



Jefferson County, Missouri
Response for
Assessor Collector System

The logo for devnet edge. The word "devnet" is in a lowercase, sans-serif font. The letters "e" and "v" have small circular icons inside them. The word "edge" is in a lowercase, sans-serif font. A trademark symbol (TM) is to the right of "edge".

devnet edge™

AFFIDAVIT
(as required by Section 285.530, Revised Statutes of Missouri)

STATE OF Illinois)
COUNTY OF DeKalb) ss

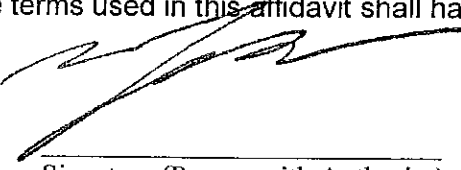
BEFORE ME, the undersigned Notary Public, MICHAEL GENTRY

personally appeared who is PRESIDENT (Title) of DEVNET INC.

_____ (Company Name), and after being sworn did depose and say:

1. that said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and Jefferson County, Missouri for the Assessor Collector System Project.
2. that said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.

The terms used in this affidavit shall have meaning set for in Section 285.525 RSMo, Et seq.



Signature (Person with Authority)

Michael Gentry

Printed Name

President

Title

7/9/09

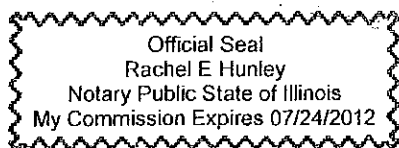
Date

Subscribed and sworn to before me this 9 day of JULY, 2009

My Commission Expires: 7-24-2012

Rachel E. Hunley 7/9/09

Signature of Notary Date



Pricing Summary : Software and Hardware

SOFTWARE PRICING:	Investment Year 1	Annual Maintenance Starting Date	Annual Maintenance Cost – On-going Years	Comments
CAMA/Property Tax Software License	\$260,300.00	One Calendar year after execution of the contract.	\$165,400.00	
APEX Sketch License - (5)	\$2,725.00	Depends upon the County's existing Licenses.	\$1,075.00	See DEVNET Pricing Grid following this pricing summary. Page 64
View Image Licenses - (45)	\$3,750.00	N/A – no annual maintenance	N/A	
Marshall & Swift Commercial Calculator (6,000 PINS)	\$1,400.00	N/A – Pricing is recalculated annually	\$1,575.00	
Training*	Included	N/A	Included	
CAMA Attribute Data Conversion **	Included	N/A	N/A	
Tax Data Conversion **	Included	N/A	N/A	
Sketch Data Conversion ***	See Below	N/A	N/A	
Project Management	\$53,000.00	N/A	\$25,000.00	
Software Total:	\$321,175.00 Year 1		\$193,050.00 On-Going Years	

	Investment Year 1	Annual Maintenance Starting Date	Annual Maintenance Cost – On- going Years	Comments
Optional Hardware Pricing:			If required to maintain anything beyond the original hardware warranties, this would be chargeable and will be charged based on time & materials.	DEVNET does not require the Hardware to be purchased from us. We have offered pricing as an option to the County.
SERVER PRICING:				
HP ML350 G6 <ul style="list-style-type: none"> Single Quad-Core processor capable of adding processor 4GB of RAM 4 x 300 GB 15K 3 Gb/s Hot-plug SAS drives Redundant fans ILO Array controller w/memory upgrade and Battery backup option Windows 2008 server Hot-Spare 300 GB 15K 3Gb/s Hot-plug SAS Drive 	\$7,214.00			
Win 2008 CAL 75	\$2,230.00			
Microsoft SQL Single CPU LIC	\$5,599.00			
OPTIONAL SERVER PRICING:				
HP StorageWorks LTO-4 Ultrium 1760 SAS Internal WW Tape Drive (EH919A) <ul style="list-style-type: none"> 1.6 TB compressed, 576 GB hour 	\$2,599.00			
BACKUP EXEC Software	\$885.00			
SYMANTEC END POINT 75 USERS	\$2,325.00			
WORKSTATION PRICING:				
(75) – HP Workstations DX2400 2GB RAM (DVD-RW)	\$37,499.00			

(75) – 19" LCD Monitors V7	\$10,125.00			
PRINTER PRICING:				
(48) – LASERJET P2035 (P2030 IS END OF LIFE)	\$10,800.00			
(10) – LASERJET 5200DTN	\$24,750.00			
MISCELLANEOUS HARDWARE PRICING:				
(21) – Barcode Readers	\$2,862.00			
(16) Receipt Printers	\$13,770.00			
(3) Cash Drawers	\$558.00			
PROCESSING RATES:				
Credit Cards	Third Party Software not provided in our pricing.			DEVNET's software will be integrated with third party software of the County's choice. We will certainly assist the County in making this choice, if the County is interested.
Debit Cards	Third Party Software not provided in our pricing.			DEVNET's software will be integrated with third party software of the County's choice. We will certainly assist the County in making this choice, if the

				County is interested.
Checks	Third Party Software not provided in our pricing.			DEVNET's software will be integrated with third party software of the County's choice. We will certainly assist the County in making this choice, if the County is interested.
Hardware Total:	\$115,407.00			
Hardware Total with Options:	\$121,216.00			
Total Software & Optional Hardware (Including Server Options):	\$442,391.00			

Jefferson County, Missouri
Integrated CAMA and Property Tax Administration Software
100,000 Real Estate, 116,000 Personal Property
July 21, 2009

Service Provided	Year 1	Ongoing Years	Optional Hardware
CAMA/Property Tax Software License	\$260,300.00	N/A	
Annual CAMA/Property Tax Software License, Support & Maintenance*	Included	\$165,400.00	
Apex Sketch Licenses (5)	\$2,725.00	\$1,075.00	
View Image Licenses (45)	\$3,750.00	N/A	
Marshall & Swift Commercial Calculator (6,000 PINS)	\$1,400.00	\$1,575.00	
Training*	Included	Included	
Tax Data Conversion**	Included	N/A	
CAMA Attribute Data Conversion**	Included	N/A	
Sketch Data Conversion***	See Below	N/A	
Project Management	\$53,000.00	\$25,000.00	
Hardware: Optional Pricing (see details below)			
Total Costs	\$321,175.00	\$193,050.00	

* Software Support and Training are annual fees for an unlimited number of hours. All training is done on-site and as needed. Telephone support is available through our toll free number from 8:00 a.m. to 5:00 p.m. Central Standard Time Monday through Friday. On-site support is scheduled as needed. After-hours and weekend support is available with at least 48 hours advance notice.

