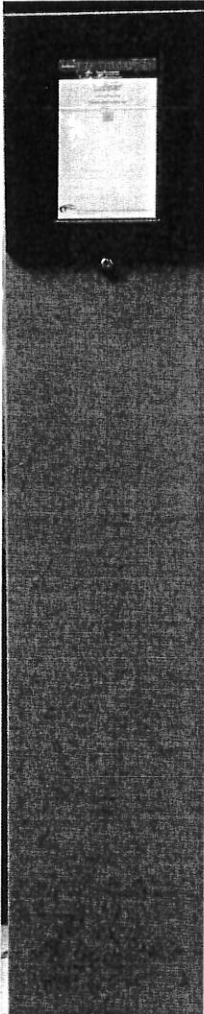
The solution was designed with the customer in mind; virtually anyone can install it in less than two hours.

The fueler simply enters their information on their Smartphone. The Smartphone communicates to the FluidSecure LINK to turn on the pump. The Smartphone then transmits all the data to the FluidSecure CLOUD software via cellular communication.



FluidSecure Hub

FluidSecure Hub is a pedestal with a 10" Tablet installed inside the pedestal. The tablet is position with a tilt to make it easy to see in the bright light. To ensure the system can be out in all weather conditions the system comes with a Cover, Fan, and Heater.

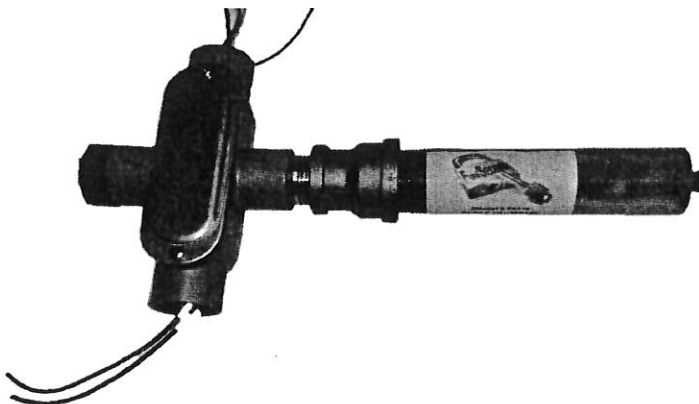
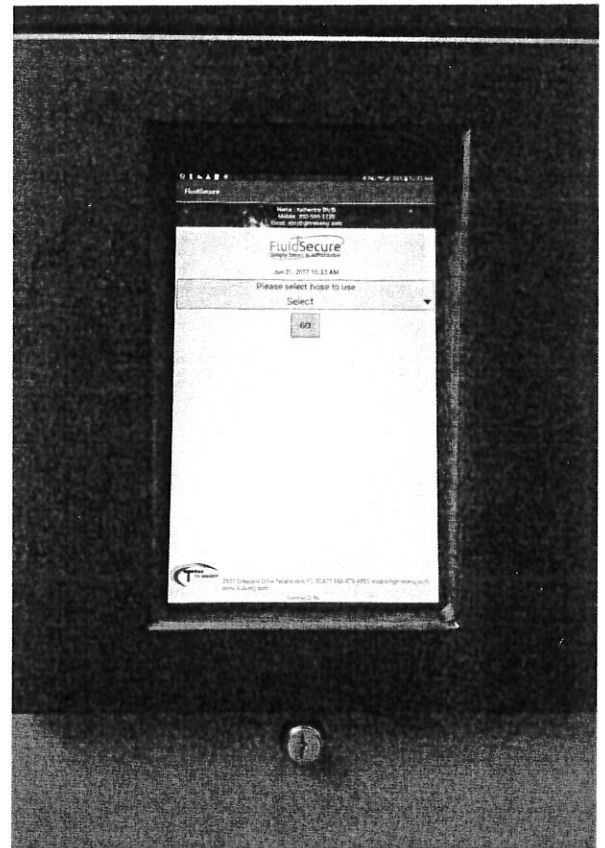


There are no wires/conduit between the Pedestal and the Pump(s). One FluidSecure Hub can control up to 6 Pumps/Hoses. The location of the pedestal does require the customer to have 110 power.

The Tablet works exactly like the Smartphone. It will ask for Personnel Identification, Vehicle/Equipment ID, Odometer, and Hose Number.

This is all that you need for FluidSecure Hub:

1. Samsun Galaxy Tablet E 10.0" - 16 GB memory with Cellular Data Plan, includes Tablet - 1 GB of data per month – customer can supply their own Tablet and Cell Plan – or can purchase it as complete turnkey system from Trak.
2. FluidSecure Hub Pedestal - housing, with cover, heater, fans, to hold the Tablet.
3. A 6" by 1½" Cylinder FluidSecure LINK that connects to each pump to turn it on/off.
4. A Pulser connected to the pump.
5. The Software App for the Tablet.
6. FluidSecure CLOUD database software.



FluidSecure LINK for 1 Hose

Comes with virtually all Hardware needed to install it yourself!

FluidSecure Hub

FluidSecure
LINK for
1 Hose

Access Point

Samsung Tab E 10" Tablet in
stationary pedestal running APP
with cellular service (provided by
customer) for communication to
the FluidSecure Cloud database
software



Tablet or Smartphone – iPhone or Android Sample App Screens:

Step 1: Fueler picks Hose



Verizon 5:17 PM 46%

Back FluidSecure

Welcome to
FluidSecure
Simply Smart & Affordable

17:17 May 16, 2017

You are at :
TRAK FS UNLEADED

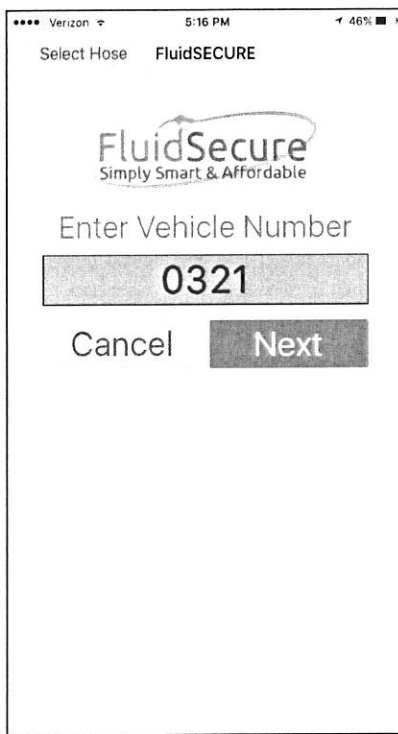
GO

Change Hose Wifi Setting

TRAK FUEL MANAGEMENT
2901 Crescent Drive
Tallahassee, FL 32309
850-876-4585
support@trakeng.com
www.trakeng.com

Version 0.48

Step 2: Enter Vehicle ID



Verizon 5:16 PM 46%

Select Hose FluidSecure

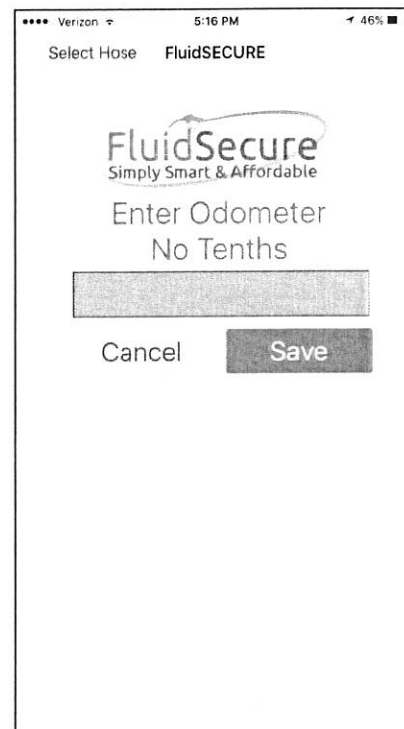
FluidSecure
Simply Smart & Affordable

Enter Vehicle Number

0321

Cancel Next

Step 3: Enter Odometer



Verizon 5:16 PM 46%

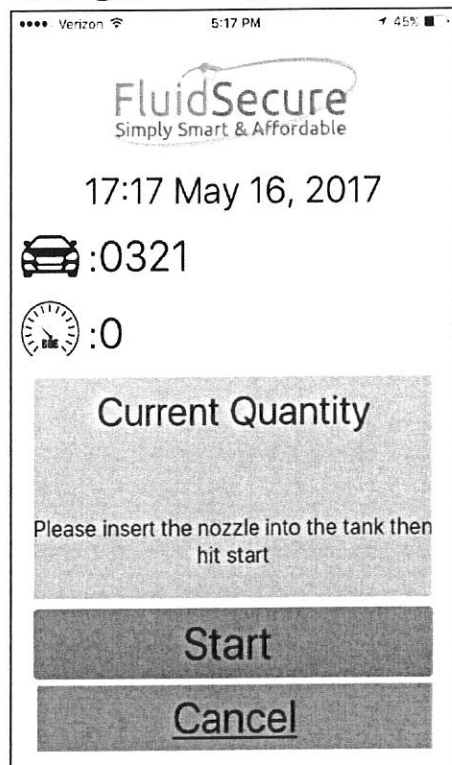
Select Hose FluidSecure

FluidSecure
Simply Smart & Affordable

Enter Odometer
No Tenths

Cancel Save

Step 4: Fueler selects START and inserts nozzle in vehicle to begin fueling.



Verizon 5:17 PM 45%

FluidSecure
Simply Smart & Affordable

17:17 May 16, 2017

🚗:0321

🕒:0

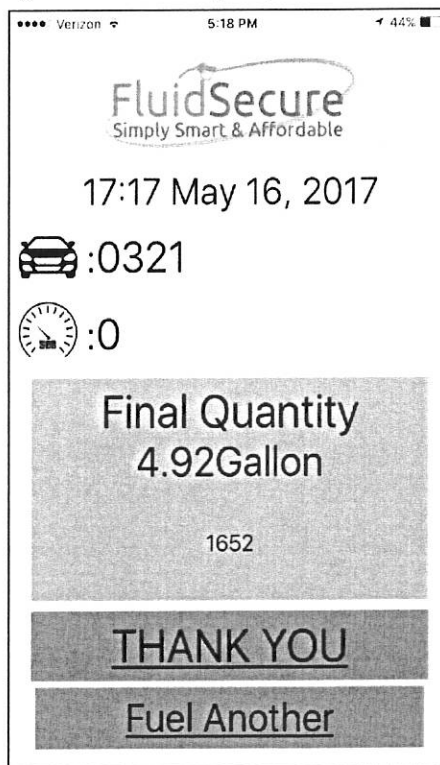
Current Quantity

Please insert the nozzle into the tank then
hit start

Start

Cancel

Quantity is shown on screen and Fueler can fuel another (back to Step 1) or end.



