

1338

INTRODUCED BY: COUNCIL MEMBER(s) Kaster

1 **AN ORDINANCE RENEWING THE BID AWARDS FOR CERTAIN**
2 **PRODUCTS AND SERVICES FOR LAND RECORD RECORDING SYSTEM AND**
3 **MAINTENANCE, DEPARTMENT OF THE RECORDER.**

4 **WHEREAS**, Jefferson County, Missouri, (hereafter, the "County") recommends
5 the renewal of the following bid awards at the same terms and conditions as previously bid,
6 as authorized by the original Invitation for Bid awarded by the County, for an additional
7 three-year term:

BID NAME

9 Land Record Recording System and Maintenance

AWARDED BIDDER

Fidlar Technologies

ORDINANCE NUMBER

11-0323, 12-0639, and 14-0383

14 **WHEREAS**, the Department of the Recorder of Jefferson County, Missouri,
15 requested renewal from Fidlar Technologies to renew their contract for the Land Record
16 Recording System and Maintenance with the County; and

17 **WHEREAS**, the Department of the Recorder of Jefferson County, Missouri, finds
18 it is in the best interest of the County to renew the bid award for Land Record Recording
19 System and Maintenance for a three (3) year extension, for the term of 12-3-2017 through

FILED

Page 1 of 5

JUN 28 2017

RANDY B. HOLMAN
COUNTY CLERK, JEFFERSON COUNTY, MO

1 12-2-2020 with Fidlar Technologies with approval of the County Council and County
2 Executive up to **\$80,080.00 per year, for total amount not to exceed \$80,080.00**
3 **annually**, subject to budgetary limitations.

4 **BE IT ENACTED BY THE JEFFERSON COUNTY, MISSOURI, COUNCIL,**

5 **AS FOLLOWS:**

6 Section 1. The County authorizes the renewal of the bid awards for an
7 additional three-year term as follows:

8 BID NAME

9 Land Record Recording System and Maintenance

10 TERM

11 12-3-2017 to 12-2-2020

12 Three Year Land Records Life Cycle Extension

13 Upon approval of the County Council and County Executive

14 AMOUNT

15 Up to **\$80,080.00 per year,**

16 **for total amount, not to exceed \$80,080.00 annually,**

17 subject to budgetary limitations

18 AWARDED BIDDER

19 Fidlar Technologies

20 Section 2. The Jefferson County, Missouri, Council hereby authorizes the
21 County Executive to execute a renewal agreement, incorporated herein by reference and

1 attached as Exhibit A. The County Executive is further authorized to take any and all
2 actions necessary to carry out the intent of this Ordinance.

3 Section 3. Copies of all Invitations for Bid, Requests for Proposals, responses
4 thereto, and any contracts or agreements shall be maintained by the Department of the
5 County Clerk consistent with the rules and procedures for the maintenance and retention
6 of records as promulgated by the Secretary of State.

7 Section 4. This Ordinance shall be in full force and effect from and after its
8 date of approval. If any part of this Ordinance is invalid for any reason, such invalidity
9 shall not affect the remainder of this Ordinance.

**THIS BILL BEING DULY INTRODUCED, THE MEMBERS OF THE
JEFFERSON COUNTY, MISSOURI, COUNCIL VOTED AS FOLLOWS:**

Council Member District 1, Don Bickowski	<u>Yes</u>
Council Member District 2, Renee Reuter	<u>Yes</u>
Council Member District 3, Robert Boyer	<u>Yes</u>
Council Member District 4, Charles Groeteke	<u>Yes</u>
Council Member District 5, Oscar J. "Jim" Kasten	<u>Yes</u>
Council Member District 6, Daniel Stallman	<u>Yes</u>
Council Member District 7, James Terry	<u>Absent</u>

THE ABOVE BILL ON THIS 26th DAY OF June, 2017:

✓ PASSED FAILED


Renee Reuter, County Council Chair


Pat Schlette, Council Administrative Assistant

THIS BILL WAS APPROVED BY THE JEFFERSON COUNTY EXECUTIVE AND ENACTED AS AN ORDINANCE OF JEFFERSON COUNTY, MISSOURI, THIS 27TH DAY OF JUNE, 2017.