** DEVNET will convert current year and all historical years of real and personal property data as part of this pricing. Also included is current year CAMA attribute data conversion.

*** No sketch conversion will be required **provided** that Jefferson County has or can re-create the existing sketches in both image format (such as .jpeg) and vector file format. Should the County not be able to provide the existing sketches to DEVNET in both formats, a sketch conversion may be required. Costs associated with sketch conversion will be determined after the existing files have been reviewed.

File Conversion Specifications: Data should be provided to DEVNET in flat text files (delimited or fixed length fields), an Access database or Excel spreadsheets. File layouts are required if data is not provided with headings. Data files may be delivered to DEVNET in an electronic file sent to our online FTP site. Due to security on the FTP site, please contact us for details if providing an electronic file.

DEVNET will work in concert with the appropriate Jefferson County staff members to determine a timeline for data conversion, deliverables and payment schedules as part of the contract negotiations.

Third-Party Software Requirements

CAMA Sketch Software

All workstations performing sketch functions are required to license Apex® Sketch software. Apex® does not require workstations that *view sketches only* to be licensed. ***If Jefferson County currently has five Apex sketch licenses, the purchase price below would not apply. However, the annual maintenance fee to upgrade current version 2.91 to Medina would be required as part of this agreement.***

Five (5) Apex Sketch Licenses @ \$545.00 per seat:	\$2,725.00 Year One
OR	
Five (5) Apex Sketch, Upgrade Fee @ \$215.00 per seat:	\$1,075.00 Year One

CAMA View Image Licenses

All workstations having view image capabilities need to be licensed, whether on the in-house network or as field data collection hardware. Images include but are not limited to any scanned documents, deeds, and digital photography. This is a onetime third-party software cost, and there is no ongoing license fee for this software.

Five (5) Document Imaging Suite v14.5 with OCR and PDF @ \$150.00 per seat:	\$750.00
Forty (40) Document Imagine Suite v14.5 @ \$75.00 per seat:	<u>\$3,000.00</u>
Total View Image Licenses	\$3,750.00

Marshall & Swift Commercial Calculator

6,000 Commercial Parcels
2010 Cost: \$1,400.00

Hardware Purchase from DEVNET is at the County's Option:

DEVNET does not require the County to purchase the Hardware from DEVNET, but does offer this as an option if the County is interested. Hardware may be purchased from any third party vendor of the County's choice. Please note that the county or third party vendor is responsible for setting up the file server and all required third-party software including Active Directory/domain and SQL.

Software Support

Software support covers a variety of issues regarding the Property Tax Administration System. Included with the software support contract is:

- ☺ **User re-training:** Any training that takes place outside of the initial training period qualifies as software support. Most often, these training sessions are refresher courses for users on existing and possibly modified procedures.
- ☺ **Documentation:** Documentation will be included with the property tax administration system in HTML format. As County procedures change, documentation will also need to change. Changes to this documentation fall under the terms of the software support agreement. Any changes to the documentation that may be incurred due to custom programming changes made to the system after the initial installation is also covered under software support.

REQUEST FOR PROPOSAL NOTICE ISSUED: 6-17-2009

JEFFERSON COUNTY, MISSOURI

Department of Administrative Services
729 Maple Street
PO Box 100
Hillsboro, MO 63050
www.jeffcomo.org
636-797-5380

SPECIFICATION CONTACTS:

BETH MAHN
County Collector
636-797-6441

RANDY HOLMAN
County Assessor
636-797-5397

RANDY MULLER
Director of Info Technology
636-797-5592

REQUEST FOR PROPOSAL

ASSESSOR COLLECTOR SYSTEM

PROPOSALS SHALL BE ACCEPTED UNTIL:

TUESDAY, JULY 21, 2009, at 2:00 p.m. local time.

Thereafter, proposals shall be opened in the Assembly Room of the Jefferson County Administration Center.

THREE (3) COMPLETE COPIES OF SEALED PROPOSALS MUST BE DELIVERED TO:

**Department of the County Clerk
Wes Wagner (636) 797-5478
Jefferson County, Missouri
729 Maple Street
Hillsboro, MO 63050**

The outside of the envelope must contain the vendor's name, address and the following language:

SEALED PROPOSAL FOR: ASSESSOR COLLECTOR SYSTEM

**SUBMITTED PROPOSALS ARE SUBJECT TO THE TERMS AND CONDITIONS OF THIS
PROPOSAL INVITATION AND SPECIFICATIONS.**

**The Agreement/Contract term is from:
08-03-2009 through 08-02-2010.**

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

**Colorado CustomWare, Inc.
Company Name**

**1109 Oak Park Drive
Address**

**Fort Collins, CO 80525
City/State/Zip Code**

**970-212-4001
Telephone #**

**lori.schlotter@cci.ws
E-mail**

**Lori Schlotter
Authorized Agent (Print)**

Signature

**President and CEO
Title**

**July 21, 2009
Date**

**970-223-4204
Fax #**

**84-1194442
Tax ID #**

AFFIDAVIT
(as required by Section 285.530, Revised Statutes of Missouri)

STATE OF Colorado)
) ss
COUNTY OF Larimer)

BEFORE ME, the undersigned Notary Public, Lori Schlotter

personally appeared who is President and CEO (Title) of Colorado

CustomWare, Inc. (Company Name), and after being sworn did depose and say:

1. That said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and Jefferson County, Missouri for the ASSESSOR COLLECTOR SOFTWARE SYSTEM Project.
2. That said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.

The terms used in this affidavit shall have meaning set for in Section 285.525 RSMo, Et seq.