Verizon 5:18 PM 44%

FluidSecure
Simply Smart & Affordable

17:17 May 16, 2017

🚗:0321

🕒:0

Final Quantity
4.92Gallon

1652

THANK YOU

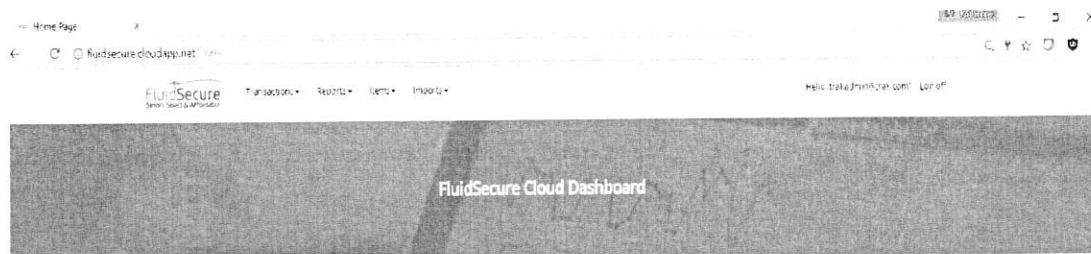
Fuel Another

CLOUD Application



**From
anywhere on
the Internet,
you can log
in to your
Fuel
Management
Solution**

**After signing in, you
see your
organization's
Dashboard and
Menu.**



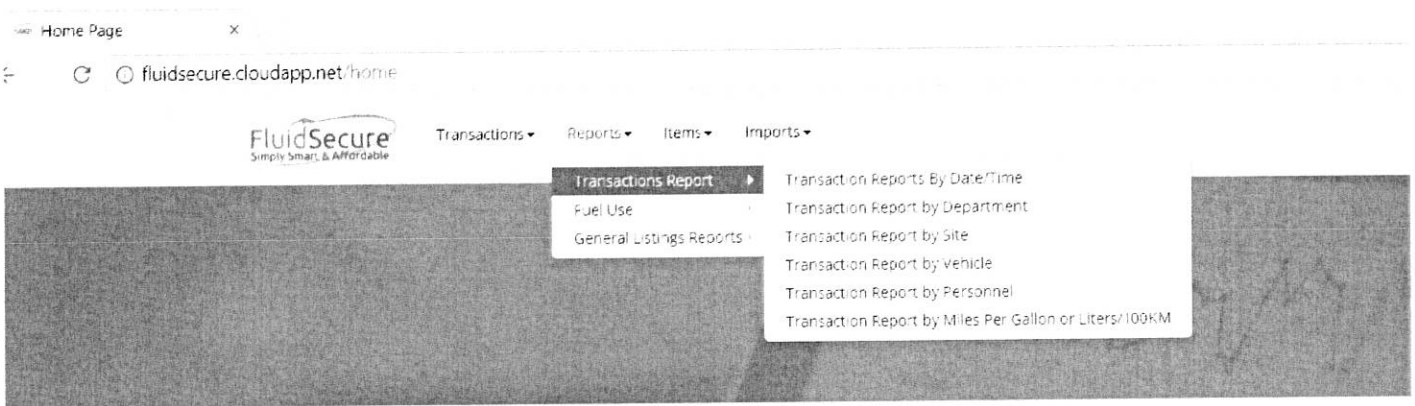
**If logged in as a
Supervisor, you can
review:**

- Vehicles
- Personnel
- Departments
- Pumps
- Tanks
- Products

**If logged in as a
"ReportsUser," you
can ONLY look and
print reports.**



REPORTS



All reports can be exported to WORD, Excel and PDF. Any report can be emailed.

FluidSecure for Trak Engineering, Inc.

Transaction Report By Vehicle

Date Range : 01-Jul-2017 12:00 AM to 24-Jul-2017 11:59 PM

Page 1 of 5

Vehicle Name : 001

Product	Date	Time	Time Zone	Guest Vehicle Number	Current Miles	Previous Miles	Miles Driven	Quantity	FluidSecure Unit	Person	Vehicle's Department	Transaction #	Entered Department Number	Entered Person Pin	Other	Hours
Demo	14-Jul-2017	10:24 PM	EST (UTC +5:30)		150	110	40	1.40	Fluid Secure	David Goodman	Office	400	1	1	1	
	14-Jul-2017	10:26 PM	EST (UTC +5:30)		155	150	5	2.79	Fluid Secure	David Goodman	Office	400	1	1	1	
	14-Jul-2017	10:33 PM	EST (UTC +5:30)		165	160	5	1.55	Fluid Secure	David Goodman	Office	400	1	1	1	
Total Quantity for this Product : 5.74																
Vehicle Name : F-150																
Demo Product	15-Jul-2017	04:46 PM	EST (UTC +5)		0	0	0	7.17	Full Natural Gas	David Goodman	Trak Maintenance	532	1			0
	15-Jul-2017	05:56 PM	EST (UTC +5)		0	0	0	12.73	Demo Unit DG	David Goodman	Trak Maintenance	533	1			0
	16-Jul-2017	10:47 AM	EST (UTC +5)		0	0	0	7.67	Demo Unit DG	David Goodman	Trak Maintenance	534	1			0
	16-Jul-2017	10:48 AM	EST (UTC +5)		0	0	0	4.05	Demo Unit DG	David Goodman	Trak Maintenance	535	1			0
	16-Jul-2017	10:50 AM	EST (UTC +5)		0	0	0	5.20	Demo Unit DG	David Goodman	Trak Maintenance	536	1			0
	16-Jul-2017	10:54 AM	EST (UTC +5)		0	0	0	8.90	Demo Unit	David	Trak	537	1			0

Company Background

Trak Engineering, Inc. is uniquely qualified to provide Fuel Management Solutions. We have been designing, developing, manufacturing and selling Fuel Management Systems since we were incorporated in Florida in February 1981. Trak's vision was to move fuel management systems into a more state-of-the-art technology and advance the industry. After over 35 years, Trak remains a frontrunner in fuel management. We continue to improve our systems to meet our customers' requirements and the changing business and economic climate.

TRAK Engineering holds a unique position in fuel management with numerous Industry firsts:

- *Using a personal computer for the Central Controller (Apple II before the PC)*
- *Electronic keys for access*
- *Fiber optics for pump controls*
- *Radio Frequency (RF) for communication*
- *Radio Frequency (RF) controlled mobile tanker system*
- *Direct communication to vehicle ECM for odometer pickup (fully-automated systems)*
- *Windows-based fuel island terminal with full-color display, bi-lingual prompts, touch screens and more*
- *Fully-functioning browser-based Central Controller fuel management software*

Trak takes pride in our longevity and being at the forefront of this technology. We were the first to develop a system that employs a Windows operating system at the fuel island with a full-color, customizable touch screen and audio prompts that are easy to use. We continue to push our solutions to take advantage of improving technology. As a result, we have had many firsts in the industry.

The cornerstones of every Trak project are also the most important steps to ensuring the project's success:

- 1. Listening** (to the customer's needs and desires)
- 2. Communicating** (with the customer during all phases of the project and beyond, including ongoing support)

Listening to the customer throughout the project helps us deliver the result you are looking for. Trak's extensive experience in multiple industries gives us the foresight to identify pitfalls that may be inherent in the proposed project. Communicating these concerns assists in resolving challenges before they occur.

Environmental issues are ever changing. It is Trak's responsibility to understand and meet the requirements without endangering the project or putting the customer at a disadvantage.

When it makes sense, Trak uses local companies to supplement our national technical service team in case of emergencies. With no middleman (Trak is the sole manufacturer and provider of our fuel management system), we are able to keep the price at a minimum and develop long-term relationships with our customers. Trak has customers in every industry and of every size; from nationwide companies with multiple systems and locations, servicing 30,000+ vehicles to companies with one fuel island and less than ten vehicles.

Trak possesses numerous attributes that distinguish us from the rest of the industry and are beneficial to the contracting entities.

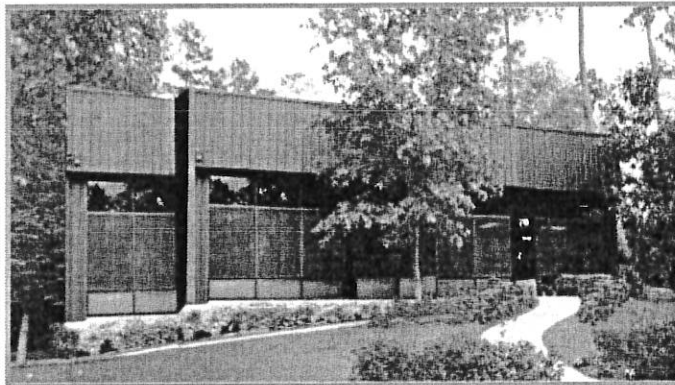
- 1. Stability & Experience:** developing dynamic solutions in response to industry advances since 1981.
- 2. Financial:** Progressive growth since 1981, throughout years of various economic changes.

3. **Individual customer attention:** We pride ourselves on our willingness and ability to make changes to our Central Controller software to meet our customers' specific requirements.
4. **One company (vendor) responsible for all facets of the solution:** Trak designs, develops, manufactures, tests, and distributes all of our systems. There is no middleman and no time is wasted trying to determine who and what is to blame for any malfunction in the system. "The buck stops here."
5. **Nationwide service technicians:** who are trained and certified on Trak's equipment and who are employees of the company.
6. **Free web training:** that can be customized to meet your needs.
7. **Direct access to all staff and managers:** including the President.
8. **American made and serviced.**

Trak Engineering, Inc. is the sole provider (no partnerships or third-party providers) of our automated fuel management systems; including all related hardware and software. While Trak services the equipment that it manufactures, distributes, and installs, we partner with a number of petroleum equipment service providers to supplement our own service and expedite our customer's service needs.