THIS BILL WAS VETOED AND RETURNED TO THE JEFFERSON COUNTY, MISSOURI, COUNCIL WITH WRITTEN OBJECTIONS BY THE JEFFERSON COUNTY EXECUTIVE, THIS DAY OF , 2017.

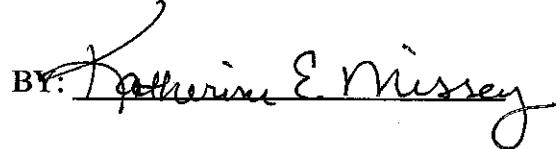


Kenneth B. Waller, Jefferson County, Missouri, Executive

ATTEST:



Randy B. Holman
Randy B. Holman, County Clerk

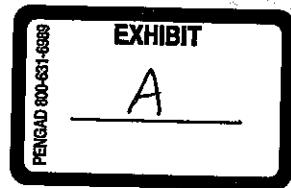


BY: Katherine E. Missey

Reading Date: 06-26-2017



350 Research Parkway
Davenport, IA 52806
800.747.4600



June 6, 2017

Jefferson County Administration Center
729 Maple Street
PO Box 100
Hillsboro, MO 63050

Re: Land Record Recording System and Maintenance

To Whom It May Concern:

The attached land recording system and maintenance contract extension covers a period of three (3) years. This extension further extends the original Computer System Software License Sales Agreement dated December 1, 2011 between Fidlar Technologies and the Jefferson County Recorder of Deeds. LifeCycle contracts maintain a renewal basis of three to five year extensions; therefore, we have created the extension to cover a three (3) year period.

Please contact me for any assistance or questions at 309-230-6762.

Sincerely,

FIDLAR TECHNOLOGIES

Al Vital
Territory Manager



Jefferson County Missouri Recorder

Three Year Land Records Life Cycle Extension

This Extension is made this _____ day of _____, 2017 between Jefferson County Recorder of Deeds Office and Fidlar Technologies ("Fidlar"). Jefferson County Recorder of Deeds Office and Fidlar hereby agree that the Computer System Software License Sales Agreement dated December 1, 2011 between Jefferson County Recorder of Deeds Office and Fidlar (the "Agreement") is hereby extended for a THREE year period commencing on December 3, 2017 and terminating on December 2, 2020. Except as amended by this Extension, the terms and conditions of the Agreement, which are incorporated herein and made a part hereof, shall continue in full force and effect during the THREE year term of this Extension.

SOFTWARE SERVICES SUMMARY

Fidlar Technologies Product\Service Description	Cost
<i>iDocument XF \ AVID</i>	Year 1 - \$80,080.00 Year 2 - \$80,080.00 Year 3 - \$80,080.00
Receipting (cashiering)	Included
Indexing	Included
<i>eIndexing Functionality (OCR)</i>	Included
SSN Redaction Batch Processing	Included
Manual Interface	Included
Automated Verification Functionality	Included
<i>iScan - Scanning Module</i>	Included
Magnetic Image Management	Included
<i>eRecording Catcher</i>	Included
<i>FC Customs - Import\Export Data</i>	Included
<i>Property Fraud Alert Service</i>	Included
<i>Laredo & Tapestry (See Schedule D for remote access)</i>	See Updated Schedule D
Implementation Services	Included
Project Management	Included
Workflow Analysis	Included
Installation/Configuration	Included
Data Conversion	Included
Comprehensive Training	Included
Internal	Included
Public	Included
<i>Recommended Hardware Specifications</i>	Not Included
<i>Annual CountyCare Support</i>	Included
1-800 Support	Included
System Upgrades	Included
Training on New features & Functionality	Included