Signature (Person with Authority)

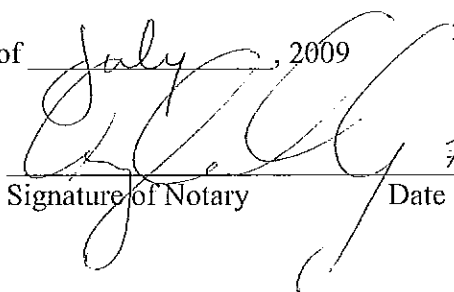
LORI SCHLOTTER
Printed Name

PRESIDENT AND CEO
Title

July 21, 2009
Date

Subscribed and sworn to before me this 15th day of July, 2009

My Commission Expires: 6-25-13



Signature of Notary

7-15-09
Date

LRM Suite Price Proposal



COMPONENTS for Jefferson County, MO		Component Totals	Sub Totals
SOFTWARE: (based on 215,000 parcels)		\$	1,343,400
RealWare Suite: CAMA, Administration, WorkFlow, Personal Property		\$	666,500
CollectWare Suite: Tax Administration, Collections, Cashiering, WorkFlow		\$	666,500
Apex IV Windows Sketch: (Currently Installed)		\$	-
*SQL Server Database Standard Edition: (55 named users for RealWare)		\$	4,400
*SQL Server Database Standard Edition: (30 named users for CollectWare)		\$	2,400
*SPSS: (2 users @ \$1800 per user)		\$	3,600
SERVICES:		\$	68,400
Project Management		\$	42,000
Installation of RealWare Suite (remote)		\$	6,000
Installation of CollectWare Suite (remote)		\$	6,000
Installation of Workflow (remote)		\$	6,000
Best Fit Analysis		\$	8,400
MIGRATION & CUSTOMIZATION:		\$	317,145
Conversion: Estimate RealWare 400 hours @ \$150 per hour (1 Years of data)		\$	63,000
Conversion: Estimate CollectWare 400 hours @ \$150 per hour (8 Years of data)		\$	63,000
Integration: Estimate 200 hours @ \$150 per hour		\$	30,000
Apex Conversion: 37500 Sketches @ \$0.18 per sketch		\$	6,750
Customization: Estimate RealWare 100 hours @ \$150 per hour		\$	15,000
Customization: Estimate CollectWare 200 hours @ \$150 per hour		\$	30,000
Hardware: 3 SQL Servers @ 440.00 and 75 workstations		\$	109,395
TRAINING:		\$	150,330
CCI Software Training:			
End User Training			
Five 4-day Weeks of RealWare Training plus Four 4-day Weeks of CollectWare Training. Includes One 4-day follow-up training for each. All Training Includes 2 Trainers (any sessions in county office includes travel)		\$	135,000
Virtual Academy - Online training tools (includes 75 seats)		\$	7,530
System Administration Training			
One 2 1/2 day session @ \$1,950/student at CCI, quoted for 2 student(s) (travel not included)		\$	3,900
Advanced User Training			
One 4 day session @ \$1,950/student at CCI, quoted for 2 student(s) (travel not included)		\$	3,900
SUPPORT:		\$	20,500
Annual RealWare Software Support (See Future Support Estimates)		\$	-
Annual CollectWare Software Support (See Future Support Estimates)		\$	-
*Annual Marshall & Swift Cost Tables: (Based on current improved parcels)		\$	17,100
*SQL Server Support & Subscription Service (85 users @ \$40)		\$	3,400
Total First Year Cost without Options	\$	1,899,775	
Total First Year Cost with FieldWare and GeoWare	\$	2,137,255	
Amount Due at Signing	\$	854,902	

* Jefferson County, MO may deduct fee if already installed or licensed

FieldWare Price Proposal



COMPONENTS for Jefferson County, MO	Component Totals	Sub Totals
SOFTWARE: (based on 215,000 parcels)	\$ 111,972	
FieldWare: Hand-held software for tablet PC		\$ 111,972
SERVICES:	\$	
FieldWare: Setup, configuration (No Charge if purchased with RealWare)		\$ -
TRAINING:	\$ 600	
FieldWare Software Training:		
End User Training (online)		\$ 600
FIRST YEAR SUPPORT:	\$	
Annual FieldWare Software Support (See Future Support)		\$ -
Total First Year Cost	\$ 112,572	

FUTURE SUPPORT (FieldWare)	Component Totals	Sub Totals
OPTIONAL ANNUAL SUPPORT: (For year 2)	\$ 22,322	
FieldWare		\$ 22,322
OPTIONAL ANNUAL SUPPORT: (For year 3)	\$ 22,992	
FieldWare		\$ 22,992
OPTIONAL ANNUAL SUPPORT: (For year 4)	\$ 23,682	
FieldWare		\$ 23,682
OPTIONAL ANNUAL SUPPORT: (For year 5)	\$ 24,392	
FieldWare		\$ 24,392

GeoWare Price Proposal



COMPONENTS for Jefferson County, MO	Component Totals	Sub Totals
SOFTWARE: (based on 215,000 parcels)	\$ 111,308	
GeoWare: GIS interconnectivity tool		\$ 101,308
ESRI ArcIMS: Platform for GeoWare (if not currently installed)		\$ 10,000
SERVICES:	\$ 10,000	
GeoWare: On-site interconnectivity setup & GIS configuration training (Latitude Geographics)		\$ 10,000
TRAINING:	\$ 600	
GeoWare Software Training: End User Training (online)		\$ 600
FIRST YEAR SUPPORT:	\$ 3,000	
Annual GeoWare Software Support (CCI - See Future Support)		\$ -
Annual GeoWare Software Support (Latitude Geographics)		\$ 3,000
Total First Year Cost	\$ 124,908	

FUTURE SUPPORT (GeoWare)	Component Totals	Sub Totals
OPTIONAL ANNUAL SUPPORT: (For year 2)	\$ 20,196	
GeoWare		\$ 20,196
Third Party Support: (Estimate Only - subject to change by 3rd party)	\$ 5,000	
ArcGIS Server		\$ 2,000
GeoWare Maintenance (Latitude Geographics)		\$ 3,000
Total Annual Support Estimate (GeoWare)	\$ 25,196	

OPTIONAL ANNUAL SUPPORT: (For year 3)	\$ 20,802	
GeoWare		\$ 20,802
Third Party Support: (Estimate Only - subject to change by 3rd party)	\$ 5,000	
ArcGIS Server		\$ 2,000
GeoWare Maintenance (Latitude Geographics)		\$ 3,000
Total Annual Support Estimate (GeoWare)	\$ 25,802	

