

|                      |      | X-Stream    | Precision   | Johannes                  |
|----------------------|------|-------------|-------------|---------------------------|
| Salt - Theirs/Ours   |      | Theirs      | Theirs      | Theirs                    |
| Group 1              | Snow | \$ 680.00   | \$ 800.00   | \$ 915.00 per application |
|                      | Salt | \$ 680.00   | \$ 975.00   | incl.                     |
| Pine View            | Snow |             | \$ 400.00   | \$ 530.00                 |
|                      | Salt |             | \$ 550.00   |                           |
| Mystic Valley        | Snow |             | \$ 225.00   | \$ 225.00                 |
|                      | Salt |             | \$ 250.00   |                           |
| Camelot Gardens      | Snow |             | \$ 175.00   | \$ 160.00                 |
|                      | Salt |             | \$ 175.00   |                           |
| Group 2              | Snow | \$ 297.50   | \$ 250.00   | \$ 365.00                 |
|                      | Salt | \$ 297.50   | \$ 250.00   | incl.                     |
| San Marino           | Snow |             | \$ 100.00   | \$ 170.00                 |
|                      | Salt |             | \$ 100.00   |                           |
| Fenton Park II       | Snow |             | \$ 150.00   | \$ 195.00                 |
|                      | Salt |             | \$ 150.00   |                           |
| Group 3              | Snow | \$ 1,062.50 | \$ 1,970.00 | NO BID                    |
|                      | Salt | \$ 1,062.50 | \$ 2,070.00 | NO BID                    |
| Highland House Manor | Snow |             | \$ 250.00   |                           |
|                      | Salt |             | \$ 250.00   |                           |
| Castlegate           | Snow |             | \$ 350.00   |                           |
|                      | Salt |             | \$ 350.00   |                           |
| Countryside          | Snow |             | \$ 185.00   |                           |
|                      | Salt |             | \$ 185.00   |                           |
| Valley Oaks 1 & 2    | Snow |             | \$ 800.00   |                           |
|                      | Salt |             | \$ 900.00   |                           |
| Windmill Summit      | Snow |             | \$ 185.00   |                           |
|                      | Salt |             | \$ 185.00   |                           |
| Crossings @ Seckman  | Snow |             | \$ 200.00   |                           |
|                      | Salt |             | \$ 200.00   |                           |

1 application 1-3"  
2 applications 3.1-5.5"  
3 applications 5.6-8"  
etc.