Trak Engineering, Inc.'s corporate headquarters:

2901 Crescent Dr.
Tallahassee, FL 32301
850-878-4585
www.trakeng.com



TRAK ENGINEERING, INC. IS ONLY BIDDING ON THE FUEL MANAGEMENT SYSTEM

Jefferson County wishes to establish a fuel contract for the purchase of gasoline and diesel fuel for the County Fleet, the Highway Department, and the Sheriff's Department. The fuel contract will be comprised of 3 parts and each part can be awarded to the same vendor or different parts can be awarded to different vendors. The 3 parts of the contract are 1) Bulk fuel for the 3 in house fueling stations, 2) Retail Service station fuel at locations throughout Jefferson County, and 3) out of county/area/state fueling.

Part 1 - Bulk Fuel at Jefferson County Facilities located at 5275 Highway B in Hillsboro, MO, 2960 Lee Pyle Road in Desoto, MO, and 6460 Highway MM in House Springs, MO.

Vendor will be required to:

1. Provide a one card system with pin numbers for controlled access. Primarily County Highway will utilize up to 150 employees and up to 200 vehicle/equipment cards. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel and utilize the County's existing retail fuel tanks at each Highway Maintenance Shed (3 locations). Each site has tanks for 2000 gal diesel and 1000 gal unleaded. Current fuel usage is approximately 60,000 gal RFG unleaded and 120,000 gal diesel per year. Fuel will be branded or unbranded. An 80/20-winter blend for diesel is required from November thru March or a diesel antigen such as Artic Express is required. Diesel shall be ultra low sulphur. The County Highway owns and maintains the tanks and pumps, the bidder must supply and maintain the card reader system.
3. System must provide near flawless reliability to the extreme conditions of heat, cold, rain, snow, ice, dust, and rough use. Maintenance service shall be available to restore system operations within less than 8 working hours. During snow removal and other emergency conditions, the County Highway Fleet will operate on a continuous 24 hour basis, 7 days a week, until emergency is over.

Fuel Pricing for bulk delivered fuel

Diesel:

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$ _____/gal

Profit and Overhead \$ _____/gal

Applicable Taxes \$ _____/gal

Discount off pump price \$ _____/gal

Regular Unleaded

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$ _____/gal

Profit and Overhead \$ _____/gal

Applicable Taxes \$ _____/gal

Discount off pump price \$ _____/gal

KB

Part 2- Retail Locations within Jefferson County

Jefferson County vehicles, Sheriff's Department vehicles, and Highway Department vehicles-

1. Provide a one card system with pin numbers for controlled access. County will utilize up to 250 employees and up to 300 vehicle/equipment cards. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel for the County at the bidders existing fuel sites where fleet fueling services are provided. Provide listings of all locations and hours of operation (services 24 hour a day, 7 days a week, required). Multiple sites in Jefferson County with geographic coverage shall be available. Current fuel usage is approximately 220,000 gal unleaded per year. Fuel will be branded or unbranded.
3. At all times, the County will operate on a continuous 24-hour basis, 7 days a week.

Fuel Pricing for Retail locations: NOT APPLICABLE

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Service Site \$ _____/gal
Profit and Overhead \$ _____/gal
Applicable Taxes \$ _____/gal
Discount off pump price \$ _____/gal

Part 3- Out of county/area/state-

1. Provide a one card system with PIN number for controlled access. County will require up to 125 employees and up to 125 vehicle/equipment cards for use outside of Jefferson County. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel for County vehicles operating outside of Jefferson County at existing fuel sites where fleet fueling services are provided. Provide listings of all locations and hours of operation (services 24 hour a day, 7 days a week, required). Fuel will be branded or unbranded.

Fuel Pricing for Out of County/Area/State Retail Purchases NOT APPLICABLE

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Service Site \$ _____/gal
Profit and Overhead \$ _____/gal
Applicable Taxes \$ _____/gal
Discount off pump price \$ _____/gal

REQUIREMENTS FOR FUEL MANAGEMENT SYSTEM

1. The system must provide weekly and monthly detailed management reporting. This includes exception reports, fuel usage by vehicle and in total, and costs. Reports may be provided in an electronic format that the County can print out.
2. The system is to be provided for a one-year period with possible renewal for an additional year. All installation, maintenance and repair costs shall be included for this period. The County shall determine if the service is in the best interest of the County and, for any reason, may terminate the service at any time without penalty.
3. The system shall provide the fuel usage data in an electronic format that can be utilized by the County's fleet management system.

KRB

4. New fuel card requests as well as replacement fuel card requests must be sent via US Mail within 2 working days of request from Jefferson County Fleet Services. Provide details of the fuel management system to be used including specific features, also a separate listing of options or enhancements that are included or are available should be attached to the bid. Include samples of the various reports and billing. Specific cost breakdowns shall be provided.

Name of System FluidSecure Hub
Brand of Equipment Trak Engineering

Other:

Car Washes- Please indicate the cost for a basic car wash for a County owned vehicle at your facility \$ Not Applicable.

Coffee and Soft Drinks- Please indicate the cost for coffee and soft drinks by size for Jefferson County employees. \$ Not Applicable

KB



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
729 MAPLE ST / PO BOX 100
HILLSBORO MO 63050
WWW.JEFFCOMO.ORG

BID #: 17-0059

Invitation for Bid: **LOCAL FUEL AND FUEL
MANAGEMENT SERVICES 2017**

Date Issued: 7-1-2017

BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, AUGUST 1, 2017, AT 2:00 P.M. LOCAL TIME.

Specification
Contact:

DAVID MIKUSCH
Fleet Services Manager
636-797-6017
dmikusch@jeffcomo.org

Contract
Contact:

VICKIE PRATT
Department of Administrative Services
636-797-5380

Mail (3) Three
Complete Copies
With Vendor And
Bid Information As
Shown In Sample:

SAMPLE ENVELOPE

<i>VENDOR NAME</i>	
<i>VENDOR ADDRESS</i>	
<i>CONTACT NUMBER</i>	DEPARTMENT OF THE COUNTY CLERK
	JEFFERSON COUNTY MISSOURI
	729 MAPLE ST / PO BOX 100
	HILLSBORO MO 63050-0100
<i>SEALED BID: (BID NAME)</i>	

Contract Term:
UPON APPROVAL OF THE
COUNTY COUNCIL AND
COUNTY EXECUTIVE

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Vendor
Information:

<u>Home Service Oil Company</u>	<u>Bryan Colborth</u>
Company Name	Authorized Agent (Print)
<u>6910 Front Street / P.O. Box 9</u>	<u>Bryan Colborth</u>
Address	Signature
<u>Barnhart, MO 63013</u>	<u>Executive Vice President</u>
City/State/Zip Code	Title
<u>636-464-5266 x110</u>	<u>8-1-17</u>
Telephone #	Date
<u>bryanc@hsoil.com</u>	<u>43-0685457</u>
E-mail	Tax ID #
	<u>636-464-6936</u>
	Fax #

BS

Jefferson County wishes to establish a fuel contract for the purchase of gasoline and diesel fuel for the County Fleet, the Highway Department, and the Sheriff's Department. The fuel contract will be comprised of 3 parts and each part can be awarded to the same vendor or different parts can be awarded to different vendors. The 3 parts of the contract are 1) Bulk fuel for the 3 in house fueling stations, 2) Retail Service station fuel at locations throughout Jefferson County, and 3) out of county/area/state fueling.

Part 1- **Bulk Fuel** at Jefferson County Facilities located at 5275 Highway B in Hillsboro, MO, 2960 Lee Pyle Road in Desoto, MO, and 6460 Highway MM in House Springs, MO.

Vendor will be required to:

1. Provide a one card system with pin numbers for controlled access. Primarily County Highway will utilize up to 150 employees and up to 200 vehicle/equipment cards. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel and utilize the County's existing retail fuel tanks at each Highway Maintenance Shed (3 locations). Each site has tanks for 2000 gal diesel and 1000 gal unleaded. Current fuel usage is approximately 60,000 gal RFG unleaded and 120,000 gal diesel per year. Fuel will be branded or unbranded. An 80/20-winter blend for diesel is required from November thru March or a diesel antigen such as Artic Express is required. Diesel shall be ultra low sulphur. The County Highway owns and maintains the tanks and pumps, the bidder must supply and maintain the card reader system.
3. System must provide near flawless reliability to the extreme conditions of heat, cold, rain, snow, ice, dust, and rough use. Maintenance service shall be available to restore system operations within less than 8 working hours. During snow removal and other emergency conditions, the County Highway Fleet will operate on a continuous 24 hour basis, 7 days a week, until emergency is over.

Fuel Pricing for bulk delivered fuel

Diesel:

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$.10 /gal

Profit and Overhead \$.08 /gal

Applicable Taxes \$.1763 /gal

Discount off pump price \$ N/A /gal

Regular Unleaded

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$.10 /gal

Profit and Overhead \$.08 /gal

Applicable Taxes \$.1761 /gal

Discount off pump price \$ N/A /gal

BS

Part 2- Retail Locations within Jefferson County

Jefferson County vehicles, Sheriff's Department vehicles, and Highway Department vehicles-

1. Provide a one card system with pin numbers for controlled access. County will utilize up to 250 employees and up to 300 vehicle/equipment cards. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
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3. At all times, the County will operate on a continuous 24-hour basis, 7 days a week.

Fuel Pricing for Retail locations:

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Service Site \$.05 /gal
Profit and Overhead \$.08 /gal
Applicable Taxes \$.1761 /gal
Discount off pump price \$ N/A /gal

Part 3- Out of county/area/state-

1. Provide a one card system with PIN number for controlled access. County will require up to 125 employees and up to 125 vehicle/equipment cards for use outside of Jefferson County. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel for County vehicles operating outside of Jefferson County at existing fuel sites where fleet fueling services are provided. Provide listings of all locations and hours of operation (services 24 hour a day, 7 days a week, required). Fuel will be branded or unbranded.

Fuel Pricing for Out of County/Area/State Retail Purchases

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Service Site \$ NO Bid /gal
Profit and Overhead \$ NO Bid /gal
Applicable Taxes \$ NO Bid /gal
Discount off pump price \$ NO Bid /gal

REQUIREMENTS FOR FUEL MANAGEMENT SYSTEM

1. The system must provide weekly and monthly detailed management reporting. This includes exception reports, fuel usage by vehicle and in total, and costs. Reports may be provided in an electronic format that the County can print out.
2. The system is to be provided for a one-year period with possible renewal for an additional year. All installation, maintenance and repair costs shall be included for this period. The County shall determine if the service is in the best interest of the County and, for any reason, may terminate the service at any time without penalty.
3. The system shall provide the fuel usage data in an electronic format that can be utilized by the County's fleet management system.