OPTIONAL ANNUAL SUPPORT: (For year 4)	\$ 21,426	
GeoWare		\$ 21,426
Third Party Support: (Estimate Only - subject to change by 3rd party)	\$ 5,000	
ArcGIS Server		\$ 2,000
GeoWare Maintenance (Latitude Geographics)		\$ 3,000
Total Annual Support Estimate (GeoWare)	\$ 26,426	

OPTIONAL ANNUAL SUPPORT: (For year 5)	\$ 22,069	
GeoWare		\$ 22,069
Third Party Support: (Estimate Only - subject to change by 3rd party)	\$ 5,000	
ArcGIS Server		\$ 2,000
GeoWare Maintenance (Latitude Geographics)		\$ 3,000
Total Annual Support Estimate (GeoWare)	\$ 27,069	

Future Support Estimate



COMPONENTS for Jefferson County, MO		Component Totals	Sub Totals
CCI ANNUAL SUPPORT: (For year 2)		\$ 265,740	
RealWare			\$ 132,870
CollectWare			\$ 132,870
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 21,355	
SQL Server (85 Users)			\$ 3,400
Marshall & Swift			\$ 17,955
Total Annual Support Estimate (Based on current parcel count)		\$ 287,095	
CCI ANNUAL SUPPORT: (For year 3)		\$ 273,712	
RealWare			\$ 136,856
CollectWare			\$ 136,856
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 22,253	
SQL Server (85 Users)			\$ 3,400
Marshall & Swift			\$ 18,853
Total Annual Support Estimate (Based on current parcel count)		\$ 295,965	
CCI ANNUAL SUPPORT: (For year 4)		\$ 281,924	
RealWare			\$ 140,962
CollectWare			\$ 140,962
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 23,195	
SQL Server (85 Users)			\$ 3,400
Marshall & Swift			\$ 19,795
Total Annual Support Estimate (Based on current parcel count)		\$ 305,119	
CCI ANNUAL SUPPORT: (For year 5)		\$ 290,381	
RealWare			\$ 145,191
CollectWare			\$ 145,191
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 24,185	
SQL Server (85 Users)			\$ 3,400
Marshall & Swift			\$ 20,785
Total Annual Support Estimate (Based on current parcel count)		\$ 314,566	

Payment Schedule



Payment Schedule: Jefferson County, MO		Totals
Date:		Amount
Contract Signing (August 2009)	\$	759,909.98
Completion of Best Fit Analysis (September 2010)	\$	379,954.99
Completion of Final Conversion (July 2011)	\$	379,954.99
Use of System (July 2011)	\$	379,954.99
	\$	1,899,774.94
GeoWare to be paid for at time of installation	\$	124,908.00
FieldWare to be paid for at time of installation	\$	112,572.00
Total Cost		\$ 2,137,254.94

LRM Suite Price Proposal



COMPONENTS for Jefferson County, MO		Component Totals	Sub Totals
SOFTWARE: (based on 215,000 parcels)		\$	1,351,900
RealWare Suite: CAMA, Administration, WorkFlow, Personal Property		\$	666,500
CollectWare Suite: Tax Administration, Collections, Cashiering, WorkFlow		\$	666,500
Apex IV Windows Sketch: (Currently Installed)		\$	-
*Oracle Database Standard Edition One: (55 named users for RealWare)		\$	9,900
*Oracle Database Standard Edition One: (30 named users for CollectWare)		\$	5,400
*SPSS: (2 users @ \$1800 per user)		\$	3,600
SERVICES:		\$	108,400
Project Management		\$	42,000
Installation of RealWare Suite (remote)		\$	6,000
Installation of CollectWare Suite (remote)		\$	6,000
Installation of Workflow (remote)		\$	6,000
Best Fit Analysis		\$	8,400
Oracle DBA Services (Through SQL Server cutover) Optional		\$	40,000
MIGRATION & CUSTOMIZATION:		\$	386,457
Conversion: Estimate RealWare 550 hours @ \$150 per hour (1 Years of data)		\$	85,500
Conversion: Estimate CollectWare 550 hours @ \$150 per hour (8 Years of data)		\$	85,500
Integration: Estimate 200 hours @ \$150 per hour		\$	30,000
Apex Conversion: 37500 Sketches @ \$0.18 per sketch		\$	6,750
Customization: Estimate -RealWare 100 hours @ \$150 per hour		\$	15,000
Customization: Estimate CollectWare 200 hours @ \$150 per hour		\$	30,000
Hardware: 3 servers for Oracle use and 75 workstations		\$	133,707
TRAINING:		\$	150,330
CCI Software Training:			
End User Training			
Five 4-day Weeks of RealWare Training plus Four 4-day Weeks of CollectWare Training. Includes One 4-day follow-up training for each. All Training Includes 2 Trainers (any sessions in county office includes travel)		\$	135,000
Virtual Academy - Online training tools (includes 75 seats)		\$	7,530
System Administration Training			
One 2 1/2 day session @ \$1,950/student at CCI, quoted for 2 student(s) (travel not included)		\$	3,900
Advanced User Training			
One 4 day session @ \$1,950/student at CCI, quoted for 2 student(s) (travel not included)		\$	3,900
SUPPORT:		\$	20,500
Annual RealWare Software Support (See Future Support Estimates)		\$	-
Annual CollectWare Software Support (See Future Support Estimates)		\$	-
*Annual Marshall & Swift Cost Tables: (Based on estimated improved parcels)		\$	17,100
*Oracle Support & Subscription Service (85 users @ \$40)		\$	3,400
Total First Year Cost without Options	\$	2,017,587	
Total First Year Cost with FieldWare and GeoWare	\$	2,255,067	
Amount Due at Signing	\$	807,035	

FieldWare Price Proposal



COMPONENTS for Jefferson County, MO		Component Totals	Sub Totals
SOFTWARE: (based on 215,000 parcels)		\$ 111,972	
FieldWare: Hand-held software for tablet PC			\$ 111,972
SERVICES:		\$	
FieldWare: Setup, configuration (No Charge if purchased with RealWare)			\$ -
TRAINING:		\$ 600	
FieldWare Software Training:			
End User Training (online)			\$ 600
FIRST YEAR SUPPORT:		\$	
Annual FieldWare Software Support (See Future Year Support Estimates)			\$ -
Total First Year Cost		\$ 112,572	

