

BID TABULATION - CELL PHONES AND BLACKBERRY DEVICES

CELL PHONES AND BLACKBERRY DEVICES BID OPENING 06-30-09	SPRINT	ATT MOBILITY	US CELLULAR	VERIZON WIRELESS
STATE CONTRACT	YES - 208026005	NO	NO	GS-35F-0119P
DISCOUNTS	25% OFF CORPORATE 16% OFF INDIVIDUAL GOVT FLAT RATE	WSCA - 20% ON PLANS & \$50.00 OFF DEVICES	20% OFF BUSINESS PLANS \$39.99 OR HIGHER	N/A
DEVICE	1 FREE DEVICE	WSCA CONTRACT	N/A	N/A
UPGRADES & REPLACEMENTS	A POOL OF FUNDS THE COUNTY CAN MANAGE FOR UPGRADE & REPLACEMENTS BEFORES USER'S 12 MONTH ANNIVERSARY AS LONG AS USER'S CURRENT DEVICE HAS BEEN ACTIVE FOR AT LEAST 6 MONTHS. NOT TO EXCEED 5% OF THE COUNTY'S CURRENT DEVICE POPULATION	BETTER OF 50% OFF NATIONAL CONTRACT REFERENCE PRICE OR \$50 OF BMG 2 YR PRICING OR PREMIER PRICING.	OFFERS 3 MOTOROLA W385'S. AFTER 3 PHONES REPLACEMENT PHONES AVAILABLE AT FULL RETAIL PRICE. LOANER PHONES AVAILABLE IF DEVICE IS BEING REPAIRED.	MANUFACTURERS WARRANTY (1 YEAR) VERIZON DOES NOT TYPICALLY SUPPLY SPARE DEVICES. RECOMMENDS ACTIVATING DEVICES ON FLAT RATE PLAN OR PAYING FULL RETAIL PRICE FOR INACTIVE DEVICES AS WAYS TO MEET COUNTY'S STOCK REQUIREMENTS. NEW EQUIPMENT EVERY 10 MONTHS
BILLING COST WAIVER	IF COUNTY USES ELECTRONIC BILLING FORMAT AND SUPPRESSES THE DETAILED PAPER BILL THE LOCAL ACCOUNT SUPPORT TEAM ON A CASE BY CASE BASIS WILL COVER THE COST AND PROVIDE DETAILED BILLING	N/A	N/A	N/A
ACTIVATION, TERMINATION AND SHIPPING FEES	WAIVERS	NO FEE	\$150.00 EARLY TERMINATION FEE PER LINE	WAIVED
INSURANCE FOR DEVICES	N/A	N/A	\$5.95	TOTAL EQUIPMENT COVERAGE INSURANCE PLAN - \$5.99 FOR EACH NON ADVANCED DEVICE & \$7.99 FOR EACH ADVANCED DEVICE. APPROVED INSURANCE CLAIM IS SUBJECT TO \$39.00 (NON-ADVANCED) & \$89.00 (ADVANCED) DEDUCTIBLE.
DEVICES & COSTS				
BLACKBERRY 8830	FREE	N/A	\$179.95	\$0.00
BLACKBERRY CURVE 8330	\$49.99	N/A	\$89.95	\$29.99
BLACKBERRY PEARL	\$49.99	N/A	\$69.95	N/A

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BLACKBERRY PEARL FLIP	N/A	N/A	\$69.95	N/A
SANYO PRO 700	FREE	N/A	N/A	N/A
MOTOROLA V950	\$119.99	N/A	N/A	N/A
LG UX 300 SILVER OR BLUE	N/A	N/A	\$0.01	N/A
MOTOROLA W385	N/A	N/A	\$0.01	N/A
MOTOROLA VE20	N/A	N/A	\$59.95	N/A
MOTOROLA VU204	N/A	N/A	N/A	\$0.00
BLACKBERRY STORM	N/A	N/A	N/A	\$199.99
SAMSUNG RUGBY	N/A	\$39.99 W/ WSCA DISC	N/A	N/A
BLACKBERRY 8310 CURVE	N/A	\$0.00 W/ WSCA DISC	N/A	N/A
BLACKBERRY BOLD 3G	N/A	\$149.99 W/ WSCA DISC	N/A	N/A
OPTION A:				
PLANS				
PER MONTH	\$39.99	\$30.00 \$24.00 W/ WSCA DISC	\$25.00 + \$25.00 PER ADD LINE	\$0.07
ANYTIME MINUTES	400	100	250	\$.06 PER MINUTE
PER MONTH	\$59.99	\$34.00 \$27.20 W/ WSCA DISC	\$39.99 + \$39.99 PER ADD LINE	\$11.99
ANYTIME MINUTES	1000	200	450	0 - \$.25 PER MINUTE
PER MONTH	\$79.99	\$39.00 \$31.20 W/ WSCA DISC	\$49.99 + \$49.99 PER ADD LINE	\$28.34
ANYTIME MINUTES	1400	300	650	200
PER MONTH	\$99.99	\$44.00 \$35.20 W/ WSCA DISC	\$59.99 + \$59.99 PER ADD LINE	\$27.99
ANYTIME MINUTES	2000	400	900	300
PER MONTH	\$149.99	\$49.00 \$39.20 W/ WSCA DISC	\$79.99 + \$79.99 PER ADD LINE	\$40.99
ANYTIME MINUTES	3000	500	1350	600
PER MONTH	\$199.99	\$53.00 \$42.40 W/ WSCA DISC	\$99.99 + \$99.99 PER ADD LINE	\$52.99
ANYTIME MINUTES	4000	600	2000	1000
PER MONTH	N/A	\$57.00 \$45.60 W/ WSCA DISC	\$149.99 + \$149.99 PER ADD LINE	N/A
ANYTIME MINUTES	N/A	700	4000	N/A
PER MONTH	N/A	\$61.00 \$48.80 W/ WSCA DISC	N/A	N/A
ANYTIME MINUTES	N/A	800	N/A	N/A
PER MONTH	N/A	\$65.00 \$52.00 W/ WSCA DISC	N/A	N/A