BS

4. New fuel card requests as well as replacement fuel card requests must be sent via US Mail within 2 working days of request from Jefferson County Fleet Services. Provide details of the fuel management system to be used including specific features, also a separate listing of options or enhancements that are included or are available should be attached to the bid. Include samples of the various reports and billing. Specific cost breakdowns shall be provided.

Name of System Mannatec
Brand of Equipment Petrovend

Other:

Car Washes- Please indicate the cost for a basic car wash for a County owned vehicle at your facility \$ 300 - See Attachment B.

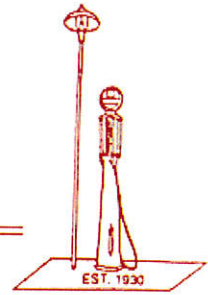
Coffee and Soft Drinks- Please indicate the cost for coffee and soft drinks by size for Jefferson County employees. \$ - See Attachment D

Home Service Oil Company

"SERVICE IS OUR MIDDLE NAME"

6910 FRONT STREET
Mailing Address: P.O. BOX 9
BARNHART, MISSOURI 63012
www.hsomail@hsoil.com

Telephones
In Missouri: 1-800-467-5044
(636) 464-5266 - (636) 797-4600
FAX (636) 464-6936



8/1/17

It is the pleasure of Home Service Oil Company to be responding to the Jefferson County Invitation for Bid in reference to the "Local Fuel & Fuel Management Services 2017". Along with completing the bid as required by the County, Home Service Oil Company is also submitting several Attachments/Specifications sheets. These are enclosed and listed as Attachments "A" through "I". These attachments display some of the examples of the various reports and billing information that are prepared for the County along with the background data that goes into the process of preparing those reports and calculations. Additionally, these sheets provide additional amenities to the County.

Below is a separate listing of some of the specific features that are available in the fleet management system.

- Detail account statement page
- Fleet management report which includes:
 - Transaction date and time
 - Driver by pin number if specified
 - Vehicle
 - Site of transaction
 - Odometer
 - MPG
 - Fuel Type
 - Quantity
 - Net Price
 - Taxes
 - Total Amount
 - Breakdown by Department
- Fleet information weekly and Monthly
- Upgrades will be instituted as the technology becomes available with the County's permission. Such upgrades that are expected would include on line tracking, accounting, card ordering and various other fleet management tools.

Review: Home Service Oil Company will continue to use the same pricing methods as it has in the past. Fuel prices as noted will be based on DTN ENERGY FAST RACKS which is a nationally recognized industry fuel pricing company. Highway Division Fleet will be priced from the weekly Unbranded Rack Average + the quoted mark up + applicable taxes. Sheriff/Courthouse Fleet will be priced from the weekly Branded Rack Average + the quoted mark up + applicable taxes.

Thank you again for the opportunity to submit this bid and we look forward to the future.

Sincerely,

Bryan Goforth
Home Service Oil Company

HOME SERVICE OIL COMPANY
JEFFERSON COUNTY “LOCAL FUEL & FUEL MANAGEMENT
SERVICES BID 2017”

“ATTACHMENTS AND SPECIFICATIONS SHEETS TO FOLLOW”

FLEET CARD FUELING LOCATIONS

Attachment A

EXPRESS MART ARNOLD
1919 Richardson Rd.
Arnold, MO 63010
Ph# 636-467-2077
Hours: 24/7
**Emergency Backup Generator

EXPRESS MART BARNHART
7017 Hwy 61-67
Barnhart, MO 63012
Ph# 636-467-6666
Hours:
Sunday: 7am - 9pm
Mon-Thur: 5am - 10:00pm
Friday: 5am - 11pm
Saturday: 6am - 11pm

EXPRESS MART BARNHART WEST
1621 Marriott Lane
Barnhart, MO 63012
Ph# 636-464-5266
Hours:
Sunday: 6am - 10pm
Mon-Thur: 5am - 10pm
Friday: 5am - 11pm
Saturday: 6am - 11pm

EXPRESS MART CEDAR HILL
8200 Industrial Drive
Cedar Hill, MO 63116
Ph# 636-285-7000
Hours: 24/7
*CAR WASH
**Emergency Backup Generator

EXPRESS MART FESTUS
999 West Gannon Driver
Festus, MO 63028
Ph# 636-937-3419
Hours: 24/7
*CAR WASH

EXPRESS MART FESTUS WEST
801 Collins Dr. South
Festus, MO 63028
Ph# 636-933-1770
Hours:
Sunday: 5:30am - 10pm
Mon-Friday: 4:30am - Midnight
Saturday: 5:30am - Midnight

FISH'S QUICK SHOP
12973 Hwy 21
Desoto, MO 63020
Ph# 636-586-2929
Hours: 24/7

EXPRESS MART HILLSBORO
900 Peach Tree Plaza Drive
Hillsboro, MO 63050
Ph# 636-789-5695
Hours: 24/7
*CAR WASH
**Emergency Backup Generator

EXPRESS MART I55 - TRUCKSTOP
1707 Hwy Z
Pevely, MO 63070
Ph# 636-479-4436
Hours: 24/7

LIBERTY PETROLEUM
3625 Athena School Road
Desoto, MO 63020
Ph# 636-586-5166
Hours:
Sunday: 5:30am - 11pm
Mon-Fri: 3:30am - 11pm
Saturday: 4:30am - 11pm

EXPRESS MART OTTO
5701 Hwy 21
House Springs, MO 63051
Ph# 636-942-3215
Hours:
Sunday: 5am - 11pm
Mon-Thur: 5am - 11pm
Fri-Sat: 5am - Midnight

EXPRESS MART POTOSI
602 East High Street
Potosi, MO 63664
Ph# 573-436-8697
Hours:
Sunday: 8am - 8pm
Mon-Sat: 4am - 10pm

NISHI, INC
4635 Gravois Road
House Springs, MO 63051
Ph# 636-671-1066
Hours:
Sunday: 5am - 11:30am
Mon-Thur: 5am - Midnight
Friday: 5am - 12:30am
Saturday: 5am - 12:30am

EXPRESS MART SECKMAN
2865 Seckman Road
Imperial, MO 63052
Ph# 636-282-1118
Hours: 24/7
*CAR WASH

HOME SERVICE OIL COMPANY
JEFFERSON COUNTY “LOCAL FUEL & FUEL MANAGEMENT
SERVICES BID 2017”
FOR
COMMERCIAL SERVICE STATION LOCATIONS

***CAR WASH DISCOUNT PRICING**

All Commercial Service Station locations that offer a car wash facility as noted on Attachment A, will provide to the Jefferson County Fleet our “Express Wash” for \$3.00

Any other car wash that is desired will be discounted \$2.00 off of the pricing w/fuel purchase schedule as posted at each location.

**All antenna’s should be removed prior to entering car wash so to keep from damaging car wash equipment or antenna. Home Service Oil Company and the specific site location is not responsible for damage due to antenna’s being left on and up.*

HOME SERVICE OIL COMPANY
JEFFERSON COUNTY “LOCAL FUEL & FUEL MANAGEMENT
SERVICES BID” 2017
FOR
COMMERCIAL SERVICE STATION LOCATIONS

****EMERGENCY BACK UP GENERATORS**

*Commercial Service Station locations that have Emergency Back Up Generators
strategically placed around the County to ensure continuous operation even in the most
inclement weather as noted on Attachment A.*

HOME SERVICE OIL COMPANY
JEFFERSON COUNTY “LOCAL FUEL & FUEL MANAGEMENT
SERVICES BID 2017”
FOR
COMMERCIAL SERVICE STATION LOCATIONS

“FOUNTAIN DRINKS AND COFFEE”

**Commercial Service Station locations will ALL provide FREE medium fountain drinks and coffee to all ON DUTY Sheriff Officer's.*

***The Express Mart Hillsboro location - 900 Peach Tree Plaza Drive, Hillsboro, Mo - will provide medium fountain drinks and coffee to any Jefferson County employee for .75 cents.*

HOME SERVICE OIL COMPANY
JEFFERSON COUNTY “LOCAL FUEL & FUEL MANAGEMENT
SERVICES BID 2017”
FOR
COMMERCIAL SERVICE STATION LOCATIONS

“80/20 – winter blend for diesel – November thru March”

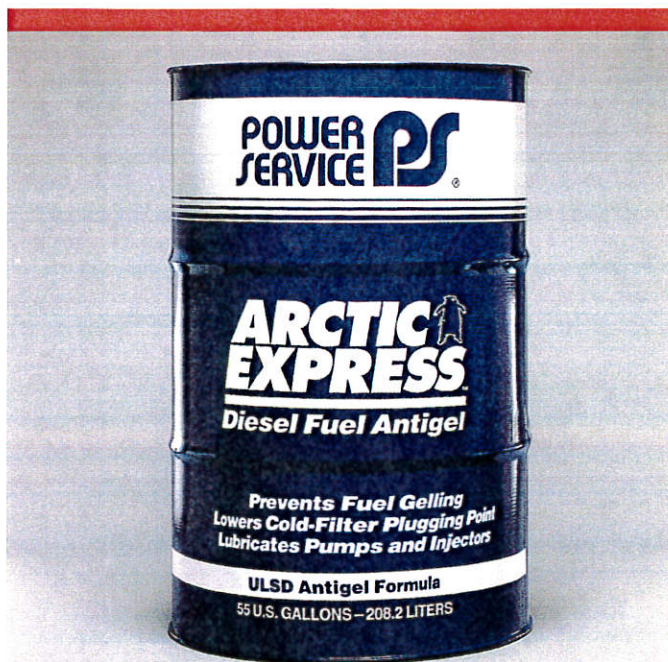
Home Service Oil Company would like to respectfully suggest, what we firmly believe to be a better alternative to using an “80/20 winter blend for diesel” during the winter months. That alternative is using a diesel fuel anti-gel additive. We provide to our customers the additive brand, Power Service diesel fuel additives. We have had a relationship with this brand for almost two decades and firmly believe it to be a superior method to the conventional blending of #2 diesel with a #1 diesel for winter months to prevent gelling of the fuel. After all the years we have this product has performed extremely well in the coldest of winters and customers that scrutinize everything that goes into their diesel engines. This additive not only prevents your diesel fuel from gelling down to negative -40 degrees but it also provides an equal performance of a 50/50 blend of #2 and #1 diesel fuels. Far exceeding the performance of an “80/20” blend. I have included attachments that provide some additional information about the additives. Additionally, there are significant cost savings when using additive as opposed to blending in 20% of #1 diesel fuel which is costly and in many cases in short supply.