FUTURE SUPPORT (FieldWare)		Component Totals	Sub Totals
OPTIONAL ANNUAL SUPPORT: (For year 2)		\$ 22,322	
FieldWare			\$ 22,322
OPTIONAL ANNUAL SUPPORT: (For year 3)		\$ 22,992	
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OPTIONAL ANNUAL SUPPORT: (For year 4)		\$ 23,682	
FieldWare			\$ 23,682
OPTIONAL ANNUAL SUPPORT: (For year 5)		\$ 24,392	
FieldWare			\$ 24,392

GeoWare Price Proposal



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GeoWare: GIS interconnectivity tool			\$ 101,308
ESRI ArcIMS: Platform for GeoWare (if not currently installed)			\$ 10,000
SERVICES:		\$ 10,000	
GeoWare: On-site interconnectivity setup & GIS configuration training (Latitude Geographics)			\$ 10,000
TRAINING:		\$ 600	
GeoWare Software Training: End User Training (online)			\$ 600
FIRST YEAR SUPPORT:		\$ 3,000	
Annual GeoWare Software Support (CCI - See Future Support)			\$ -
Annual GeoWare Software Support (Latitude Geographics)			\$ 3,000
Total First Year Cost		\$ 124,908	

FUTURE SUPPORT (GeoWare)		Component Totals	Sub Totals
OPTIONAL ANNUAL SUPPORT: (For year 2)		\$ 20,196	
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Total Annual Support Estimate (GeoWare)		\$ 25,802	

OPTIONAL ANNUAL SUPPORT: (For year 4)		\$ 21,426	
GeoWare			\$ 21,426
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 5,000	
ArcGIS Server			\$ 2,000
GeoWare Maintenance (Latitude Geographics)			\$ 3,000
Total Annual Support Estimate (GeoWare)		\$ 26,426	

OPTIONAL ANNUAL SUPPORT: (For year 5)		\$ 22,069	
GeoWare			\$ 22,069
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 5,090	
ArcGIS Server			\$ 2,000
GeoWare Maintenance (Latitude Geographics)			\$ 3,090
Total Annual Support Estimate (GeoWare)		\$ 27,159	

Future Support Estimate



COMPONENTS for Jefferson County, MO		Component Totals	Sub Totals
CCI ANNUAL SUPPORT: (For year 2)		\$ 265,740	
RealWare			\$ 132,870
CollectWare			\$ 132,870
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 21,355	
Oracle (85 Users)			\$ 3,400
Marshall & Swift			\$ 17,955
Total Annual Support Estimate (Based on current parcel count)		\$ 287,095	
CCI ANNUAL SUPPORT: (For year 3)		\$ 273,712	
RealWare			\$ 136,856
CollectWare			\$ 136,856
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 22,253	
Oracle (85 Users)			\$ 3,400
Marshall & Swift			\$ 18,853
Total Annual Support Estimate (Based on current parcel count)		\$ 295,965	
CCI ANNUAL SUPPORT: (For year 4)		\$ 281,924	
RealWare			\$ 140,962
CollectWare			\$ 140,962
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 23,195	
Oracle (85 Users)			\$ 3,400
Marshall & Swift			\$ 19,795
Total Annual Support Estimate (Based on current parcel count)		\$ 305,119	
CCI ANNUAL SUPPORT: (For year 5)		\$ 290,381	
RealWare			\$ 145,191
CollectWare			\$ 145,191
Third Party Support: (Estimate Only - subject to change by 3rd party)		\$ 24,185	
Oracle (85 Users)			\$ 3,400
Marshall & Swift			\$ 20,785
Total Annual Support Estimate (Based on current parcel count)		\$ 314,566	

Payment Schedule



Payment Schedule: Jefferson County, MO		Totals
Date:		Amount
Contract Signing (August 2009)	\$	807,034.78
Completion of Best Fit Analysis (November 2009)	\$	403,517.39
Completion of Final Conversion (September 2010)	\$	403,517.39
Use of System (September 2010)	\$	403,517.39
	\$	2,017,586.94
GeoWare to be paid for at time of installation	\$	124,908.00
FieldWare to be paid for at time of installation	\$	112,572.00
Total Cost		\$ 2,255,066.94

REQUEST FOR PROPOSAL NOTICE ISSUED: 6-17-2009

JEFFERSON COUNTY, MISSOURI
Department of Administrative Services
729 Maple Street
PO Box 100
Hillsboro, MO 63050
www.jeffcomo.org
636-797-5380

SPECIFICATION CONTACTS:

BETH MAHN
County Collector
636-797-6441

RANDY HOLMAN
County Assessor
636-797-5397

RANDY MULLER
Director of Info Technology
636-797-5592

REQUEST FOR PROPOSAL

ASSESSOR COLLECTOR SYSTEM

PROPOSALS SHALL BE ACCEPTED UNTIL:

TUESDAY, JULY 21, 2009, at 2:00 p.m. local time.

Thereafter, proposals shall be opened in the Assembly Room of the Jefferson County Administration Center.

THREE (3) COMPLETE COPIES OF SEALED PROPOSALS MUST BE DELIVERED TO:

Department of the County Clerk
Wes Wagner (636) 797-5478
Jefferson County, Missouri
729 Maple Street
Hillsboro, MO 63050

The outside of the envelope must contain the vendor's name, address and the following language:

SEALED PROPOSAL FOR: ASSESSOR COLLECTOR SYSTEM

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**The Agreement/Contract term is from:
08-03-2009 through 08-02-2010.**

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Manatron, Inc.

