

REQUEST FOR PROPOSAL NOTICE ISSUED: 9-30-2009

JEFFERSON COUNTY, MISSOURI

Department of Administrative Services
729 Maple Street
PO Box 100
Hillsboro, MO 63050
www.jeffcomo.org
636-797-5380

SPECIFICATION CONTACT

CAPTAIN RALPH BROWN
Department of the Sheriff
Jefferson County, Missouri
636-797-5588

REQUEST FOR PROPOSAL

HEALTHCARE SERVICES – JAIL FACILITY

PROPOSALS SHALL BE ACCEPTED UNTIL:

TUESDAY, NOVEMBER 3, 2009, at 2:00 p.m. local time.

Thereafter, proposals shall be opened in the Assembly Room of the Jefferson County Administration Center.

THREE (3) COMPLETE COPIES OF SEALED PROPOSALS MUST BE DELIVERED TO:

Department of the County Clerk
Wes Wagner (636) 797-5478
Jefferson County, Missouri
729 Maple Street
Hillsboro, MO 63050

The outside of the envelope must contain the vendor's name, address and the following language:

SEALED PROPOSAL FOR: HEALTHCARE SERVICES – JAIL FACILITY

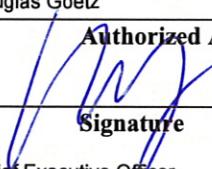
**SUBMITTED PROPOSALS ARE SUBJECT TO THE TERMS AND CONDITIONS OF THIS
PROPOSAL INVITATION AND SPECIFICATIONS.**

The Agreement/Contract term is from:

01-01-2010 through 12-31-2010.

The undersigned certifies that he/she has the authority to bind this company in an agreement/contract to supply the commodity or service in accordance with all terms, conditions, and pricing specified. Prices are firm during this agreement term, unless agreed upon in writing by the County. The County has the option to renew this agreement at the same terms and conditions as the original agreement for one additional one-year term with the written consent of the successful bidder. Price increases for renewals are not authorized unless approved in writing by the County.

Health Professionals, Ltd.
Company Name
9000 Lindbergh Drive
Address
Peoria, IL 61615
City/State/Zip Code
720-622-8080
Telephone #
doug.goetz@correctioncare.com
E-mail

Douglas Goetz
Authorized Agent (Print)

Signature
Chief Executive Officer
Title
37-1347484
Date
303-706-9068
Tax ID #
Fax #

Services Summary

Services	Option 1A	Option 1B	Option 2A	Option 2B
ADP	225	225	225	225
Onsite staffing - Licensed Practical Nurse (hours per week)	35	35	35	35
Onsite staffing - Midlevel Provider (hours per week), plus on-call 24/7	N/A	N/A	2	2
Onsite staffing - Physician (hours per week) ⁺ , plus on-call 24/7	4	4	2	2
Onsite staffing - Psychologist (hours per week) ⁺ , plus on-call 24/7	6	N/A	6	N/A
Onsite staffing - Masters level Mental Health Provider (hours per week) ⁺ , plus on-call 24/7	N/A	6	N/A	6
Total FTE	1.13	1.13	1.13	1.13
Hospitalization*	Yes	Yes	Yes	Yes
Specialty services*	Yes	Yes	Yes	Yes
Pharmaceuticals*	Yes	Yes	Yes	Yes
X-ray services*	Yes	Yes	Yes	Yes
Laboratory services*	Yes	Yes	Yes	Yes
Ambulance services*	Yes	Yes	Yes	Yes
Dental services*	Yes	Yes	Yes	Yes
Medical supplies	Yes	Yes	Yes	Yes
Medical waste removal	Yes	Yes	Yes	Yes
Mental health services	Yes	Yes	Yes	Yes
Mental health training for facility staff	Yes	Yes	Yes	Yes
Inmate healthcare training for facility staff	Yes	Yes	Yes	Yes
Computer/printer workstation	Yes	Yes	Yes	Yes
Utilization management	Yes	Yes	Yes	Yes
Professional liability	Yes	Yes	Yes	Yes
Corporate oversight	Yes	Yes	Yes	Yes
Annual maximum liability cap services as noted below	\$75,000.00	\$75,000.00	\$75,000.00	\$75,000.00
Percentage of rebate (for unused portion for above cap)	100%	100%	100%	100%
Per Diem Reconciliation (for ADP below 171 and above 225)	\$0.85	\$0.85	\$0.85	\$0.85
Monthly Cost	\$22,426.57	\$21,384.90	\$22,279.17	\$21,237.50
Annual Cost	\$269,118.84	\$256,618.80	\$267,350.04	\$254,850.00
Option to increase LPN hours to 43 hours per week (an increase of 8 hours per week)				
Additional Monthly Cost	\$970.83	\$970.83	\$970.83	\$970.83
Additional Annual Cost	\$11,649.96	\$11,649.96	\$11,649.96	\$11,649.96
Option to increase Mental Health Professional hours to 12 hours per week (an increase of 6 hours/week)				
Additional Monthly Cost	N/A	\$916.67	N/A	\$916.67
Additional Annual Cost	N/A	\$11,000.04	N/A	\$11,000.04

* Services that apply to the annual \$75,000 maximum liability cap include hospitalization (inpatient and outpatient); specialty services; offsite laboratory services; offsite X-ray services; ambulance services; dental services; and HIV, Hep C and Biological pharmaceuticals.