State Mandated or Regulatory Updates

Included

3 YEAR PAYMENT MILESTONES AND DATES:

LifeCycle Payments would continue to be invoiced on same schedule for the next 3 years:

2017 - \$80,080.00

2018 - \$80,080.00

2019 - \$80,080.00

FIDLAR TECHNOLOGIES LIFE CYCLE SERVICE INCLUDES:

- ◆ The use of our iDocument XF software product during the life of this contract
- ◆ The use of any future software product Fidlar may develop to replace iDocument XF for the purpose of recording land records documents (AVID).
- ◆ Project management, installation, conversion (excluding any needed or requested data clean-up), and training needed for the initial installation of any future Fidlar Technologies product developed to replace iDocument XF for the purpose of recording land records documents.
- ◆ The use of new add-on modules Fidlar may develop and offer to the market for the purpose of recording land records documents.
- ◆ CountyCare® software maintenance

FIDLAR TECHNOLOGIES LIFE CYCLE SERVICE DOES NOT INCLUDE:

- ◆ The 3rd party software and hardware to operate iDocument XF.
- ◆ The installation, maintenance, or support of 3rd party software and hardware now or in the future.
- ◆ Any current or future Fidlar developed software product or service not designed or offered to the market for the purpose of recording land records documents.
- ◆ Any form of ownership or perpetual license to Fidlar developed software products.
- ◆ Any custom development for special requests from client
- ◆ Any needed or requested training except as stated in the above section.
- ◆ Use of Fidlar developed remote access products except as outlined in Schedule D of this contract.
- ◆ Explicit omission of any add-on modules not included in this contract.

BUYER REPRESENTS THAT THIS LIFECYCLE EXTENSION HAS BEEN READ AND ACCEPTED:

JEFFERSON COUNTY, MO

Dated: 6/27/2017

By: Kenneth Waller

Name: KENNETH WALLER

Title: COUNTY EXECUTIVE

FIDLAR TECHNOLOGIES

Dated: 6/19/17

By: Adam Watkins

Name: Adam Watkins

Title: Vice President

SCHEDULE D

Remote Access Products Community Service Products

This Schedule D replaces any previously signed Schedule D and hereby adopts the terms and conditions of the original Computer Software Licensing Agreement signed by the County.

REMOTE ACCESS

LAREDO

Fidlar Technologies' Laredo software is designed to allow remote access to the Client's recorded document information by professional searchers (i.e., title companies, banks, realtors, etc.) Laredo is designed to allow subscription only access. Subscriptions for Client's customers and subsequent access are exclusively granted by Client (access may be terminated by Fidlar should the end-user agreement be breached). After Client issues the subscriber their user ID and password, they are able to download the Laredo remote access software from Fidlar's website, www.fidlar.com/laredo.

Laredo subscriber will be presented with an online End User Agreement when they log in to Laredo. They will be prompted to print the agreement, sign it, and then forward it to Fidlar. The Laredo subscriber will be presented with this User Agreement each time they log in until they endorse the agreement and send it back to Fidlar.

It is notable that the unique user ID (username) and password defines each Laredo user. This user ID can be used to access land records data from any properly configured workstation; however, multiple users cannot log in with the same user ID at the same time.

LAREDO BILLING:

Fidlar will invoice Client a licensing fee for each Laredo user on a monthly basis. The licensing fee will be commensurate with the subscription plan of each subscriber in accordance with the schedule below. New subscribers joining during a monthly period will be billed based on the prorated amount for that month determined by their subscription date. The billing periods correlate with the calendar months.

LAREDO PRICING:

<u>Per-Minute Plans</u>	<u>Fidlar License Fee to County per UserID Subscription</u>
Plan A Unlimited	\$91/mo
Plan B Unlimited	\$91/mo
0-250 minutes	\$50/mo and 0.11 per minute overage
251-500 minutes	\$78/mo and 0.0825 per minute overage
501-1000 minutes	\$102/mo and 0.066 per minute overage
1001-2000 minutes	\$124/mo and 0.055 per minute overage
2001 and up	\$250/mo

Laredo support (at 1-563-345-1283), including End-User subscriber support, is included in the Per-Minute Plans.