If the County would allow Home Service Oil Company to continue to use winter additive as opposed to the 80/20 blend method the price would be an additional .03 cents per gallon during the required November thru March time frame as noted in the bid. Otherwise, by using an 80/20 blend “today” the County would experience an added cost of over .10 cents per gallon over the additive cost method. Sometimes this additional cost can balloon even higher given certain market conditions.

This product is what the County has used for numerous years with no issues reported.

Arctic Express® Diesel Fuel Antigel

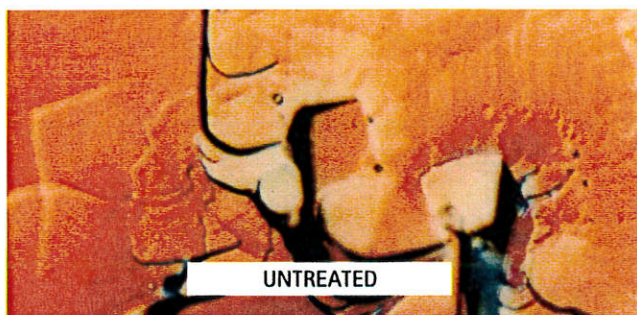
- Ultra Low Sulfur Diesel (ULSD) Compliant – contains less than 15 parts per million (ppm) sulfur
- Effective in all diesel fuels, including ULSD and biodiesel blends containing up to 20% biodiesel (B20)
- Prevents fuel gelling in temperatures as low as -40°F.
- Equals the performance of a 50/50 blend of No. 2 and No. 1 diesel fuels
- Lowers Cold-Filter Plugging Point (CFPP) as much as 36°F. — keeps fuel-filters from plugging with wax
- Keeps fuel liquid during extended engine shutdowns
- Contains anti-icing additive — protects against fuel-filter icing
- Meets lubricity requirements for all diesel fuel injection systems — reduces pump and injector wear
- Excellent cold-weather handling characteristics



Equals the Performance of a 50/50 Blend of No. 2 and No. 1 Diesel Fuels

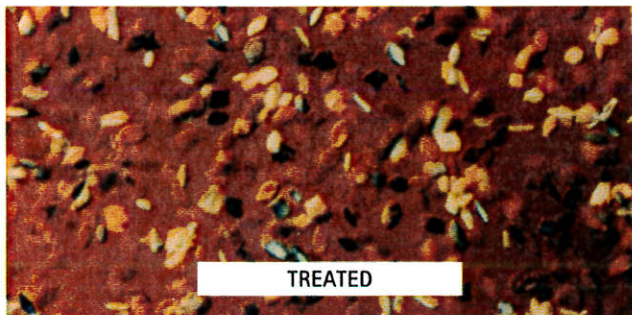
Arctic Express Diesel Fuel Antigel provides better cold-weather operability than blending with kerosene or No. 1 diesel fuel and costs 80 percent less. Arctic Express not only modifies the shape and size of wax crystals which fall out of solution as the temperature decreases, but also prevents the wax crystals from settling to the bottom of fuel tanks during storage. Arctic Express lowers the CFPP of No. 2 diesel fuel as much as 36°F. and prevents fuel gelling in temperatures as low as -40°F. Arctic Express also provides anti-icing and lubricity benefits that are unobtainable with blended fuels.

ARCTIC EXPRESS MODIFIES WAX IN DIESEL FUELS



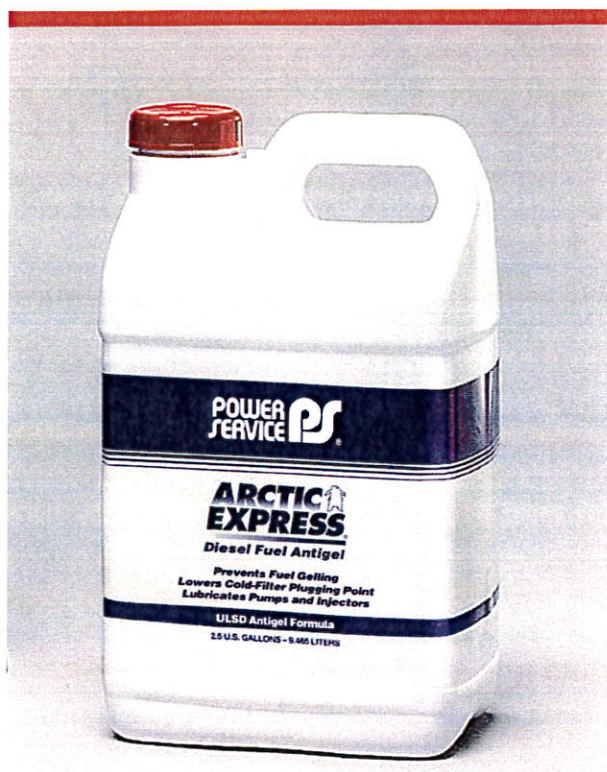
UNTREATED

Without Arctic Express, large wax crystals block filters and transfer lines, causing fuel gelling.



TREATED

With Arctic Express, small, compact wax crystals flow in suspension for trouble-free winter operation.



TYPICAL PHYSICAL PROPERTIES OF ARCTIC EXPRESS DIESEL FUEL ANTIGEL

Color	Straw
Density (lbs/gal)	7.6
Sulfur Content	<15 parts per million (ppm)
Flash Point	105°F.
Pour Point	-40°F.
Minimum Storage Temperature	0°F.
Shelf Life	Indefinitely In Sealed Container
Solubility	
In Diesel Fuel	Completely Soluble
In Biodiesel Blends	Completely Soluble
In Home Heating Oil	Completely Soluble
In Kerosene or Jet Fuel	Completely Soluble
Shipping and Handling	
HM-181 Class	Combustible Liquid NQS. NA 1993 (Hydrocarbons)

DIRECTIONS FOR USE:

Use Arctic Express Diesel Fuel Antigel as directed on the container label. Arctic Express should be added to the fuel at a temperature higher than the fuel's cloud point. To ensure thorough mixing, add prior to filling tanks with diesel fuel. STORE ABOVE 0°F.

Arctic Express Diesel Fuel Antigel

Part #	Pack	Treats
CONCENTRATED FORMULA - 1:1,500 TREATMENT RATIO		
7050-02	Two/2.5-Gallon	Two/2.5-Gallon to 7,500 Gallons
7055	55-Gallon Drum	One Drum to 82,500 Gallons
7260	260-Gallon Tote	One Tote to 390,000 Gallons

ATTACHMENT F

PO BOX 9
BARNHART, MO 63012

For billing questions call: (636) 467-5044

JEFFERSON COUNTY FLEET SERVICE
CONTRACT# CI 6LOCALFUEL
PO BOX 100
HILLSBORO MO 63050
Local Office: Home Service Oil Company

Account # **BG1893429**
Please reference account # on all payments

INVOICE COPY # NP50685039
DATE 06126/2017
DUE DATE 07126/2017
TOTAL BALANCE DUE \$88,979.30
PAYMENT TERMS Net 30 days - MN

Please make sure to review your report. It may include important notifications about your account.

DESCRIPTION OF CURRENT ACTIVITIES

Services and Fees as reported 6/25/2017

Date	Description	Quantity	Amount Due
06/26/2017	Fleet # 1915321 Name: JEFFERSON COUNTY FLEET SERVICE	4,795.111	\$8706.92

Previous Statement Date	Prior Balance	Payments and Adjustments	Current Activity		Total Balance Due
			Quantity	Charges	
06/19/2017	\$80,272.38	\$0.00	4,795.111	\$8,706.92	\$88,979.30

FOR PROPER PAYMENT POSTING, PLEASE SUBMIT YOUR CHECK WITH ONLY THE REMITTANCE COPY BELOW.

REMITTANCE COPY - RETURN THIS STUB WITH PAYMENT

Account # BGI 893429
JEFFERSON COUNTY FLEET SERVICE
CONTRACT# CI 6LOCALFUEL
PO BOX 100
HILLSBORO MO 63050

REMIT TO:



Home Service Oil Company
6910 Front Street
Barnhart Mo 63012

STATEMENT DATE 06/26/2017
DUE DATE 07/26/2017
TOTAL BALANCE DUE \$88,979.30
PAYMENT AMOUNT

\$

FLEET MANAGEMENT REPORT

Account #

BG1893429

FLEET #

1915321

Name: JEFFERSON COUNTY FLEET SERVICE

MATCHING STATEMENT #

NP50685039

Page:

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PO BOX 9
BARNHART, MO 63012

Transaction Detail for Customer NO. 1915321 – JEFFERSON COUNTY FLEET SERVICE; 6/19/2017 – 6/25/2017