⁺Should the ADP increase, additional hours may be needed. In addition, if Jefferson County would like to consider additional hours with program expansion, we would be happy to discuss further.



Response to Jefferson County RFP

CERTIFICATE OF LIABILITY INSURANCE					ISSUE DATE	3/31/2009
PRODUCER Alliant Insurance Services Houston LLC 6300 S. Syracuse Way, Suite 205 Centennial, CO 80111 303.824.1403			THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERNS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.			
			COMPANIES AFFORDING COVERAGE			NAIC #
INSURED CORRECTIONAL HEALTHCARE COMPANIES, INC. HEALTH PROFESSIONALS, LTD. CORRECTIONAL HEALTHCARE MANAGEMENT, INC. P.O. BOX 5078 GREENWOOD VILLAGE, CO 80155-5078			INSURER A:	NAUTILUS INSURANCE COMPANY	17370	
			INSURER B:	HARTFORD CASUALTY INSURANCE COMPANY	20424	
			INSURER C:	COMMERCE AND INDUSTRY INSURANCE COMPANY	19410	
			INSURER D:	NAUTILUS INSURANCE COMPANY	17370	
			INSURER E:			
COVERAGES						
THIS IS TO CERTIFY THAT THE POLICIES LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
CO LTR	TYPE OF INSURANCE		POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY		GFP1000050P-1	03/31/09	03/31/10	GENERAL AGGREGATE \$ 5,000,000
	<input checked="" type="checkbox"/>	COMMERCIAL GENERAL LIABILITY				PRODUCTS-COMP/OP AGG. \$ 1,000,000
	<input type="checkbox"/>	CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				PERSONAL & ADV. INJURY \$ 1,000,000
	GENERAL AGGREGATE LIMIT APPLIES PER					EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/>	POLICY				DAMAGE TO RENTED PREMISES (Each Occurrence) \$ 300,000
	<input type="checkbox"/>	PROJECT				MED EXPENSE (Any one person) \$ 5,000
B	AUTOMOBILE LIABILITY		61UUNPO5170	03/26/09	03/26/10	COMBINED SINGLE LIMIT \$ 1,000,000
	<input checked="" type="checkbox"/>	ANY AUTO				(Each accident)
	<input type="checkbox"/>	ALL OWNED AUTOS				BODILY INJURY (Per person)
	<input type="checkbox"/>	SCHEDULED AUTOS				BODILY INJURY (Per accident)
	<input checked="" type="checkbox"/>	Hired AUTOS				PROPERTY DAMAGE
	<input checked="" type="checkbox"/>	NON-OWNED AUTOS				
<input type="checkbox"/>	GARAGE LIABILITY					
<input type="checkbox"/>	OTHER					
B	EXCESS LIABILITY		61HHUPO2580	03/26/09	03/26/10	EACH OCCURRENCE \$ 10,000,000
	<input checked="" type="checkbox"/>	UMBRELLA FORM				AGGREGATE \$ 10,000,000
OTHER THAN UMBRELLA FORM						
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		WC9914988	03/26/09	03/26/10	STATUTORY LIMITS
						EACH ACCIDENT \$ 1,000,000
						DISEASE-POLICY LIMIT \$ 1,000,000
D	PROFESSIONAL LIABILITY - (Claims Made)		PFP1000068P-1 CFX1000033P-1	03/31/09 03/31/09	03/31/10 03/31/10	DISEASE EACH EMPLOYEE \$ 1,000,000
	PRIMARY					INCIDENT \$ 1,000,000
	EXCESS / UMBRELLA					AGGREGATE \$ 5,000,000
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS:						
EXCESS / UMBRELLA - EACH CLAIM LIMIT (Professional Liability) - \$5,000,000; EACH OCCURRENCE LIMIT (General Liability) - \$5,000,000; POLICY AGGREGATE LIMIT - \$5,000,000						
TOTAL LIMIT FOR PROFESSIONAL & GENERAL LIABILITY WHEN COMBINED WITH EXCESS/UMBRELLA - \$6,000,000 / \$10,000,000						
PROFESSIONAL LIABILITY COVERAGE INCLUDES CIVIL RIGHTS VIOLATIONS ALLEGED PURSUANT TO 42 USC §1983, THAT ARISE OUT OF A MEDICAL INCIDENT.						
CERTIFICATE HOLDER, ITS OFFICERS & EMPLOYEES, WITH EXCEPTION TO WORKERS' COMPENSATION, ARE INCLUDED AS ADDITIONAL INSURED WHEN REQUIRED BY CONTRACT.						