Company Name

510 E. Milham Ave.

Address

Portage, MI 49002

City/State/Zip Code

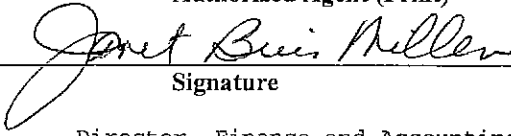
269.567.2900

Telephone #

Janet.Buis-Miller@Manatron.com

E-mail

Janet Buis-Miller

Authorized Agent (Print)


Signature

Director, Finance and Accounting

Title

July 17, 2009

Date

38-1938228

Tax ID #

269.567.2900

Fax #

AFFIDAVIT
(as required by Section 285.530, Revised Statutes of Missouri)

STATE OF Michigan)
) ss
COUNTY OF Kalamazoo)

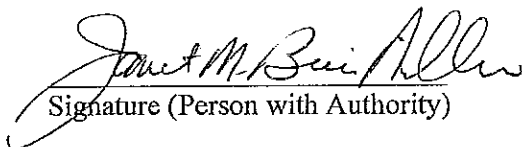
BEFORE ME, the undersigned Notary Public, Janet Buis-Miller

personally appeared who is Director, Finance, Accounting (Title) of Manatron, Inc.

_____ (Company Name), and after being sworn did depose and say:

1. that said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and Jefferson County, Missouri for the Assessor Collector System Project.
2. that said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.

The terms used in this affidavit shall have meaning set for in Section 285.525 RSMo, Et seq.


Signature (Person with Authority)

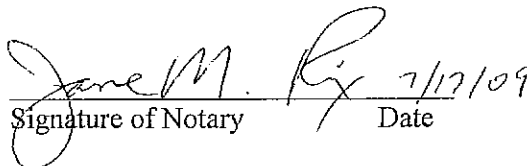
Director, Finance and Accounting
Title

Janet Buis-Miller
Printed Name

July 17, 2009
Date

Subscribed and sworn to before me this 17th day of July, 2009

My Commission Expires: January 17, 2016


Signature of Notary Date

JANE M. RIX
Notary Public, State of Michigan
County of Kalamazoo
My Commission Expires Jan. 17, 2016

3 Pricing Summary

	Investment	Annual Maintenance Starting Date	Annual Maintenance Cost	Comments
Hardware				Please see Section 7: Manatron Recommended Hardware and Third Party Software for recommended configuration.
Processing Rates:				
Credit Cards				Jefferson County would negotiate the terms and conditions directly with the third party payment processor of their choice. Manatron will provide a list of approved third party payment providers for the County to choose from.
Debit Cards				
Checks				
Manatron Software	\$498,774			Includes: GRM CustomCAMA, GRM Records, GRM Assessment Administration, GRM Personal Property, GRM Real Tax, GRM e-Gov, Property Max and Collect Max, Developer's Toolkit.
Support		One Year From System Go-Live	\$150,000	Additional Years of fixed rate Annual Maintenance can be negotiated at contract signing.
Services	\$856,280			Includes: Implementation, Conversion, Training, and Project Management.
Travel expenses	Billed as used.			Travel related expenses are billed as used at the then current rates.
Integration	Up to 300 hours included. Any Additional hours will be billed as used at the then current rate.			Integration with IBM Lotus Notes, ESRI, System Innovation Cashiering System and Fidler Recording Images, and Pictometry.
Total 1st Year	\$1,355,054		No annual maintenance fees until one year from System Go-Live.	

Third Party Hardware Pricing Summary

Qty	Description	Unit Price	Extended Price
1	Dell 42U Rack, 16 Port KVM and (16) 1 x USB Server Interface ¹	\$5,770	\$5,770
1	Dell PowerEdge R900 (4 x Quad-Core)	\$17,152	\$17,152
4	Microsoft SQL Server 2005 Standard x64 Edition ISV – R900	\$2,930	\$11,720
1	Microsoft SQL Server Embedded Maintenance Processor – R900	\$587	\$587
1	Dell PowerVault MD10000 Disk Array ²	\$11,459	\$11,459
1	Dell PowerVault 124T LTO-3 with media ³	\$6,929	\$6,929
3	Dell PowerEdge 1950 III (2 x Dual Core) IIS Server(s)	\$5,861	\$17,583
1	Dell PowerEdge 1950 III (2 x Dual Core) Batch Server(s) ⁴	\$5,861	\$5,861
1	Dell Optiplex 755 Desktop with Office Basic ⁵	\$955	\$955
1	Crystal Reports Developer , ETrust Anti-virus	\$1,000	\$1,000
1	Microsoft Cash Drawer	\$220	\$220
1	Epson DM-D210 Display Pole	\$275	\$275
1	Epson DM-D210 Display Base	\$110	\$110
1	Epson TM-7675P Receipt Printer	\$594	\$594
	Total		\$80,215

This configuration is presented for the budgeting convenience of Jefferson County MO. Most government entities will take advantage of special pricing considerations given to local government by major hardware vendors. The supplied prices and configurations are subject to change without notice and do not include shipping charges or installation.

Notes:

- 1) Rack components may be eliminated from configuration if the County has existing rack infrastructure.
- 2) Disk array components may be eliminated from configuration if the County has an existing SAN resource.
- 3) Backup unit may be eliminated from configuration if the County has an existing backup solution.
- 4) Optional equipment, may be eliminated from configuration; web server can perform this function
- 5) One desktop workstation included in pricing for this response.

Manatron Microsoft SQL Server 2005 ISV Program

Manatron is licensed to sell Microsoft SQL Server 2005 processor licensing for exclusive use with our applications at a greatly reduced cost. The ISV licensing may also be used with other Microsoft software that would require the use of Microsoft SQL Server 2005. Listed below is Manatron ISV pricing and distributor pricing for Microsoft SQL Server 2005 product.

Manatron Microsoft SQL Server 2005 ISV Pricing:

Processor Licensing	Model #	Description	Unit Price	Extended Price
4	E65-00074	Microsoft SQL Server 2005 Standard Edition Win64 Processor license for PE R900	\$2,930	\$11,720
1	E65-00075	Microsoft SQL Server 2005 Standard Edition Embedded Maintenance (1 Year)	\$587	\$587
Total for processor licensing				\$12,307

REQUEST FOR PROPOSAL NOTICE ISSUED: 6-17-2009

JEFFERSON COUNTY, MISSOURI

Department of Administrative Services 729 Maple Street, PO Box 100 Hillsboro, MO 63050

www.jeffcomo.org 636-797-5380

BETH MAHN

County Collector

636-797-6441

636-797-5397

SPECIFICATION CONTACTS:

RANDY HOLMAN

County Assessor

636-797-5592

RANDY MULLER

Director of Info Technology

REQUEST FOR PROPOSAL

ASSESSOR COLLECTOR SYSTEM

PROPOSALS SHALL BE ACCEPTED UNTIL:

TUESDAY, JULY 21, 2009, at 2:00 p.m. local time.