Department: 01 SHERIFF DEPARTMENT

DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
40005 – 95 JP CHER 95253												
06/25	07:17	689994	KITCHEN		159394	12.7	UNL	10.658	1.61310	0.17610	\$19.07	
			Miles:		135	12.7		10.658			\$19.07	
40036 – 01 CHV IMPA 01136												
06/23	07:51	689994	G WRIGHT		175029	0.0	UNL	14.507	1.61310	0.17610	\$25.96	
			Miles:		-----			14.507			\$25.96	
40043 – 01 CHV IMPA 01145												
06/22	09:54	689990	K NOETH		139504	48.0	UNL	7.436	1.61310	0.17610	\$13.31	
			Miles:		357	48.0		7.436			\$13.31	
40048 – 01 FR CR VIC 01153												
06/22	15:20	689994	D GOBEN		225353	18.0	UNL	15.932	1.61310	0.17610	\$28.51	
			Miles:		287	18.0		15.932			\$28.51	
40058 – 01 FR CR VIC 01163												
06/21	10:29	689994	J DIX JR		172817	18.1	UNL	11.012	1.61310	0.17610	\$19.70	
			Miles:		199	18.1		11.012			\$19.70	
40091 – 04 FR EXCR 04915												
06/22	17:37	689984	D CREWS		121623	11.3	UDSL*	17.119	1.54820	0.17610	\$29.52	
			Miles:		193	11.3		17.119			\$29.52	
40113 – 05 CHV IMPA 05504												
06/20	11:26	689989	L MICHAELS		69469	12.4	UNL	10.151	1.61310	0.17610	\$18.17	
			Miles:		126	12.4		10.151			\$18.17	
40166 – 07 CHV IMPA 07711												
06/22	11:33	689990	M ONEAIL		172707	22.6	UNL	13.383	1.61310	0.17610	\$23.95	
			Miles:		303	22.6		13.383			\$23.95	
40172 – 07 CHV IMPA 07717												
06/21	22:08	689989	C HARRIS		202355	15.1	UNL	14.615	1.61310	0.17610	\$26.15	
06/22	18:16	689989	C HARRIS		202491	15.3	UNL	8.908	1.61310	0.17610	\$15.93	
			Miles:		356	15.2		23.523			\$42.08	
40175 – 07 CHV IMPA 07720												
06/13	05:38	689989	T WHITING		180550	0.0	UNL	10.680	1.68360	0.17610	\$19.87	
06/16	05:47	689989	T WHITING		180710	0.0	UNL	12.006	1.68360	0.17610	\$22.33	
06/17	06:00	689995	T WHITING		180837	0.0	UNL	10.180	1.68360	0.17610	\$18.94	
06/19	23:55	689995	R WAECKERL		100337	30.8	UNL	7.673	1.61310	0.17610	\$13.73	
06/23	17:30	689989	R WAECKERL		100556	28.7	UNL	7.629	1.61310	0.17610	\$13.66	
			Miles:		455	29.8		48.168			\$88.53	
40182 – 07 CHV IMPA 07727												
06/20	01:07	689983	V MARGOLF		145890	13.9	UNL+	7.920	1.75180	0.17610	\$15.27	3
06/20	22:48	689983	V MARGOLF		145964	10.6	UNL+	6.953	1.75180	0.17610	\$13.40	3
06/23	15:33	689983	V MARGOLF		9999	0.0	UNL	0.101	1.61310	0.17610	\$0.18	11
06/23	15:34	689983	V MARGOLF		9991	0.0	UNL	0.136	1.61310	0.17610	\$0.24	11
06/23	15:35	689983	V MARGOLF		9992	5.7	UNL+	0.174	1.75180	0.17610	\$0.33	3
06/23	20:43	689983	V MARGOLF		146091	0.0	UNL+	8.126	1.75180	0.17610	\$15.67	3
06/24	02:46	689983	V MARGOLF		146218	16.8	UNL+	7.567	1.75180	0.17610	\$14.60	3
06/25	03:10	689983	V MARGOLF		146382	13.9	UNL+	11.787	1.75180	0.17610	\$22.72	3
			Miles:		476	12.2		42.764			\$82.41	

FLEET MANAGEMENT REPORT

PO BOX 9
BARNHART, MO 63012

Account # BG1893429

FLEET # 1915321

Name: JEFFERSON COUNTY FLEET SERVICE

MATCHING STATEMENT # NP50685039

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DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
40184 - 07 CHV IMPA 07729												
06/21	10:21	689994	B CLOUSE		161119	23.2	UNL	9.886	1.61310	0.17610	\$17.68	
Miles:					229	23.2		9.886			\$17.68	
40186 - 08 DGE RAM 08105												
06/19	13:15	689990	N SCHUENEM		159278	10.6	UNL	28.930	1.61310	0.17610	\$51.76	
06/24	07:29	689990	N SCHUENEM		159474	8.7	UNL	22.408	1.61310	0.17610	\$40.10	
Miles:					503	9.7		51.338			\$91.86	
40295 - 10 FRD F150 1110001												
06/20	10:49	689983	R HOELZER		155828	14.0	UNL	14.369	1.61310	0.17610	\$25.71	
06/23	12:40	689983	R HOELZER		155946	11.9	UNL	9.940	1.61310	0.17610	\$17.77	
06/25	12:00	689984	R HOELZER		156108	13.2	UNL	12.302	1.61310	0.17610	\$22.01	
Miles:					481	13.0		36.611			\$65.49	
40296 - 10 FRD F150 10002												
06/21	06:00	689984	A DENNIS		96885	0.0	UNL	13.477	1.61310	0.17610	\$24.11	11
06/21	16:15	689995	A DENNIS		96991	25.8	UNL	9.958	1.61310	0.17610	\$17.80	
06/22	15:09	689984	A DENNIS		97096	9.3	UNL	11.283	1.61310	0.17610	\$20.19	
Miles:					362	17.6		34.718			\$62.10	
40300 - 05 CHV IMPA 05500												
06/19	15:28	689994	S WINN		215466	20.3	UNL	5.966	1.61310	0.17610	\$10.66	
06/23	15:32	689994	S WINN		215568	15.2	UNL	6.726	1.61310	0.17610	\$12.03	
Miles:					223	17.8		12.692			\$22.69	
40303 - 10 CHVY IMPA 10007												
06/19	07:40	689991	T DENNIS		177241	13.4	UNL	10.850	1.61310	0.17610	\$19.41	
06/20	09:19	689995	T DENNIS		177357	14.9	UNL	7.774	1.61310	0.17610	\$13.91	
06/21	12:57	689995	T DENNIS		177533	15.6	UNL	11.279	1.61310	0.17610	\$20.18	
06/22	14:49	689991	T DENNIS		177694	17.9	UNL	9.005	1.61310	0.17610	\$16.11	
06/23	10:09	689994	T DENNIS		177766	8.0	UNL	9.005	1.61310	0.17610	\$16.11	
06/24	09:34	689991	T DENNIS		177832	14.7	UNL	4.503	1.61310	0.17610	\$8.05	
06/25	06:05	689991	T DENNIS		177867	4.7	UNL	7.372	1.61310	0.17610	\$13.19	
Miles:					771	12.7		59.788			\$106.96	
40305 - 10 CHVY IMPA 10009												
06/20	13:53	689983	C WINSTON		144456	48.9	UNL	10.301	1.61310	0.17610	\$18.44	
06/23	13:40	689983	C WINSTON		144319	0.0	UNL	8.930	1.61310	0.17610	\$15.97	11
Miles:					504	48.9		19.231			\$34.41	
40306 - 10 CHVY TAHOE 10010												
06/06	07:07	689984	D FRANK		161278	16.3	UNL	15.408	1.78380	0.17610	\$30.20	
06/13	07:21	689984	D FRANK		161469	15.8	UNL	12.115	1.68360	0.17610	\$22.54	
Miles:					442	16.1		27.523			\$52.74	
40309 - 10 CHVY TAHOE 10013												
06/02	18:22	689984	G HAMBY		164259	0.0	UNL	17.623	1.82800	0.17610	\$35.32	11
06/08	09:41	689984	G HAMBY		164813	0.0	UNL	19.479	1.78380	0.17610	\$38.18	11
06/20	12:08	689983	G HAMBY		165548	15.3	UNL	15.913	1.61310	0.17610	\$28.48	
06/23	17:28	689991	G HAMBY		165832	13.3	UNL	21.425	1.61310	0.17610	\$38.32	
Miles:					527	14.3		74.440			\$140.30	
40331 - 11 FRD CRN VIC 11013												
06/01	09:16	689984	K NOETH		199174	0.0	UNL	8.035	1.82800	0.17610	\$16.11	11
06/13	13:44	689984	K NOETH		200169	22.6	UNL	4.875	1.68360	0.17610	\$9.06	
06/20	16:31	689994	G HOPPLER		200421	21.5	UNL	11.734	1.61310	0.17610	\$20.99	

FLEET MANAGEMENT REPORT

Account # BG1893429

FLEET # 1915321

Name: JEFFERSON COUNTY FLEET SERVICE

MATCHING STATEMENT # NP50685039

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PO BOX 9
BARNHART, MO 63012

Transaction Detail for Customer NO. 1915321 – JEFFERSON COUNTY FLEET SERVICE; 6/19/2017 – 6/25/2017

Department: 07 MAINTENANCE

DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
40083 – 02 FORD F250 408												
06/20	11:21	689994	J AMSDEN		131648	9.0	UNL	13.119	1.61310	0.17610	\$23.47	
			Miles:		118	9.0		13.119			\$23.47	
40316 – 02 FRD F250 PW415												
06/20	13:50	689994	F JERRY BA		173251	11.7	UNL	21.834	1.61310	0.17610	\$39.06	
			Miles:		256	11.7		21.834			\$39.06	
40486 – 06 FORD F250 2006412												
06/12	11:15	689994	T MISSEY		140680	7.8	UNL	17.788	1.68360	0.17610	\$33.08	
			Miles:		138	7.8		17.788			\$33.08	
40509 – 05 FRD ESC 1005133												
06/22	11:39	689994	D WAITES		172822	22.3	UNL	9.004	1.61310	0.17610	\$16.10	
			Miles:		201	22.3		9.004			\$16.10	
Department: 07 MAINTENANCE												
							UNL	61.745			\$111.71	
							Department Totals -	61.745			\$111.71	

SITE LEGEND

SITE #	SITE NAME	ADDRESS	CITY	STATE
SITE #	SITE NAME	ADDRESS	CITY	STATE
689994	Em Hillsboro	10752 Hwy 21	Hillsboro	MO

FLEET MANAGEMENT REPORT

Account # BG1893429

FLEET # 1915321

Name: JEFFERSON COUNTY FLEET SERVICE

MATCHING STATEMENT # NP50685039

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PO BOX 9
BARNHART, MO 63012

Transaction Detail for Customer NO. 1915321 – JEFFERSON COUNTY FLEET SERVICE; 6/19/2017 – 6/25/2017