CERTIFICATE HOLDER	CANCELLATION
	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.  _____ AUTHORIZED REPRESENTATIVE

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<u>Advanced Correctional Healthcare</u> Company Name	<u>Neil Leuthold</u> Authorized Agent (Print)
<u>3922 W Baring Trace</u> Address	 Signature
<u>Peoria, IL 61615</u> City/State/Zip Code	<u>President</u> Title
<u>309-692-8100</u> Telephone #	<u>Nov. 3, 2009</u> <u>36-4495255</u> Date Tax ID #
<u>ach@advancedch.com</u> E-mail	<u>309-692-8106</u> Fax #



JEFFERSON COUNTY, MISSOURI
PROGRAM OVERVIEW

**ANNUAL COST OF RFP SERVICES – 35 HRS OF NURSING
FOR JEFFERSON COUNTY JAIL**

\$267,082.20

**Potential Advanced Purchasing Program Savings: \$62,000.00
Global cost of healthcare program with savings - \$205,082.20**

County Per diem: \$0.66	Out of County Per Diem: \$0.17
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ACH PROVIDED SERVICES

**SERVICES APPLIED
TOWARDS \$75,000.00 LIMIT**

Physician Services	✓	
Nursing Services 35 hrs	✓	
Dental Screening	Primary dental assessment & prescriptions	Off-site care
Mental Health Program Including 10 hrs LCSW	✓	
Nursing Staffing - Benefits - Recruiting/Training - Med Malpractice Insurance	✓	
Pharmaceuticals, and Prescribed Over the Counter Medications	✓	
Specified Pharmaceuticals - HIV/AIDS, Hepatitis, Cancer, Biologicals, MS, CF, anti-rejection, & Court-ordered	Up to \$1,200.00	
Radiology		✓
Laboratory		✓
Off-site & Specialty Services		✓
Medical Waste	✓	
Medical Supplies (disposable)	✓	
Re-pricing of Invoices	✓	
Medical Records Mgmt	✓	
Continuous Quality Improvement Program	✓	
Risk Management Program	✓	
Indemnification	✓	
Cost Containment Program	✓	
re-employment physicals for jail correctional officers	✓	



JEFFERSON COUNTY, MISSOURI
PROGRAM OVERVIEW

**ANNUAL COST OF RFP SERVICES – 42 HRS OF NURSING
FOR JEFFERSON COUNTY JAIL**

\$278,717.28

Potential Advanced Purchasing Program Savings: \$62,000.00

Global cost of healthcare program with savings - \$216,717.28

County Per diem: \$0.66	Out of County Per Diem: \$0.17	SERVICES APPLIED TOWARDS \$75,000.00 LIMIT
		ACH PROVIDED SERVICES
Physician Services	√	
Nursing Services 42 hrs	√	
Dental Screening	Primary dental assessment & prescriptions	Off-site care
Mental Health Program Including 10 hrs LCSW	√	
Nursing Staffing - Benefits - Recruiting/Training - Med Malpractice Insurance	√	
Pharmaceuticals, and Prescribed Over the Counter Medications	√	
Specified Pharmaceuticals - HIV/AIDS, Hepatitis, Cancer, Biologicals, MS, CF, anti-rejection, & Court-ordered	Up to \$1,200.00	
Radiology		√
Laboratory		√
Off-site & Specialty Services		√
Medical Waste	√	
Medical Supplies (disposable)	√	
Re-pricing of Invoices	√	
Medical Records Mgmt	√	
Continuous Quality Improvement Program	√	
Risk Management Program	√	
Indemnification	√	
Cost Containment Program	√	
Pre-employment physicals for jail correctional officers	√	



JEFFERSON COUNTY, MISSOURI
PROGRAM OVERVIEW

**ANNUAL COST OF RFP SERVICES – 56 HRS OF NURSING
FOR JEFFERSON COUNTY JAIL**

\$276,787.44

Potential Advanced Purchasing Program Savings: \$62,000.00

Global cost of healthcare program with savings - \$214,787.44

County Per diem: \$0.66	Out of County Per Diem: \$0.17	SERVICES APPLIED TOWARDS \$100,000 LIMIT
	ACH PROVIDED SERVICES	
Physician Services	√	
Nursing Services 56 hrs	√	
Dental Screening	Primary dental assessment & prescriptions	Off-site care
Mental Health Program Including 10 hrs LCSW	√	
Nursing Staffing - Benefits - Recruiting/Training - Med Malpractice Insurance	√	
Pharmaceuticals, and Prescribed Over the Counter Medications		√
Radiology		√
Laboratory		√
Off-site & Specialty Services		√
Medical Waste		√
Medical Supplies (disposable)		√
Re-pricing of Invoices	√	
Medical Records Mgmt	√	
Continuous Quality Improvement Program	√	
Risk Management Program	√	
Indemnification	√	
Cost Containment Program	√	
Pre-employment physicals for jail correctional officers	√	