END USER FEES

The Client understands that it is empowered to charge fees to end users pursuant to Missouri Code section 59.310 and other applicable law and hereby assigns to Fidlar the above portions of end user fees as an actual cost to the Client during the term of this Agreement.

The Client understands that end-user access fees for Laredo are set by the county.

TAPESTRY

The Client has the option to participate in Fidlar's Tapestry General Public Access System by permitting their information to be made available through the Fidlar Technologies Tapestry website (www.landrecords.net). The Client understands that Tapestry is a service offered and managed by Fidlar to offer the land records of participating Counties collectively to the general public.

The Client understands that Fidlar will determine who has access to their Tapestry web site and will provide phone and email support to users as well as manage the billing and collecting of Tapestry access fees from the end users. At the end of each calendar month, Fidlar will provide a credit to the Client based on the parameters below.

TAPESTRY PRICING:

Fidlar agrees to pay Client:

- \$2.75 per Tapestry search transaction
- \$0.50 per document image printed

The Client understands that access fees for Tapestry are set by Fidlar. Fidlar will notify Client at least 30 days in advance before such fees are changed.

OFFICIAL RECORDS ONLINE

Official Records Online (ORO) makes it possible for visitors to the ORO website (www.officialrecordsonline.com) to place an order for copies of birth, death, marriage licenses, and/or certified land records documents (at Client's discretion), accept payment, and validate requestor identity.

ORO PRICING:

Client determines base pricing for each document type made available via ORO. Fidlar will charge the ORO website visitor a convenience fee of \$10.00/certificate order (includes copies). Fidlar will credit Client's account \$2.50/per convenience fee charged.

Client agrees to put a link to www.officialrecordsonline.com from their web site for the online ordering of these document types.

COMMUNITY OUTREACH SERVICES

PROPERTY FRAUD ALERT

Fidlar's **Property Fraud Alert (PFA)** service is designed to monitor, identify, and notify individuals whose name has been indexed from a document recorded in Client's office. The intent is to offer subscribers the ability to have their name/business name monitored within the Client's office in order to track possible fraudulent activity. **PFA** subscribers must sign up for the **PFA** service via the **PFA** website, www.propertyfraudalert.com . Subscribers will ONLY be notified by the **PFA** service when the name they have submitted matches any names that have been indexed from documents recorded within the Client's office.

PFA is a Fidlar-managed web site and service. Fidlar provides technical and end-user support via the **PFA** hotline service (1-800-728-3858).

PFA PRICING:

INCLUDED AS PART OF THIS CONTRACT

HONOR REWARDS DESCRIPTION:

Fidlar's Honor Rewards is a service provided to counties which allows them to quickly and easily implement and manage a rewards program for their local veterans. Veterans can sign-up (online or in your office) to receive an Honor Rewards ID card which gives them discounts and benefits at local businesses and retailers who participate in the program. Client is responsible for contacting local businesses and retailers and encourage them to participate in the program.

Fidlar's Honor Rewards program includes:

- Creation and maintenance of your county's page at www.honorrewards.com
- Printing of all ID Cards for your county
- Delivery of the ID cards approximately every 2-3 weeks (it is Client's responsibility to get them to the veteran)
- Customer Support for veterans during the signup process
- Pre-Created promotional materials

HONOR REWARDS PRICING:

INCLUDED WITHIN THIS CONTRACT

BUYER REPRESENTS THAT THIS SCHEDULE 'D' HAS BEEN READ AND IS ACCEPTED:

JEFFERSON COUNTY, MO

Dated: 6/27/2017

By: Kenneth B. Waller

Name: KENNETH B. WALLER

Title: COUNTY EXECUTIVE

FIDLAR TECHNOLOGIES

Dated: 6/19/17

By: Adam Watkins

Name: Adam Watkins

Title: Vice President