Department: 08 BUILDING COMMISSION

DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
DATE	TIME	SITE	DRIVER	MISC PROMPT	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
40250 – 06 FR ESCAP 06317												
06/19	08:04	689994	D GRADY		210320	20.3	UNL	11.740	1.61310	0.17610	\$21.01	
06/21	10:43	689995	D GRADY		210580	20.9	UNL	12.470	1.61310	0.17610	\$22.32	
06/22	15:19	689994	D GRADY		210800	21.1	UNL	10.430	1.61310	0.17610	\$18.66	
Miles:					718	20.8		34.640			\$61.99	
40322 – 11 FORD ESCAPE 11004												
06/21	07:50	689994	D PARTNEY		139844	26.6	UNL	9.719	1.61310	0.17610	\$17.38	
Miles:					259	26.6		9.719			\$17.38	
40323 – 11 FORD ESCAPE 11005												
06/20	08:12	689994	T CHURA		140070	24.2	UNL	11.504	1.61310	0.17610	\$20.59	
06/21	14:51	689994	T CHURA		140293	23.5	UNL	9.504	1.61310	0.17610	\$17.00	
06/23	15:13	689994	T CHURA		140582	24.6	UNL	11.755	1.61310	0.17610	\$21.03	
Miles:					790	24.1		32.763			\$58.62	
40324 – 11 FORD ESCAPE 11006												
06/20	15:06	689994	C DOUGLAS		136034	20.7	UNL	10.639	1.61310	0.17610	\$19.04	
06/22	15:11	689994	C DOUGLAS		136242	23.8	UNL	8.753	1.61310	0.17610	\$15.66	
Miles:					428	22.3		19.392			\$34.70	
40326 – 11 FORD ESCAPE 11008												
06/06	10:10	689984	P LOWERY		116593	0.0	UNL	11.515	1.78380	0.17610	\$22.57	11
06/19	14:39	689993	P LOWERY		117354	20.3	UNL	9.478	1.61310	0.17610	\$16.95	
06/23	07:40	689994	P LOWERY		117649	22.6	UNL	13.030	1.61310	0.17610	\$23.32	
Miles:					487	21.5		34.023			\$62.84	
40327 – 11 FORD ESCAPE 11009												
06/19	07:43	689994	T KIME		215809	29.6	UNL	5.980	1.61310	0.17610	\$10.70	
06/20	07:40	689994	T KIME		215952	35.0	UNL	4.080	1.61310	0.17610	\$7.29	
06/21	07:45	689994	T KIME		216105	31.0	UNL	4.928	1.61310	0.17610	\$8.81	
06/22	07:38	689994	T KIME		216226	33.5	UNL	3.615	1.61310	0.17610	\$6.46	
06/23	07:41	689994	T KIME		216401	33.0	UNL	5.300	1.61310	0.17610	\$9.48	
Miles:					769	32.4		23.903			\$42.74	
40423 – 11 FRD ESCAPE 11007												
06/20	07:38	689994	P TINNIN		124042	22.6	UNL	6.776	1.61310	0.17610	\$12.12	
06/22	08:02	689994	P TINNIN		124248	22.6	UNL	9.109	1.61310	0.17610	\$16.29	
Miles:					359	22.6		15.885			\$28.41	

DATE	TIME	SITE	DRIVER	ODOMETER	MPG	FUEL TYPE	QTY	NET PRICE	TAXES	TOTAL AMT	EXCEPT CODE**
Department: 08 BUILDING COMMISSION						UNL	170.325			\$306.68	
Department Totals -							170.325			\$306.68	

SITE LEGEND

SITE #	SITE NAME	ADDRESS	CITY	STATE
SITE #	SITE NAME	ADDRESS	CITY	STATE
689984	Express Mart Otto	5701 Hwy 21	Otto	MO
689993	Em I-55 Truck Side	1707 Hwy Z	Pevely	MO
689994	Em Hillsboro	10752 Hwy 21	Hillsboro	MO
689995	Em Seckman	2865 Seckman Road	Imperial	MO

Customer: 191532 JEFFERSON COUNTY FLEET SERVICE
CONTRACT # C09FUELIN
HILLSBORO, MO 63050
Phone: (636) 797-5399

Employee Number	Name	PIN	Department	Date Last Activity	Vehicle Restriction	Lock Code	Lock Reason	Lock Date	Create Date
00338	J AKINS	04714		03/30/2011	ALL	Unlocked			06/19/2009
00343	K BALES	05122		03/29/2011	ALL	Unlocked			06/19/2009
00346	M ALLEN	01801		03/23/2010	ALL	Unlocked			06/19/2009
00347	W ALLRED	01811		04/04/2011	ALL	Unlocked			06/19/2009
00348	D ALLEN	01402		03/31/2011	ALL	Unlocked			06/19/2009
00349	M AKINS	01409			ALL	Unlocked			06/19/2009
00351	K AINLEY	01084		04/04/2011	ALL	Unlocked			06/19/2009
00352	G ALDERSON	01379			ALL	Unlocked			06/19/2009
00353	D ALGREN	01081		05/17/2010	ALL	Unlocked			06/19/2009
00354	J ALLEN	02111		04/04/2011	ALL	Unlocked			06/19/2009
00355	J ANTHONOS	01610		04/04/2011	ALL	Unlocked			06/19/2009
00357	R ARNHART	01014		04/01/2011	ALL	Unlocked			06/19/2009
00358	D AYLESWOH	01575		04/04/2011	ALL	Unlocked			06/19/2009
00359	C BARKER	01413		04/04/2011	ALL	Unlocked			06/19/2009
00360	F JERRY BARNES	01993		04/01/2011	ALL	Unlocked			06/19/2009
00361	A BATTREAL	01071		04/04/2011	ALL	Unlocked			06/19/2009
00362	T BECKER	01429		11/19/2010	ALL	Unlocked			06/19/2009
00363	C BEIER	01072		03/31/2011	ALL	Unlocked			06/19/2009
00367	G BOHN	01291		04/02/2011	ALL	Unlocked			06/19/2009
00368	G BOYER	01001		04/04/2011	ALL	Unlocked			06/19/2009
00369	G BOYER	01443		04/04/2011	ALL	Unlocked			06/19/2009
00371	R BROWN	01010		03/29/2011	ALL	Unlocked			06/19/2009
00372	G BOYD	04933		04/04/2011	ALL	Unlocked			06/19/2009
00374	E BURGARD	01154		04/03/2011	ALL	Unlocked			06/19/2009
00375	M BURGESS	01988		04/04/2011	ALL	Unlocked			06/19/2009
00376	S BURKARD	01142		03/18/2011	ALL	Unlocked			06/19/2009
00380	S BOWEN	02681			ALL	Unlocked			06/19/2009
00381	C BANKS	01100		12/07/2010	ALL	Unlocked			06/19/2009
00382	D CREWS	01115		04/02/2011	ALL	Unlocked			06/19/2009
00384	B CAGE	01401		03/17/2011	ALL	Unlocked			06/19/2009
00385	J BOXX	01347		03/29/2011	ALL	Unlocked			06/19/2009
00387	K CARLE	01023		03/30/2011	ALL	Unlocked			06/19/2009
00388	S GERARD	01482			ALL	Unlocked			06/19/2009



Title: Vehicle Listing
Date: April 5, 2011
For: 97611 Home Service Oil Company

* Attachment H
Vehicle List

JEFFERSON COUNTY FIRE SERVICE
CONTRACT # C09FUELIN
HILLSBORO, MO 63050
Phone: (636) 797-5399

Job #		Task	Location	Unit of Labor	Contract Number	Department	Fuel Grade	Fuel Usage	Status	Start	End	Vehicle	Days of	Trans	Per Day	Fuel Limit	Fuel Budget	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Report	Limit	Other	Monthly	Repor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Bryan Goforth

Attachment I

From: petromail@dtneenergy.com
Sent: Monday, July 31, 2017 6:30 AM
To: bryang@hsoil.com
Subject: Rack Message from DPD1 for St.L MO/HartWdr GRS 07-31-2017 06:28:38

DTN FastRacks

DPD1 A848 RCK-4874 07-31-17 START MSG

dtneFastRacks(tm) Ultra Low Sulfur Diesel Undyed 07/31/2017 06:27:20 CT

Prices BEFORE prompt payment discount

PADD2 0418 St.Louis MO/HartfordWoodriver, IL Currency=USD, Unit of Measure=GLL

MOVE

SUPPLIER	CITY	TERMINAL	EX C	ULS #2	MOVE	ULS #1	ULS PR	DATE	TERM
HWRT	U	Hrtf HWRT	Y	+1.6699 +0.0299	----	+1.6899	0728 N-10		
JDStreett	U	StLs JD Streett	Y	+1.6700 +0.0050	----	----	0728 N-10		
Growmark	U	WdRv KMEP	Y	+1.6714 +0.0072	----	----	0728 N-10		
Shell	U	Hrtf HWRT	Y	+1.6716 +0.0273	----	----	0728 N-10		
Shell	U	StLs Buckeye N	Y	+1.6716 +0.0273	----	----	0728 N-10		
Center	U	StLs JD Streett	Y	+1.6770 +0.0365	----	----	0728 N-10		
PSX	B	WdRv KMEP	Y	+1.6875 +0.0180	----	----	0728 1-10		
PSX	B	EstL PSX	Y	+1.6875 +0.0180	----	----	0728 1-10		
PSX	B	StLs Buckeye N	Y	+1.6875 +0.0180	----	----	0728 1-10		
Shell	B	Hrtf HWRT	Y	+1.6885 +0.0276	----	----	0728 1-10		
Shell	B	StLs Buckeye N	Y	+1.6885 +0.0276	----	----	0728 1-10		
BP Oil	B	WdRv KMEP	Y	+1.6949 +0.0290	----	----	0728 1-10		
BP Oil	B	EstL PSX	Y	+1.6949 +0.0290	----	----	0728 1-10		
XOM	B	EstL PSX	Y	+1.6976 +0.0266	----	----	0728 1-10		
XOM	B	StLs JD Streett	Y	+1.6976 +0.0266	----	----	0728 1-10		
XOM	B	StLs Buckeye N	Y	+1.6976 +0.0266	----	----	0728 1-10		
Cenex	B	Hrtf HWRT	Y	+1.7001 +0.0187	----	----	0728 1-10		
Cenex	B	EstL PSX	Y	+1.7001 +0.0202	----	----	0728 1-10		
Sinclair	B	EstL PSX	Y	+1.7058 +0.0467+2.2627	----	----	0728 1-10		
Sinclair	U	EstL PSX	Y	+1.7058 +0.0467+2.2627	----	----	0728 1-10		
AOTEnergyA	U	WdRv KMEP	Y	+1.7200 +0.0365	----	----	0728 N-10		
PSX	U	WdRv PSX	Y	+1.7200 +0.0350	----	----	0728 N-10		
Apex Oil	U	StCh Magellan	Y	+1.7295 +0.0150	----	----	0728 N-10		
HWRT	U	StCh Magellan	Y	+1.7349 +0.0249	----	+1.7549	0728 N-10		
Rack Avg				1.6946		2.2627 1.7224			
Rack Low				1.6699		2.2627 1.6899			
Rack High				1.7349		2.2627 1.7549			
Brand Avg				1.6945		2.2627			
Unbrand Avg				1.6947		2.2627 1.7224			
Brand Low				1.6875		2.2627			
Brand High				1.7058		2.2627			
Unbrand Low				1.6699		2.2627 1.6899			
Unbrand High				1.7349		2.2627 1.7549			
Contract Avg	07/31/2017			1.6946		2.2627 1.7224			
Thur/Pub/Avg	07/27/2017			1.6511		2.2232 1.6819			
Contract NET Avg	07/31/2017			1.6847		2.2401 1.7224			

dtneFastRacks(tm) Ultra Low Sulfur Winter Diesel 07/31/2017 06:27:20 CT

Prices BEFORE prompt payment discount

PADD2 0418 St.Louis MO/HartfordWoodriver, IL Currency=USD, Unit of Measure=GLL

MOVE

SUPPLIER	CITY	TERMINAL	EX C	ULS2W	MOVE	ULSWD	DATE	TERM
JDStreett	U	StLs JD Streett	Y	+1.6900 +0.0050	----	----	0728 N-10	
PSX	B	EstL PSX	Y	+1.7178 +0.0180+1.7229		----	0728 1-10	
Cenex	B	Hrtf HWRT	Y	+1.7201 +0.0187+1.7241		----	0728 1-10	