Thereafter, proposals shall be opened in the Assembly Room of the Jefferson County Administration Center.

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Department of the County Clerk

Wes Wagner (636) 797-5478

Jefferson County, Missouri

729 Maple Street

Hillsboro, MO 63050

The outside of the envelope must contain the vendor's name, address and the following language:

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True Automation, Inc.

Company Name

2600 Technology Drive, Suite 900

Address

Plano, TX 75074

City/State/Zip Code

972-881-1858

Telephone Number

cynthia.mckinney@trueautomation.com

E-mail

Osvaldo Morales

Authorized Agent (Print)

Signature

President

Title

July 20, 2009

Date

75-2737469

Tax ID #

214-722-0019

Fax Number



AFFIDAVIT

(as required by Section 285.530, Revised Statutes of Missouri)

STATE OF Texas)
) ss
COUNTY OF Collin)

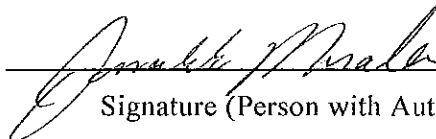
BEFORE ME, the undersigned Notary Public, Oswaldo Morales

personally appeared who is President (Title) of True Automation, Inc.

(Company Name), and after being sworn did depose and say:

1. that said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and Jefferson County, Missouri for the Assessor Collector System Project.
2. that said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.

The terms used in this affidavit shall have meaning set for in Section 285.525 RSMo, Et seq.


Signature (Person with Authority)


Oswaldo Morales
Printed Name

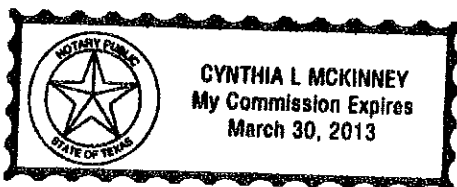
President
Title

July 20, 2009
Date

Subscribed and sworn to before me this 20th day of July, 2009

My Commission Expires: March 30, 2013

Signature of Notary, 
Date: 7/20/09



Support and Maintenance

Number of Parcels
Category

216,000
8

	Item	Unit Cost	Assessor	Treasurer	Total
Appraisal and Collection Software			\$ 205,200	\$ 151,200	\$ 356,400
GIS Appraiser Annual Support & Maintenance	N	7,000	\$ -		\$ -
Internet Domain/Website Hosting & Administration	N	675	\$ -	\$ -	\$ -
Internet Property Search Hosting & Administration	N	12,500	\$ -	\$ -	\$ -
Internet ArcIMS Map Service Hosting & Admin	N	15,375	\$ -	\$ -	\$ -
Barcode/OCR License Support	N	1,193	\$ -	\$ -	\$ -
Pen Tablet Units Software Maintenance	N	300	\$ -		\$ -
Total Annual Maintenance Cost			\$ 205,200	\$ 151,200	\$ 356,400

Support Contract Services Include:

- Unlimited Phone Support for 2 Contacts
- Unlimited Email Support for 2 Contacts
- Unlimited Internet Support for 2 Contacts

Maintenance Contract Includes:

- Software Updates to stay in compliance with Missouri legislation (up to 200 programming hours)
- General Product enhancements
- Co-Development project enhancements from other Missouri Counties.

The remainder of this page intentionally left blank.





True Automation, Inc.
2600 Technology Drive, Suite 900
Plano, TX 75074
www.trueautomation.com

PRICING

Office: **Jefferson County, MO**
Contact:
Date: **7/20/2009**
Category: **8**

Software Licenses		Appraisal		Collections		Total
Number of Parcels	216,000					
Number of Appraisal Users	45					
Number of Collections Users	30					
PACS Appraisal Application		\$	669,600			
PACS Collections Application				\$	507,600	
GIS Appraiser User License	8	3,500.00	\$	28,000		
OCR User License	6	795.00	\$	4,770		
PropertyAccess Data Publishing	0		\$	-		
PropertyAccess w/ArcIMS Support	0		\$	-		
Remote User Interface Site License	1		\$	12,500		
PACS Software Sub-Total			\$	714,870	\$	520,100
					\$	1,234,970
PACS Software Total			\$	714,870	\$	520,100
					\$	1,234,970

Professional Services					Appraisal	Collections	Total
Project Management							
Appraisal				\$	107,985		
Collections						\$	81,305
Conversion / Configuration							
Standard Conversion for Appraisal				\$	110,660		
Appraisal Roll History Conversion	Years	10		\$	37,859		
Document Imaging Conversion	Approx Docs	-		\$	-		
PACS Appraisal Product Configuration				\$	25,582		
Standard Conversion for Collections						\$	74,126
PACS Collections Product Configuration						\$	13,592
Hardware Installation							
	Days	Trips					
Server & PC Installation and Configuration & Network Equipment Installation and Configuration & Cabling and Communications Rack installation	12.0	6	\$	25,554	\$	-	
Training							
	Days	Trips					
PACS Appraisal Training	50	13	\$	90,575			
PACS Collections Training	25	7			\$	45,950	
Professional Services Total				\$	398,205	\$	214,973
						\$	613,178

Customization		Standard	Enterprise	Appraisal		Collections		Total
Customization	Hours	4160	\$	312,000	\$	312,000		
Interfaces	Hours	640	\$	48,000	\$	48,000		
Needs Analysis	Hours	576	\$	43,200	\$	43,200		
Customization Software Total			\$	403,200	\$	403,200	\$	806,400

Required Third-Party Software		Standard	Enterprise	Appraisal		Collections		Total
MS SQL Server	N	Y	\$	4,244	\$	4,244		
MS SQL Media on CD	1	65	\$	65				
MS SQL Client licenses - Appraisal	47	172	\$	8,084				
MS SQL Client Licenses - Collections	32	172	\$	-	\$	5,504		
ESRI Map Object Licenses Appraisal	45	100	\$	4,500				
ESRI Map Object Licenses Collections	30	100	\$	-	\$	3,000		
Third-Party Software Total			\$	16,893	\$	12,748	\$	29,640