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CELL PHONES AND BLACKBERRY DEVICES BID OPENING 06-30-09	SPRINT	ATT MOBILITY	US CELLULAR	VERIZON WIRELESS
ANYTIME MINUTES	N/A	900	N/A	N/A
PER MONTH	N/A	\$70.00 \$56.00 W/ WSCA DISC	N/A	N/A
ANYTIME MINUTES	N/A	1000	N/A	N/A
PER MONTH	N/A	\$205.00 \$164.00 W/ WSCA DISC	N/A	N/A
ANYTIME MINUTES	N/A	6000	N/A	N/A
ADD A LINE	\$25.00	N/A	N/A	N/A
ADD LINE ANYTIME MINUTES	0	N/A	N/A	N/A
OPTION B:				
PLAN	CUSTOM BB 400 CUSTOM BB 1000	BLACKBERRY ENTERPRISE DATA	SEE BELOW & COMMENTS	VOICE & DATA CHOICE BUNDLES FOR THE FEDERAL GOVT 300 WITH SHARE OPTION
COST PER POOLED PLAN	400 VOICE MINS & DATA - \$49.99 1000 VOICE MINS & DATA - \$74.99	PER DEVICE	N/A	N/A
COST PER DATA PACKAGE	INCLUDED	\$45.00 - \$36.00 W/ WSCA DISC	WITH VOICE PLAN \$39.95 W/O VOICE PLAN \$ 44.95	\$47.99
DATA INCLUDES	UNLIMED BLACKBERRY DATA USAGE EXCEPT PHONE AS MODEM. UNLIMITED 2 WAY TXT MESSAGES	E-MAIL & WEB SERVICE	E-MAIL & WEB SERVICE	300 ANYTIME MINUTES PER USER, UNLIMTED N & W'S. MOBILE TO MOBILE MINUTES WITH UNLIMITED DATA ALLOWENCE AND DOMESTIC TXT MESSAGING WITH SHARE OPTION
ENTERPRISE BES SERVER	\$3,200.00 FOR 20 USERS	FREE WITH PURCHASE AND ACTIVATION OF 20 BLACKBERRY OR BLACKBERRY CONNECT SMARTPHONES	PURCHASE 10 BLACKBERRY SMARTPHONES & RECEIVE 20 USER BLACKBERRY ENTERPRISE SERVER AND 1 YR OF TX2 SUPPORT FOR \$.01. \$39.95 BLACKBERRY WEB AND EMAIL PLAN AND BUSINESS RATE PLAN ARE REQUIRED. CLIENT ACCESS LICENSES FOR ADDITIONAL USERS BEYOND 20 ARE \$99.95 PER USER	5 USERS - \$549.99 10 USERS - \$849.99

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CALS LICENSE	\$74.00 PER CALL \$329.00 FOR FIVE USER CAL	FREE 5 USER BPS WITH PURCHASE AND ACTIVATION OF 5 BLACKBERRY OR BLACKBERRY CONNECT SMARTPHONES 25% OFF 10 USER CAL PACKS WITH PURCHASE AND ACTIVATION OF 10 BLACKBERRY OR BLACKBERRY CONNECT SMARTPHONES	N/A	1 CAL - \$99.00 5 CALS - \$429.00 10 CALS - \$699.00 50 CALS - \$3,299.00 100 CALS - \$5,999.00 500 CALS - \$27,499 5 USERS - \$495 PER PACK, \$99 PER USER 10 USERS - \$960.30 PER PACK, \$96.03 PER USER 25 USERS - \$2,351.25 PER PACK, \$94.05 PER USER
N & W	UNLIMITED AFTER 7 PM	5,000 ON \$30.00 TO \$44.00 PLANS & UNLIMITED ON OTHER PLANS	SEE COMMENTS	UNLIMITED
POOLING	INCLUDED	INCLUDED	INCLUDED	\$2.00 MONTHLY CHARGE PER USER
DIRECT CONNECT PUSH TO TALK	UNLIMITED	N/A	N/A	\$5.00 MONTHLY CHARGE PER USER
MOBILE TO MOBILE	UNLIMITED	UNLIMITED	SEE COMMENTS	UNLIMITED
OVERAGE	\$0.40	\$0.25	\$25.00 - \$49.99 = \$.49 MIN \$59.99 - \$149.99 = \$.25 MIN	\$0.25
LONG DISTANCE, ROAMING, VOICEMAIL & CALLER ID	INCLUDED	INCLUDED	N/A	INCLUDED
COMMENTS	N/A	N/A	EACH PLAN OFFERS 2 FEATURES: UNLIMITED INCOMING CALLS, UNLIMITED MOBILE TO MOBILE OR UNLIMITED N & W'S STARTING AT 7 PM	WILL HAVE 2 SEPARATE CHARGES - 1 FOR VOICE PLAN 1 FOR DATA PLAN
AFFIDAVIT COMPLETED	YES	YES	NO	YES
E-VERIFY DOCUMENTATION	NO	NO	NO	NO
COPY OF INSURANCE PROVIDED	NO	NO	NO	YES
COMMENTS:				