MOVE

SUPPLIER	CITY	TERMINAL	EX C	ULS2B5	MOVE	ULS2B2	DATE	TERM
HWRT	U	Hrtf	HWRT	Y	+1.6769	+0.0284+1.6727	0728	N-10
Rack Avg					1.6769	1.6727		
Rack Low					1.6769	1.6727		
Rack High					1.6769	1.6727		
Unbrand Avg					1.6769	1.6727		
Unbrand Low					1.6769	1.6727		
Unbrand High					1.6769	1.6727		
Contract Avg	07/31/2017				1.6769	1.6727		
Thur/Pub/Avg	07/27/2017				1.6344	1.6284		
Contract NET Avg	07/31/2017				1.6769	1.6727		

dtnFastRacks(tm) ULS 11% & 20% Biodiesel 07/31/2017 06:27:20 CT

Prices BEFORE prompt payment discount

PADD2 0418 St.Louis MO/HartfordWoodriver, IL Currency=USD, Unit of Measure=GLL

MOVE

SUPPLIER	CITY	TERMINAL	EX C	UL2B11	MOVE	UL2B20	DATE	TERM
HWRT	U	Hrtf	HWRT	Y	+1.6853	+0.0266+1.6979	0728	N-10
Rack Avg					1.6853	1.6979		
Rack Low					1.6853	1.6979		
Rack High					1.6853	1.6979		
Unbrand Avg					1.6853	1.6979		
Unbrand Low					1.6853	1.6979		
Unbrand High					1.6853	1.6979		
Contract Avg	07/31/2017				1.6853	1.6979		
Thur/Pub/Avg	07/27/2017				1.6465	1.6645		
Contract NET Avg	07/31/2017				1.6853	1.6979		

dtnFastRacks(tm) RFG 10% Eth VOC1 07/31/2017 06:27:20 CT

Prices BEFORE prompt payment discount

PADD2 0418 St.Louis MO/HartfordWoodriver, IL Currency=USD, Unit of Measure=GLL

MOVE

SUPPLIER	CITY	TERMINAL	EX C	UR10V1	MOVE	MR10V1	93R1V1	91R1V1	DATE	TERM
JDStreett	U	StLs	JD Streett	Y	+1.6325	+0.0175+1.7525	+1.9725	----	0728	N-10
Shell	U	StLs	JD Streett	Y	+1.6521	+0.0219	----	+2.0857	----	0728 N-10
Shell	U	StLs	Buckeye N	Y	+1.6521	+0.0219+1.9151	+2.0857	----	0728	N-10
AOTEnrgyA	U	WdRv	KMEP	Y	+1.6587	+0.0213	----	----	----	0728 N-10
Center	U	StLs	JD Streett	Y	+1.6800	+0.0300	----	----	----	0728 N-10
PSX	B	WdRv	KMEP	Y	+1.6982	+0.0170+1.8194	+2.0517	+1.9810	0728	1-10
PSX	B	EstL	PSX	Y	+1.6982	+0.0170+1.8194	+2.0517	+1.9810	0728	1-10
PSX	B	StLs	Buckeye N	Y	+1.6982	+0.0170+1.8194	+2.0517	+1.9810	0728	1-10
XOM	B	EstL	PSX	Y	+1.7015	+0.0090+1.8515	+2.1115	----	0728	1-10
XOM	B	StLs	JD Streett	Y	+1.7015	+0.0090+1.8515	+2.1115	----	0728	1-10
XOM	B	StLs	Buckeye N	Y	+1.7015	+0.0090+1.8515	+2.1115	----	0728	1-10
BP Oil	B	WdRv	KMEP	Y	+1.7061	+0.0232+1.8611	+2.1171	----	0728	1-10
BP Oil	B	EstL	PSX	Y	+1.7061	+0.0232+1.8611	+2.1171	----	0728	1-10
BP Oil	B	StLs	Buckeye N	Y	+1.7061	+0.0232+1.8611	+2.1171	----	0728	1-10
Shell	B	WdRv	KMEP	Y	+1.7130	+0.0242+1.8519	+2.1986	----	0728	1.25
Shell	B	Hrtf	HWRT	Y	+1.7130	+0.0242+1.8519	+2.1986	----	0728	1.25
Shell	B	StLs	JD Streett	Y	+1.7130	+0.0242+1.8519	+2.1986	----	0728	1.25
Shell	B	StLs	Buckeye N	Y	+1.7130	+0.0242+1.8519	+2.1986	----	0728	1.25
HWRT	U	Hrtf	HWRT	Y	+1.7205	+0.0260+1.8516	+2.0674	+1.9460	0728	N-10
Cenex	B	Hrtf	HWRT	Y	+1.7443	+0.0173+1.8543	----	----	0728	1-10
Rack Avg					1.6955	1.8457	2.1086	1.9723		
Rack Low					1.6325	1.7525	1.9725	1.9460		
Rack High					1.7443	1.9151	2.1986	1.9810		
Brand Avg					1.7081	1.8470	2.1258	1.9810		
Unbrand Avg					1.6660	1.8397	2.0528	1.9460		
Brand Low					1.6982	1.8194	2.0517	1.9810		
Brand High					1.7443	1.8611	2.1986	1.9810		



JEFFERSON COUNTY
DEPARTMENT OF ADMINISTRATIVE SERVICES
 729 MAPLE ST / PO BOX 100
 HILLSBORO MO 63050
WWW.JEFFCOMO.ORG

BID #: 17-0059

Invitation for Bid: LOCAL FUEL AND FUEL
MANAGEMENT SERVICES 2017

Date Issued: 7-1-2017

BIDS SHALL BE ACCEPTED UNTIL: TUESDAY, AUGUST 1, 2017, AT 2:00 P.M. LOCAL TIME.

Specification
Contact:

DAVID MIKUSCH
 Fleet Services Manager
 636-797-6017
dmikusch@jeffcomo.org

Contract
Contact:

VICKIE PRATT
 Department of Administrative Services
 636-797-5380

SAMPLE ENVELOPE

Mail (3) Three
Complete Copies
With Vendor And
Bid Information As
Shown In Sample:

VENDOR NAME
VENDOR ADDRESS
CONTACT NUMBER **DEPARTMENT OF THE COUNTY CLERK**
JEFFERSON COUNTY MISSOURI
729 MAPLE ST / PO BOX 100
HILLSBORO MO 63050-0100
 SEALED BID: (*BID NAME*)

Contract Term:
 UPON APPROVAL OF THE
 COUNTY COUNCIL AND
 COUNTY EXECUTIVE

Vendor
Information:

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. This Bid, if accepted, will constitute an Agreement and Contract with Jefferson County, Missouri, upon approval of the County Council and County Executive. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful Bidder. Price increases for renewals are not authorized unless approved in writing by the County.

BAUMAN OIL DIST., INC. JEREMY R. BAUMAN
 Company Name Authorized Agent (Print)
1503 COMMERCIAL BLVD. Jeremy R. Bauman
 Address Signature
HERCULANEUM, MO 63048 VICE PRESIDENT
 City/State/Zip Code Title
636. 937. 3412 7.25.17 / 43-1213984
 Telephone # Date Tax ID #
jrbauman@baumanoil.com 636. 937. 1446
 E-mail Fax #

Jefferson County wishes to establish a fuel contract for the purchase of gasoline and diesel fuel for the County Fleet, the Highway Department, and the Sheriff's Department. The fuel contract will be comprised of 3 parts and each part can be awarded to the same vendor or different parts can be awarded to different vendors. The 3 parts of the contract are 1) Bulk fuel for the 3 in house fueling stations, 2) Retail Service station fuel at locations throughout Jefferson County, and 3) out of county/area/state fueling.

Part 1- **Bulk Fuel** at Jefferson County Facilities located at 5275 Highway B in Hillsboro, MO, 2960 Lee Pyle Road in Desoto, MO, and 6460 Highway MM in House Springs, MO.

Vendor will be required to:

1. Provide a one card system with pin numbers for controlled access. Primarily County Highway will utilize up to 150 employees and up to 200 vehicle/equipment cards. System shall have communications to a central office and to provide 24-hour access to allow authorized changes.
2. Provide fuel and utilize the County's existing retail fuel tanks at each Highway Maintenance Shed (3 locations). Each site has tanks for 2000 gal diesel and 1000 gal unleaded. Current fuel usage is approximately 60,000 gal RFG unleaded and 120,000 gal diesel per year. Fuel will be branded or unbranded. An 80/20-winter blend for diesel is required from November thru March or a diesel antigen such as Artic Express is required. Diesel shall be ultra low sulphur. The County Highway owns and maintains the tanks and pumps, the bidder must supply and maintain the card reader system.
3. System must provide near flawless reliability to the extreme conditions of heat, cold, rain, snow, ice, dust, and rough use. Maintenance service shall be available to restore system operations within less than 8 working hours. During snow removal and other emergency conditions, the County Highway Fleet will operate on a continuous 24 hour basis, 7 days a week, until emergency is over.

Fuel Pricing for bulk delivered fuel

Diesel:

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$ 1.674 /gal

Profit and Overhead \$.20 /gal

Applicable Taxes \$.17 + .001 /gal

Discount off pump price \$ — /gal

Regular Unleaded

Unbranded or branded average cost for fuel (weekly) at terminal plus:

Delivery to Highway Maintenance Sheds \$ 1.644 /gal

Profit and Overhead \$.20 /gal

Applicable Taxes \$.17 + .001 /gal

Discount off pump price \$ — /gal