Hardware		Appraisal		Collections		Total
Server & Firewall	0	\$	-	\$	-	
Pen Pads	0	\$	-	\$	-	
Document Scanners	0	\$	-	\$	-	
Document Scanners	0	\$	-	\$	-	
Third-Party Software Total		\$	-	\$	-	

Sub-Total

\$ 1,533,168 \$ 1,151,021 \$ 2,684,188



True Automation Response to Jefferson County, Missouri
Request for Proposal For Assessor Collector System

REQUEST FOR PROPOSAL NOTICE ISSUED: 6-17-2009

JEFFERSON COUNTY, MISSOURI
Department of Administrative Services
729 Maple Street
PO Box 100
Hillsboro, MO 63050
www.jeffcomo.org
636-797-5380

SPECIFICATION CONTACTS:

BETH MAHN
County Collector
636-797-6441

RANDY HOLMAN
County Assessor
636-797-5397

RANDY MULLER
Director of Info Technology
636-797-5592

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Hillsboro, MO 63050**

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VILLAGIS, INC.
Company Name

P.O. Box 558
Address

HOLLISTER, MO 65672
City/State/Zip Code

417-334-1366
Telephone #

edfisher@villagis.com
E-mail

ED FISHER
Authorized Agent (Print)

[Signature]
Signature

PRESIDENT
Title

20 JULY 2009
Date

82-0550274
Tax ID #

417-334-1948
Fax #

AFFIDAVIT
(as required by Section 285.530, Revised Statutes of Missouri)

STATE OF Missouri)
COUNTY OF Janey) ss

BEFORE ME, the undersigned Notary Public, Curtis Copeland

personally appeared who is Vice President (Title) of VillaGIS, Inc.

_____ (Company Name), and after being sworn did depose and say:

1. that said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and Jefferson County, Missouri for the ASSESSOR COLLECTOR SYSTEM Project.
2. that said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.

The terms used in this affidavit shall have meaning set for in Section 285.525 RSMo, Et seq.

Curtis Copeland
Signature (Person with Authority)

V.P. VILLAGIS, INC.
Title

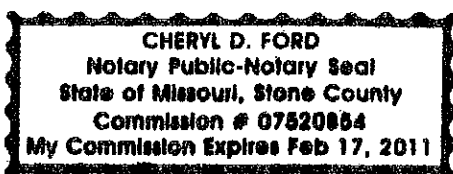
CURTIS COPELAND
Printed Name

7-20-2009
Date

Subscribed and sworn to before me this 20th day of July, 2009

My Commission Expires: 2-17-2011

Cheryl D. Ford 7/20/09
Signature of Notary Date



PRICING SUMMARY

SOFTWARE

ITEM	DESCRIPTION	ANNUAL SUBSCRIPTION FEE	COMMENT
1	gAMA™ real property appraisal software	\$38,750.00	Renewable Annually, provides unlimited users and includes all updates & upgrades, training, support. Includes interface to Marshall & Swift "black box" costing module.
2	CAPPST™ personal property appraisal software	\$12,500.00	Renewable Annually, provides unlimited users and includes all updates & upgrades, training, support
3	Collector's Module	\$14,500.00	Renewable Annually, provides unlimited users and includes all updates & upgrades, training, support
4	hyperGIS™ WEB Module	\$9,000.00	Payable quarterly in advance, includes hosting fee. If hosted in-house the annual hyperGIS subscription fee will be \$3,000.00

SERVICES and TRAINING

ITEM	DESCRIPTION	Price	COMMENT
1	Business process modeling, IT resource assessment, design configuration, and implementation planning	\$7,500.00	In order to assure project success, VillaGIS proposes to
2	Real property, Personal property, and Collector data migration	\$12,000.00	Move and reformat data from AS 400 databases
3	Initial hyperGIS™ WEB Site setup	\$5,000.00	Load and performance-process aerial imagery and GIS databases
4	ArcGIS Interface Setup	\$1,000.00	
5	Fidlar Interface Setup	\$1,000.00	
6	Cashiering System Interface Setup	\$1,500.00	
7	gAMA™ real property appraisal training	\$3,000.00	One week – on site includes travel and living costs.

8	CAPPS™ personal property appraisal training	\$3,000.00	One week – on site includes travel and living costs
9	Collector's module training	\$3,000.00	One week – on site includes travel and living costs
Custom Programming Rates for features unique to Jefferson County			
10	Senior Programmer	\$75.00/HR	
11	Programmer Analyst	\$50.00/HR	
10	Support Technician	\$35.00/HR	

Project Approach

VillaGIS, Inc. understands the challenge of transitioning between software platforms, both the technical and operational issues. Therefore we suggest Jefferson County replace the existing CAMA software with our new gAMA™ product. We understand that it is imperative to have a “bumpless” transfer of valuation data from an old to a new environment, while, at the same time, providing a pathway to a more modern real property valuation system. The gAMA™ real-property appraisal product we offer currently provides both Hunnicutt AND Marshall & Swift like cost approaches. We believe the transition from the current value system in use by Jefferson County to those derived using the Hunnicutt or Marshall & Swift like cost approach can be accomplished with minimum disruption. An integrated Collector's module will be included.

The Collector's module is currently under development and we will look forward to tailoring the system to meet the needs of the Jefferson County collector. In exchange for development guidance from the Collector, we plan to extend special pricing terms as described in the pricing section of the proposal. We are excited to work with Jefferson County in the development of this software, a process that has worked very well for us in the development of our real and personal property appraisal products.

Project Schedule

VillaGIS, Inc. suggests the following implementation activities and schedule:

Activity	Start Date	Finish Date	Dependency
Copy, migrate, and test existing CAMA and Personal Property databases	August 15, 2009	August 30, 2009	
Install CAPPS™ Software	August 15, 2009	August 18, 2009	Acquisition of document scanner and scan software. (estimated cost \$3,500)
Train Jefferson Personnel	Aug 15, 2009	Sep 1, 2009	
Install gAMA™ Software	October 15, 2009	October 15, 2009	